

Week beginning 15 July, 2024

# AUSTRALIA & NEW ZEALAND WEEKLY

Analysis and forecasts for this week's key releases.

# In this week's edition:

**Economic Insight**: The two wolves of Monetary Policy.

The Week That Was: Shifting risks and rhetoric.

Focus on New Zealand: RBNZ looking forward to cuts... but when?

# For the week ahead:

Australia: Westpac-MI Leading Index, labour force survey.

New Zealand: Q2 CPI.

**China:** Q2 GDP, retail sales, industrial production, fixed asset investment.

**Eurozone:** ECB Policy Decision, industrial production, trade balance.

**United Kingdom:** CPI, unemployment rate, average hourly earnings, retail sales.

**United States:** Beige Book, Chair Powell speaking, retail sales, industrial production, leading index.

Information contained in this report current as at 12 July 2024

Past performance is not a reliable indicator of future performance. The forecasts given above are predictive in character. Whilst every effort has been taken to ensure that the assumptions on which the forecast are based are reasonable, the forecasts may be affected by incorrect assumptions or by known or unknown risks and uncertainties. The results ultimately achieved may differ substantially from these forecasts.

# The two wolves of Monetary Policy



Luci Ellis Chief Economist, Westpac Group

There is a story in Native American folklore that inside each of us are two wolves, one evil, one good. The one that wins - the one you become - goes the saying, is the one you feed.

So too for monetary policy. In that case, though, the two wolves are demand shocks and supply shocks. The demand shocks are well known and well understood. Policymakers know how to respond to these. When demand is strong, tighten policy to keep inflation in check. When it is weak, ease policy to support demand.

In contrast, supply shocks create a trade-off between keeping inflation at target and stabilising output or employment. It is an easy trade-off to stomach when the supply shocks are benign and inflation is showing a tendency to undershoot your target. Adverse supply shocks are less comfortable, with higher prices and lower output.

We can see this conflict of narratives in the Reserve Bank's own analysis of the economy, as well as in some of the discourse from other quarters. Some observers frame the situation as demand-driven. They focus on fiscal and monetary support during the pandemic and argue that this has resulted in an economy where demand is simply too strong for the economy's supply capacity to meet it. No wonder we see repeated stories worrying about every extra dollar going into households' pockets, afraid that this will boost inflation. Perhaps this is right, but there are a lot of assumptions going into that argument.

A demand-led narrative is also more comfortable for the economics profession. Most of the models we learned at university primarily capture demand-side relationships. Supply capacity is usually treated as given or driven by unpredictable (and transitory) 'productivity shocks'.

# Don't assume, test

We should grant that advanced economy governments and central banks provided massive stimulus during the peak of the pandemic. In Australia and a handful of other economies, fiscal support managed to overfill the income hole created by lockdowns – an understandable outcome given the many uncertainties at the time. We should recognise the possibility that some of the

resulting strength in demand might not have unwound fully. But we should test this proposition, not assume it.

Recognising and understanding the supply shocks - much like making the virtuous choices involved in feeding the good wolf - can be hard. Hitting the strong demand 'nail' with the policy hammer is so much more straightforward. Even when supply shocks are recognised, it is sometimes assumed that the response still needs to be to hammer down demand to fit supply. We see some flavour of this view in the June 2024 RBA Minutes, which said, 'The case to raise the cash rate could be further strengthened if members judged that aggregate supply was likely to be more constrained than had been assumed.'

Again, there are some unstated assumptions here: that the supply constraint is persistent, or fading so slowly that demand-based policy still needs to respond to keep inflation in check. It would be a mistake to assume that a particular supply constraint lasts forever; better to understand what is driving it before reaching that conclusion.

# **Curves, shifts and other fruit**

We must bear a few things in mind when assessing whether something is a supply constraint and how it might play out.

Firstly, and <u>as we have said before</u>, simultaneous increases in prices and volumes for some goods and services are not necessarily evidence of strong overall demand. We could be dealing with an 'other fruit' problem, where supply shocks affecting some goods and services displace demand elsewhere.

