# BULLETIN

26 May 2022



# Australian business capex. Capex plans "upgraded" - in part on rising costs. Q1 real capex: -0.3%; equipment 1.2% 2022/23 plans: Est 2 \$130.5bn, 15% above Est 2 a yr ago

#### Overview

Total capex spending dipped in Q1, edging 0.3% lower. This headline figure represents a downside surprise, Westpac forecasting a +1.1% and the market median +1.5%.

However, the key detail, equipment spending, was broadly in line with our expectation for a modest rise. It printed at +1.2% vs our forecast of 2.0%.

The downside was on Building & Structures, at -1.7%. We draw on the Construction work survey, which was soft, but not as weak as this, at -0.7%.

Capex plans were upgraded materially for 2022/23 - bringing them broadly into line with Westpac's current forecast.

Although, we caution, that this is in value terms and it is unclear what price assumption is feeding into these plans - no doubt that part of the upgrade to capex plans reflects escalating costs.

Looking ahead, the key is around rising interest rates in response to higher inflation, which is dampening the consumer mood. How abruptly consumer spending slows will be key to the investment outlook for 2022/23.

#### Comments on Q1 detail and investment trends

In Q1, both mining and non-mining capex declined by 0.3%.

The non-mining result increased a broadly flat outcome on equipment, -0.1%, and a slight decline in B&S, -0.6%. For mining, the detail was, +7.7% on equipment and -3.3% on B&S.

Non-mining investment in B&S is trending higher (notwithstanding the small dip in Q1), recovering from weakness at the outset of the pandemic. Strength in approvals and a sizeable work pipeline point to further upside.

Non-mining equipment spending rallied strongly in the year to mid-2021 in response to positive fundamentals but has failed to follow through since then (constrained by disruptions and supply headwinds). We expect this stalling to be temporary, with a resumption of the upward trend to emerge in mid-2022.

In the year to June 2021, non-mining equipment spending rose by 22.6%, reversing a 16% fall the four quarters prior, to be 2.7% above the level prevailing in mid-2019. Over the past 3 quarters, spending has slipped by 3.4% - largely on the initial delta disruption. In NSW, total equipment spending is down by 13% over the past 3 quarters.

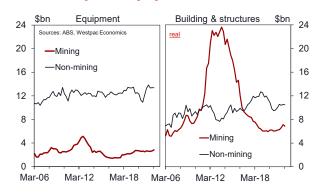
As we've highlighted previously, the business mood was generally upbeat throughout 2021 into 2022, albeit with brief setbacks when virus case numbers spiked. Firms have been increasing investment responding to underlying strength in demand, limited spare capacity (mainly in the goods sectors) and generous tax incentives.

Although, as noted above, with interest rates rising in response to inflation pressures and consumer sentiment weakening, the outlook has become more uncertain.

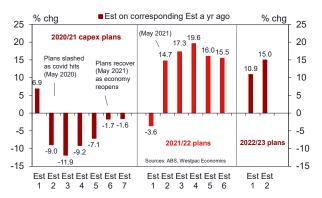
#### **Cost pressures**

The survey, along with many other indicators, confirm escalating costs and that these pressures intensified further in the March quarter.

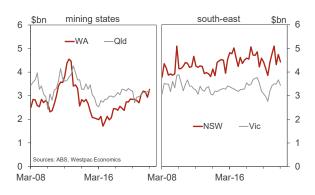
### **CAPEX: by industry by asset**



## Capex plans: positive



### Equipment (capex survey): state view



Andrew Hanlan, Senior Economist

Past performance is not a reliable indicator of future performance. The forecasts given above are predictive in character. Whilst every effort has been taken to ensure that the assumptions on which the forecasts are based are reasonable, the forecasts may be affected by incorrect assumptions or by known or unknown risks and uncertainties. The results ultimately achieved may differ substantially from these forecasts.



#### 26 May 2022

By way of perspective, in the capex survey, costs rose by 2.2% in the quarter to be 6.6% higher than in the March quarter 2021. In year average terms, the rise in prices is a more modest 3.2% - but that figure is set to lift.

The omicron wave compounded supply headwinds in the March quarter, around shortages of labour and materials, adding to price pressures in the period.

As to what price view is embedded in capex plans, unfortunately that is a known unknown - the survey does not provide this information.

#### Capex plans 2021/22 - "unchanged"

Estimate 6 was \$142.8bn. We interpret this as "unchanged" from the outlook implied by Estimate 5 (which was \$140.9bn). We had viewed the risks to the downside, on potential slippage.