Another thing to be aware of is that some economic relationships are nonlinear and others can shift. The RBA knows this: it has <u>long recognised that the Phillips Curve is indeed a curve</u>, not a straight line. It has also, commendably, <u>recognised that the unemployment rate consistent with the full employment concept in its mandate can shift.</u>

There are other labour market phenomena that we should recognise are nonlinear, or shifting, or some

Past performance is not a reliable indicator of future performance. The forecasts given above are predictive in character. Whilst every effort has been taken to ensure that the assumptions on which the forecasts

# **ECONOMIC INSIGHT**

combination of the two. As discussed in a recent note, Fed Governor Waller and others at the Federal Reserve have argued that theory would suggest that when job vacancies are high enough, they can fall back to more usual levels without unemployment rising much. The relationship between the two variables is nonlinear.

Subsequent events, including in other countries, have supported Waller's thesis. For some countries, like the Netherlands, the high vacancy rate was in line with the normal nonlinear relationship, and it could reverse without unemployment rising by much. For others, like the United States, United Kingdom – and possibly Australia – there was a bit more going on. But that 'bit more' was a pandemic-related shock to labour supply. As the shock faded and participation recovered, the historical relationship re-asserted itself.

There is a deeper question about why labour supply took a long time to come back in those countries, but not others, even after social distancing restrictions were removed. Indeed, in the United Kingdom it is going in the wrong direction again. In Australia, at least, the constraint was more about the borders than about participation. This means that we can reasonably conclude that this supply shock, to the extent it was relevant, has been fading of its own accord.

Of course, there might still be other supply constraints at play in Australia. Some supply shocks might persist, while others unwind without help from monetary policy. However, policymakers might not recognise that the shock will not persist. And even if they do, policymakers might still conclude – rightly or wrongly – that demand needs to be reduced to meet it.

It would be good to know what the RBA is assuming about supply constraints, their causes, and their likely persistence. Newish Deputy Governor Hauser mentioned the need to do more work on supply issues during the Q&A to his recent speech. Hopefully the post-Review changes will direct more resources into such activity than was previously available.

Which wolf should we feed? More importantly, which wolf is the RBA feeding?

# **Shifting risks and rhetoric**

Ryan Wells & Illiana Jain Economists, Westpac Group

The July Westpac-MI Consumer Sentiment Survey confirmed that households remain downbeat, with the headline index falling 1.1% to 82.7. The latest update continues to speak to a challenging context, characterised by a resurgence in anxiety over inflation and fears over further interest rate increases.

Indeed, Westpac-MI Mortgage Rate Expectations have staged a cumulative 30% bounce over the past three months alone, representing the sharpest 'hawkish' turn in the past seven years. Against that backdrop, it is hardly surprising that households' views on their financial position soured in the month, the sub-index tracking 'family finances vs a year ago' and 'family finances next 12 months' declining 8.4% and 4.5% respectively in July.

Consumers' unemployment expectations fell 3.3% in July, returning back to the long-run average after having begun to tick higher over recent months. This is consistent with a softening in labour market conditions rather than a sharp rise in job losses, as has broadly been the case for much of the past year.

Given that the unemployment rate remains fairly close to its lows, one might speculate that the labour market remains just as tight as it was last year. Earlier this week, Chief Economist Luci Ellis instead highlighted that labour market tightness can ease significantly without necessitating a corresponding large rise in unemployment. In today's essay, Chief Economist Luci Ellis explores the importance of identifying the underlying drivers and appropriate response to such dynamics.

Other data received this week was in line with our views. Housing finance approvals posted a broad-based decline of -1.7% in the month after having experienced an 11.6% surge over the past three months. With some of the steam coming out of housing market - both with respect to prices and turnover - a more moderate pace of firming heading into next year looks more likely. Meanwhile, the latest NAB business survey provided a downbeat update on business conditions, underscored by a persistent weakening in forward orders and a slowdown in hiring. For policy, it was constructive to see gauges of prices and costs ease following May's bounce.

"However, the onus ultimately lies on official inflation data to assess disinflation's current pace."

In the US, the headline CPI fell -0.1% in June, bringing annual headline inflation down from 3.3%yr to 3.0%yr. Meanwhile, core inflation rose just 0.1% in the month and at 3.3%yr, it remains slightly above the headline measure. The detail showcased a decline in core goods prices (-0.1%) and a marginal 0.1% lift in core services prices, much lower compared to the six-month average of 0.4%.

Deceleration in the shelter component was key to the latter, as both rent and owners' equivalent rent components eased. This is consistent with other timely measures on rents which are showing weaker rental growth in new leases signed.

The result provides the 'greater confidence' that FOMC Chair Powell alluded to in his recent hearings.

During his testimony to Congress, Powell's comments hinted that the FOMC may be more open to rate cuts in the near future. Powell characterised the labour market as 'fully back into balance' compared to 'moving into better balance' last month, reflecting an updated assessment following recent labour market data.

Better still, he remarked that the labour market was 'not a source of broad inflationary pressure for the economy'. Alongside the risks of elevated inflation, he emphasised the risks of reducing policy 'too late or too little'.

# "That the risk of moving too slowly is being actively considered suggests the Committee is more biased towards moving than not."

Overall, this week's data and commentary further supports our view that the FOMC will begin rate cuts in September and pursue at a measured pace of one rate cut per quarter until June 2026. Before then, we will get a couple more inflation readings likely to bolster the FOMC's confidence. The July meeting and the sentiment at the Jackson Hole symposium in late August should provide a clearer signal of willingness to cut rates.

Meanwhile, the Bank of Korea also noted this week that they will 'examine the timing of a rate cut'. The Bank of Korea was the first central bank in Asia to raise rates in 2021. Core inflation in South Korea was at the 2.0% target in May and June while headline has been easing, currently at 2.4%yr.

# THE WEEK THAT WAS

Korea is similar to most of Asia, where inflation is at, or very close, to central bank targets. However, most are hesitant to move before the FOMC at risk of devaluing their currencies and potentially introducing imported inflation. This leaves many policymakers buying time before cutting, even as domestic conditions necessitate easing monetary policy settings.

In China, consumer prices undershot expectations rising 0.2%yr while producer prices fell –0.8%yr. While some of the downward pressure on consumer prices in the month were a result of discounting for various household contents and automobiles during the "618" shopping festival, the underlying picture of slow consumer demand remains. The more benign fall in producer prices compared to history reflects an increase in energy and commodity prices in recent months.

# "However, excess capacity in the economy will continue to be a disinflationary force looking ahead."

Finally in the UK, GDP grew 0.4% in May, adding to the cumulative 1.5% increase in GDP since December 2023. Much of this was supported by the 0.7% growth in consumer-facing services, no doubt a result of robust real wages growth. As BoE policymakers focus on bringing sticky services inflation down, this result suggests they can be patient if needed in normalising policy.

# **RBNZ looking forward to OCR cuts... but when?**



Kelly Eckhold Chief Economist NZ

Surprisingly, the RBNZ's July OCR Review was markedly less hawkish than May. The RBNZ's growth forecasts seem to have been significantly downgraded and crucially the RBNZ seems more confident that annual inflation will be below 3% quite soon. The recent QSBO survey likely crystalised the downside risks to the growth and inflation outlooks that were evident in other high frequency indicators. The RBNZ's abrupt change in messaging at the July Review suggests a non-trivial risk of policy easing before long. Our central expectation remains that the RBNZ will begin easing policy in February next year. But an earlier move is very feasible and will be data dependent.

# What caused the marked change in the RBNZ's tone in the July OCR Review?

We were very surprised by the marked change in tone in this week's RBNZ meeting. As the economy has looked to be steadily weakening relative to the RBNZ's May *Statement* view, we expected the RBNZ would soon begin to moderate the very hawkish tone conveyed in the May *Statement*. But we didn't expect as large a shift so soon and thought it more likely the RBNZ's view would begin to evolve in the August *Statement* towards our own longstanding view that easing could begin early in 2025.