We calculate, based on average realisation ratios (RRs), that Est 6 implies that capex spending in the 2021/22 financial year will be about 14% higher than the year before. That is unchanged from Est 5, which we calculated implied a rise of +13.7%.

Westpac's forecast for the value of total business investment (on a national accounts basis) for 2021/22 is +8.5%. When we review our forecasts, we may need to upgrade this nominal figure to allow for larger price increases.

#### 2022/23 plans - "upgraded", in part due to rising costs

Estimate 2 printed at \$130.5bn, which is 15% above Est 2 a year ago.

We calculate that Est 2 implies that the value of capex will rise by around 10% in 2022/23 - representing an upgrade from Est 1 (which was \$116.8bn), an implied +3%.

This upgrade to the dollar value of capex spending will likely include an element of higher costs as well as higher real investment.

Westpac is forecasting a rise of around 10% in the total value of business investment (on a national accounts basis). Here too, we may need to review and allow for larger price increases. In real terms, our current forecast is an increase in the order of 7%, led higher by equipment spending, as well as increased spending on software (an asset class not captured by the capex survey).

As we have cautioned before, Est 1 and Est 2 are at times, an unreliable guide to actual capex spending. Recall, for a given financial year, there are 7 estimates of capex plans, with the figure revised each 3 months, until the outcome.

#### Q1 GDP forecast

We confirm our Q1 GDP forecast of +0.2%qtr, 2.5%yr.

This factors in a rise in consumer spending in the order of 2%, which acts to offset a large net export subtraction, an estimated -1.4ppts, (imports up very strongly, a catch-up from softness over the second half of 2021 associated with the delta lockdowns, and exports edging lower).

There are downside risks to this view - relating to hours worked and a view on productivity.

The Labour Force Survey reported that hours worked declined in Q1, down by a sizeable -1.2%.

We are making a couple of key judgements.

We anticipate that the National Accounts estimate of hours worked will not be as weak as the LFS (a rerun of the Q1 2021 experience, when the figures were a +0.2% LFS and a +0.9% National Accounts).

The issue is that the LFS can be an inaccurate guide if the choice of reference period is unrepresentative of conditions for the full month – a particular problem with the holiday January survey.

We also anticipate that output will outperform hours worked, a rise in productivity – as often occurs when there are temporary disruptions leading to softness in hours worked (which was the case in Q1, the omicron wave and wet weather).

Of course estimated productivity swings from quarter to quarter.

For instance, productivity was squeezed when the economy reopened strongly in Q4 2021 and the labour intensify hospitality sector strengthened. Total hours worked across the economy rose sharply in Q4 2021, up by 4.3% in the National Accounts, while output underperformed, expanding by 3.4%.

Past performance is not a reliable indicator of future performance. The forecasts given above are predictive in character. Whilst every effort has been taken to ensure that the assumptions on which the forecasts are based are reasonable, the forecasts may be affected by incorrect assumptions or by known or unknown risks and uncertainties. The results ultimately achieved may differ substantially from these forecasts.

# DISCLAIMER



#### © Copyright 2022 Westpac Banking Corporation

#### Things you should know.

Westpac Institutional Bank is a division of Westpac Banking Corporation ABN 33 007 457 141 ('Westpac').

#### Disclaimer

This material contains general commentary only and is not intended to constitute or be relied upon as personal financial advice. To the extent that this material contains any general advice, it has been prepared without taking into account your objectives, financial situation or needs, and because of this, you should, before acting on it, consider the appropriateness of the advice, having regard to your objectives, financial situation and needs, and, the disclosure documents (including any product disclosure statement) of any financial product you may consider. Certain types of transactions, including those involving futures, options and high yield securities give rise to substantial risk and are not suitable for all investors. We recommend that you seek your own independent legal or financial advice before proceeding with any investment decision. This material may contain material provided by third parties. While such material is published with the necessary permission none of Westpac or its related entities accepts any responsibility for the accuracy or completeness of any such material. Although we have made every effort to ensure the information is free from error, none of Westpac or its related entities warrants the accuracy, adequacy or completeness of the information, or otherwise endorses it in any way. Except where contrary to law, Westpac and its related entities intend by this notice to exclude liability for the information. The information is subject to change without notice and none of Westpac or its related entities is under any obligation to update the information or correct any inaccuracy which may become apparent at a later date. The information contained in this material does not constitute an offer, a solicitation of an offer, or an inducement to subscribe for, purchase or sell any financial instrument or to enter a legally binding contract. Past performance is not a reliable indicator of future performance. Whilst every effort has been taken to ensure that the assumptions on which the forecasts are based are reasonable, the forecasts may be affected by incorrect assumptions or by known or unknown risks and uncertainties. The ultimate outcomes may differ substantially from these forecasts.