We discussed the main features of the July OCR Review in our review. The RBNZ's commentary was more optimistic outlook for inflation this year and less optimistic outlook for activity. The key final paragraph of the press statement gave a signal on the policy outlook: "The Committee agreed that monetary policy will need to remain restrictive. The extent of this restraint will be tempered over time consistent with the expected decline in inflation pressures" (our emphasis in italics). We didn't expect such a message at this review and suggests the adjustment to the RBNZ's view is relatively large given important inflation and labour market data looming.

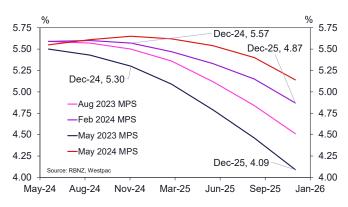
Our recent note setting out the conditions we think would need to be in place for the RBNZ to begin cutting sooner than February 2025, also discusses the data we think the RBNZ has been focused on when shifting their view. Business surveys were likely key in solidifying the RBNZ's view that the growth outlook is much weaker than previously thought as well as suggesting the labour market is easing. Importantly, these surveys confirm a significant step lower in firms' pricing intentions

that, along with monthly inflation indicators, has likely increased the RBNZs confidence that headline inflation will return to within the target range "in the second half of this year". If realized, the return of inflation to the 1-3% target range would be an important milestone given the RBNZ's relatively hawkish stance since late 2023 has been entirely driven by concerns that inflation would take too long to adjust lower.

We think the RBNZ's expected OCR profile is now much flatter and shows earlier easing. It's not clear how big the adjustment is but we think it's relatively large given that the RBNZ felt it necessary to make this change so soon after the May Statement. Its plausible that the RBNZ's May 2023 and February 2025 OCR forecast profiles help provide a benchmark for how large the reassessment might be.

A move back to the RBNZ's February view (removing the May hawkish sojourn) would imply easing around February 2025 (Westpac's current forecast) and around 50-75 basis points of easing by end 2025. Looking back to May 2023 provides a relatively dovish alternative and showed a chance of an easing in October 2024 and a likely easing in November 2024.

# **RBNZ OCR forecast profiles since May 2023**



Past performance is not a reliable indicator of future performance. The forecasts given above are predictive in character. Whilst every effort has been taken to ensure that the assumptions on which the forecasts are based are reasonable, the forecasts may be affected by incorrect assumptions or by known or unknown risks and unpertainties. The results ultimately achieved may differ substantially from these forecasts.

# FOCUS ON NEW ZEALAND

# What scenarios could see the RBNZ tempering restriction in the next 6 months?

Here we discuss some more specific data hurdles we think need to be crossed to begin reducing restriction, recognizing that there are also other key indicators (both domestic and abroad) that will impinge on the assessment of the domestic policy outlook:

- For easing to begin in August, we would likely need to have seen the following:
  - A significant broad-based downside surprise in the Q2 CPI on 17 July (WBC forecast 0.6% qoq/3.5% yoy). The surprise would need to be sufficient to give confidence that future quarterly CPI outcomes will soon sit close to historic norms. This implies a need to see significant downside surprise in the non-tradables component of the CPI (WBC forecast 0.8% qoq/5.3% yoy) that is itself broad-based and consistent with excess capacity flowing through to lower core inflation pressures; and
  - A significant upside surprise (perhaps close to 5%) in the unemployment rate in the Q2 labour market data on 7 August (WBC forecast 4.6%), and clear signs that wage inflation is dissipating more quickly than expected (WBC forecast 3.5% annual total private sector LCI); and
  - Further evidence that Q2/Q3 GDP growth is significantly weaker than current forecasts (WBC -0.2 qoq perhaps with some downside risks).
- A first easing to occur at the October meeting, would likely require:
  - The RBNZ to have foreshadowed some probability of an October easing at the August Statement and a much larger probability of a November easing; and
  - A moderate downside surprise in the Q2 CPI on 17 July, including the non-tradables component. This should be sufficient to suggest some additional and ongoing progress in reduced core inflation pressures; and
  - A significant upside surprise in the unemployment rate in the Q2 labour market data on 7 August, and clear signs that wage inflation is dissipating more quickly than had been expected; and
  - Confirmation of a marked decline in activity in the Q2 GDP report on 20 September (WBC forecast -0.2 qoq - perhaps with downside risks); and
  - More evidence of weak activity, expanding spare capacity and easing inflation indicators in the Q3 QSBO on 1 October; and
  - Signs that tax cuts in late July aren't significantly increasing economic momentum or reducing excess capacity unduly.