#### **Country disclosures**

Australia: Westpac holds an Australian Financial Services Licence (No. 233714). This material is provided to you solely for your own use and in your capacity as a client of Westpac.

For XYLO Foreign Exchange clients: This information is provided to you solely for your own use and is not to be distributed to any third parties. XYLO Foreign Exchange is a division of Westpac Banking Corporation ABN 33 007 457 141 and Australian credit licence 233714. Information is current as at date shown on the publication. This information has been prepared without taking account of your objectives, financial situation or needs. Because of this you should, before acting on this information, consider its appropriateness, having regard to your objectives, financial situation or needs. XYLO Foreign Exchange's combined Financial Services Guide and Product Disclosure Statement can be obtained by calling XYLO Foreign Exchange on 1300 995 639, or by emailing customercare@ XYLO.com.au.

**New Zealand:** In New Zealand, Westpac Institutional Bank refers to the brand under which products and services are provided by either Westpac or Westpac New Zealand Limited ("WNZL"). Any product or service made available by WNZL does not represent an offer from Westpac or any of its subsidiaries (other than WNZL). Neither Westpac nor its other subsidiaries guarantee or otherwise support the performance of WNZL in respect of any such product. The current disclosure statements for the New Zealand branch of Westpac and WNZL can be obtained at the internet address www.westpac.co.nz. For further information please refer to the Product Disclosure Statement (available from your Relationship Manager) for any product for which a Product Disclosure Statement is required, or applicable customer agreement. Download the Westpac NZ QFE Group Financial Advisers Act 2008 Disclosure Statement at www.westpac.co.nz.

**China, Hong Kong, Singapore and India:** This material has been prepared and issued for distribution in Singapore to institutional investors, accredited investors and expert investors (as defined in the applicable Singapore laws and regulations) only. Recipients in Singapore of this material should contact Westpac Singapore Branch in respect of any matters arising from, or in connection with, this material. Westpac Singapore Branch holds a wholesale banking licence and is subject to supervision by the Monetary Authority of Singapore. Westpac Hong Kong Branch holds a banking license and is subject to supervision by the Hong Kong Monetary Authority. Westpac Hong Kong branch also holds a license issued by the Hong Kong Securities and Futures Commission (SFC) for Type 1 and Type 4 regulated activities. This material is intended only to "professional investors" as defined in the Securities and Futures Ordinance and any rules made under that Ordinance. Westpac Shanghai and Beijing Branches hold banking licenses and are subject to supervision by the China Banking and Insurance Regulatory Commission (CBIRC). Westpac Mumbai Branch holds a banking license from Reserve Bank of India (RBI) and subject to regulation and supervision by the RBI.

**UK:** The contents of this communication, which have been prepared by and are the sole responsibility of Westpac Banking Corporation London and Westpac Europe Limited. Westpac (a) has its principal place of business in the United Kingdom at Camomile Court, 23 Camomile Street, London EC3A 7LL, and is registered at Cardiff in the UK (as Branch No. BR00106), and (b) authorised and regulated by the Australian Prudential Regulation Authority in Australia. Westpac is authorised in the United Kingdom by the Prudential Regulation Authority. Westpac is subject to regulation by the Financial Conduct Authority and limited regulation by the Prudential Regulation Authority. Details about the extent of our regulation by the Prudential Regulation Authority are available from us on request. Westpac Europe Limited is a company registered in England (number 05660023) and is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority.

This communication is being made only to and is directed at (a) persons who have professional experience in matters relating to investments who fall within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (the "Order") or (b) high net worth entities, and other persons to whom it may otherwise lawfully be communicated, falling within Article 49(2)(a) to (d) of the Order (all such persons together being referred to as "relevant persons"). Any person who is not a relevant person should not act or rely on this communication or any of its contents. The investments to which this communication relates are only available to and any invitation, offer or agreement to subscribe, purchase or otherwise acquire such investments will be engaged in only with, relevant persons.