- For a first easing to occur at the November meeting, we would likely need to have seen the following:
  - Sufficient broad-based weakness in the Q2 and Q3 CPIs (17 July and 17 October), including in the non-tradables component of the CPI that suggest that inflation is clearly on track to move close to the midpoint of the target in 2025 (WBC Q3 forecasts 1.1% qoq total/1.4% qoq non-tradables); and
  - A moderate upside surprise in the unemployment rate in the Q2 and Q3 labour market data on 7 August and 6 November respectively (WBC Q3 forecast 4.9%), and signs that wage inflation is dissipating more quickly than had been expected; and
  - Confirmation of a decline in activity in the Q2 GDP report on 20 September; and
  - More evidence of weak activity, expanding spare capacity and easing inflation indicators in the Q3 QSBO on 1 October; and
  - Signs that tax cuts in late July were not leading to a greater lift in household spending than the RBNZ had expected.
- For the first easing to occur at the February 2025
  meeting, we would expect to see something like our
  current Economic Overview outlook to evolve with a
  focus on the inflation outlook in particular.

For now, the outcome of the June quarter CPI looks pivotal in terms of determining which scenario we are looking at going forward.

Past performance is not a reliable indicator of future performance. The forecasts given above are predictive in character. Whilst every effort has been taken to ensure that the assumptions on which the forecasts are based are reasonable, the forecasts may be affected by incorrect assumptions or by known or unknown risks and uncertainties. The results ultimately achieved may differ substantially from these forecasts.

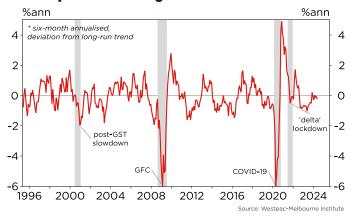
# **AUSTRALIA: Jun Westpac-MI Leading Index (%ann)**

Jul 17, Last: -0.24%

The Leading Index fell from -0.05% in April to -0.24% in May. Previous reads had pointed to momentum stabilising but the May decline suggests it remains patchy.

The June read will reflect a mixed bag of monthly updates. There were small improvements in equities and dwelling approvals but consumer sentiment-based components were largely unchanged. Hours worked was down 0.5% in the latest month and commodity prices recording a relatively sharp 2.8% fall (measured in AUD terms).

# **Westpac-MI Leading Index**



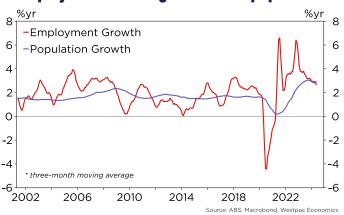
# AUS: Jun Labour Force - Employment (mth change)

Jul 18, Last: 39.7k, Westpac f/c: 30k Mkt f/c: 20k, Range: -20k to 40k

Employment growth has been solid over the past two months, up +37.4k in April and +39.7k in May. There was some underlying volatility in the data over this period, smoothing out what could have been a larger gain in April and a smaller increase in May.

For June, we have pencilled in a lift in employment of +30k. That broadly matches the current pace of population growth, and would therefore see the employment-to-population ratio hold steady. Moving into the second half of this year, we expect this ratio to begin moderating, as employment growth slows.

# **Employment tracking in line with population**



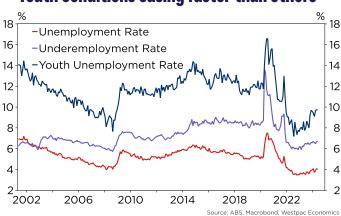
# **AUS: Jun Labour Force – Unemployment Rate (%)**

Jul 18, Last: 4.0%, Westpac f/c: 4.0% Mkt f/c: 4.1%, Range: 3.9% to 4.1%

In May, the participation rate held at 66.8%, resulting in a solid +30.5k expansion in the size of the labour force and a tick-down in the unemployment rate, to 4.0%. On a three-month average basis, the unemployment rate is ticking gradually higher.

For June, we expect the participation rate to once again hold flat at 66.8%, which would also see the unemployment rate hold at 4.0%. With hours worked softening and industry differences emerging, there will also be a focus on other measures the RBA pays close attention to, including underemployment and youth unemployment.

# Youth conditions easing faster than others



Past performance is not a reliable indicator of future performance. The forecasts given above are predictive in character. Whilst every effort has been taken to ensure that the assumptions on which the forecasts are based are reasonable, the forecasts may be affected by incorrect assumptions or by known or unknown risks and uncertainties. The results ultimately achieved may differ substantially from these forecasts.

WESTPAC ECONOMICS

8



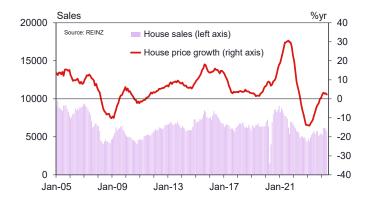
# **NZ: REINZ Jun House Sales and Prices**

Jul 15, Sales, Last: -5.2%mth, +6.8%yr Jul 15, Prices, Last: -0.3%mth, +2.3%yr

New Zealand's housing market remained subdued in May. Sales fell for the third month in a row after a surge in activity at the start of the year, while prices have effectively been tracking sideways since last September.

We expect the current softness in the market will eventually give way to a period of stronger activity, underpinned by population growth and policy changes to support investor demand. It may be later this year before we see a meaningful drop in fixed-term mortgage rates, with the RBNZ expected to hold the OCR until 2025.

# **RBNZ house prices and sales**



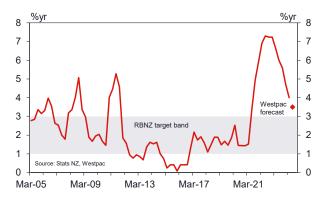
# NZ: Q2 CPI

Jul 17, (%qtr), Last: +0.6%, Westpac f/c: +0.6%, Mkt: +0.4% Jul 17, (%yr), Last: +4.0%, Westpac f/c: +3.5%, Mkt: +3.4%

We estimate that New Zealand consumer prices rose by 0.6% in the June quarter. That would see the annual inflation rate dropping to 3.5%, down from 4.0% in the March quarter. Our forecast is close to the RBNZ's forecast from their May Monetary Policy Statement.

We expect to see continued strength in domestic inflation. In contrast, tradables prices have been cooling in response to the downturn in domestic spending and are likely to soften further this quarter. A key area to watch will be services sector prices which have been rising at a solid pace, but are now starting to cool.