#### **Disclaimer continued overleaf**



#### **Disclaimer continued**

Any person who is not a relevant person should not act or rely upon this communication or any of its contents. In the same way, the information contained in this communication is intended for "eligible counterparties" and "professional clients" as defined by the rules of the Financial Conduct Authority and is not intended for "retail clients". With this in mind, Westpac expressly prohibits you from passing on the information in this communication to any third party. In particular this communication and, in each case, any copies thereof may not be taken, transmitted or distributed, directly or indirectly into any restricted jurisdiction. This communication is made in compliance with the Market Abuse Regulation (Regulation(EU) 596/2014).

#### **Investment Recommendations Disclosure**

The material may contain investment recommendations, including information recommending an investment strategy. Reasonable steps have been taken to ensure that the material is presented in a clear, accurate and objective manner. Investment Recommendations for Financial Instruments covered by MAR are made in compliance with Article 20 MAR. Westpac does not apply MAR Investment Recommendation requirements to Spot Foreign Exchange which is out of scope for MAR.

Unless otherwise indicated, there are no planned updates to this Investment Recommendation at the time of publication. Westpac has no obligation to update, modify or amend this Investment Recommendation or to notify the recipients of this Investment Recommendation should any information, including opinion, forecast or estimate set out in this Investment Recommendation change or subsequently become inaccurate.

Westpac will from time to time dispose of and acquire financial instruments of companies covered in this Investment Recommendation as principal and act as a market maker or liquidity provider in such financial instruments.

Westpac does not have any proprietary positions in equity shares of issuers that are the subject of an investment recommendation.

Westpac may have provided investment banking services to the issuer in the course of the past 12 months.

Westpac does not permit any issuer to see or comment on any investment recommendation prior to its completion and distribution.

Individuals who produce investment recommendations are not permitted to undertake any transactions in any financial instruments or derivatives in relation to the issuers covered by the investment recommendations they produce.

Westpac has implemented policies and procedures, which are designed to ensure conflicts of interests are managed consistently and appropriately, and to treat clients fairly.

The following arrangements have been adopted for the avoidance and prevention of conflicts in interests associated with the provision of investment recommendations.

- I. Chinese Wall/Cell arrangements;
- II. physical separation of various Business/Support Units;
- III. Strict and well defined wall/cell crossing procedures;
- IV. a "need to know" policy;
- V. documented and well defined procedures for dealing with conflicts of interest;
- VI. reasonable steps by Compliance to ensure that the Chinese Wall/Cell arrangements remain effective and that such arrangements are adequately monitored.

**U.S.:** Westpac operates in the United States of America as a federally licensed branch, regulated by the Office of the Comptroller of the Currency. Westpac is also registered with the US Commodity Futures Trading Commission ("CFTC") as a Swap Dealer, but is neither registered as, or affiliated with, a Futures Commission Merchant registered with the US CFTC. Westpac Capital Markets, LLC ('WCM'), a wholly-owned subsidiary of Westpac, is a broker-dealer registered under the U.S. Securities Exchange Act of 1934 ('the Exchange Act') and member of the Financial Industry Regulatory Authority ('FINRA'). This communication is provided for distribution to U.S. institutional investors in reliance on the exemption from registration provided by Rule 15a-6 under the Exchange Act and is not subject to all of the independence and disclosure standards applicable to debt research reports prepared for retail investors in the United States. WCM is the U.S. distributor of this communication and accepts responsibility for the contents of this communication. All disclaimers set out with respect to Westpac apply equally to WCM. If you would like to speak to someone regarding any security mentioned herein, please contact WCM on +1 212 389 1269. All disclaimers set out with respect to Westpac apply equally to WCM.

Investing in any non-U.S. securities or related financial instruments mentioned in this communication may present certain risks. The securities of non-U.S. issuers may not be registered with, or be subject to the regulations of, the SEC in the United States. Information on such non-U.S. securities or related financial instruments may be limited. Non-U.S. companies may not subject to audit and reporting standards and regulatory requirements comparable to those in effect in the United States. The value of any investment or income from any securities or related derivative instruments denominated in a currency other than U.S. dollars is subject to exchange rate fluctuations that may have a positive or adverse effect on the value of or income from such securities or related derivative instruments.

The author of this communication is employed by Westpac and is not registered or qualified as a research analyst, representative, or associated person under the rules of FINRA, any other U.S. self-regulatory organisation, or the laws, rules or regulations of any State. Unless otherwise specifically stated, the views expressed herein are solely those of the author and may differ from the information, views or analysis expressed by Westpac and/or its affiliates.