# **NZ Consumers Price Index**



# What to watch

	For	Data/Event	Unit	Last	Market f/c	Westpac f/c	Risk/Comment
Mon	15						
NZ	Jun	REINZ House Price Index	%yr	2.3	-	-	The housing market remains in a stalemate
	Jun	REINZ House Sales	%yr	6.8	-	-	while high borrowing costs keep buyers on the sideline.
	Jun	BusinessNZ PSI	pts	43.0	-	-	Services have turned down sharply in recent months.
Chn	Q2	GDP	%yr	5.3	5.0	-	Growth likely eased moving into mid-year as concerns
	Jun	Retail Sales	ytd %yr	4.1	4.0	-	over housing continue to weigh heavily on consumers
	Jun	Industrial Production	ytd %yr	6.2	6.0	-	leaving China's robust industrial capacity and trade
	Jun	Fixed Asset Investment	ytd %yr	4.0	3.8	-	as key supports to economic activity in the interim.
Eur	May	Industrial Production	%mth	-0.1	-1.0	-	Auto struggles see IP weaken.
US	Jul	Fed Empire State Index	pts	-6	-8	-	To remain volatile around a weak level.
		FOMC Chair Powell	-	-	-	-	Interview at the Economic Club of Washington.
		Fedspeak	-	-	-	-	Daly.
Tue 1	16						
Eur	Jul	ZEW Survey of Expectations	pts	51.3	-	-	Optimism over growth prospects continues to strengthen.
	May	Trade Balance	€bn	19.4	-	-	Slow demand from developed markets add risk to outlook
	Q2	ECB Bank Lending Survey	-	-	-	-	Credit demand weak amid restrictive financial conditions.
US	Jun	Retail Sales	%mth	0.1	-0.2	-	Growth to decelerate to or below trend this year.
	Jun	Import Price Index	%mth	-0.4	-	-	Renewed focus on rising shipping costs.
	May	Business Inventories	%mth	0.3	0.3	-	Steady inv-to-sales points to apt order book management
	Jul	NAHB Housing Market Index	pts	43	43	-	Homebuilders have little cause for optimism.
		Fedspeak	-	-	-	-	Kugler.
Wed	17						
Aus	Jun	Westpac-MI Leading Index	%ann	-0.24	_	-	Momentum looking patchier again.
NZ	Jul 17	GlobalDairyTrade Auction	%chg	-6.9	-	-	Futures prices have eased further since the last auction.
	Q2	CPI	%qtr	0.6	0.4	0.6	Slow easing in domestic inflation, tradable prices soft.
	Q2	CPI	%yr	4.0	3.4	3.5	Downtrend in headline and core continuing.
UK	Jun	CPI	%yr	2.0	1.9	-	Services remain sticky despite at-target headline.
US	Jun	Housing Starts	%mth	-5.5	1.8	-	Borrowing costs remain a headwind for builders
	Jun	Building Permits	%mth	-2.8	-0.3	-	front-end risks around the pipeline linger.
	Jun	Industrial Production	%mth	0.7	0.3	-	Production continues to hold broadly flat year-on-year.
	Jul	Federal Reserve's Beige Book	-	-	-	-	An update on economic conditions across the regions.
		Fedspeak	-	-	-	-	Barkin.
Thu	18						
Aus	Jun	Employment Change	000's	39.7	20.0	30.0	Employment broadly tracking in line with population g'th
	Jun	Unemployment Rate	%	4.0	4.1	4.0	and will soon move below, seeing U/E tick higher in 2024
	Jul	RBA Bulletin	_	-	-	-	Quarterly publication providing insights on the economy.
Eur	Jul	ECB Policy Decision (Deposit)	%	3.75	3.75	3.75	Policy easing will ensue at a measured pace.
UK	May	ILO Unemployment Rate	%	4.4	4.4	-	Labour market tightness is gradually fading
	May	Average Weekly Earnings	%yr	5.9	-	-	real income trends will remain key.
US	Jul	Phily Fed Index	pts	1.3	2.9	-	Conditions remain subdued across the regions.
	Jun	Leading Index	%mth	-0.5	-0.3	-	Data inputs speak to risks around the outlook.
	Jul 13	Initial Jobless Claims	000's	222	-	-	Holding around relatively low levels.
Fri 19	9						
Jpn	Jun	CPI	%yr	2.8	2.8	_	Closely inspecting for signs of a virtuous wage-price cycle
UK	Jul	GfK Consumer Sentiment	pts	-14	_	_	Consumers' deeply pessimistic attitude is fading
	Jun	Retail Sales	%mth	2.9	_	_	providing an impetus for a recovery in spending.
US		Fedspeak	_	_	_	_	Daly, Bowman, Williams, Bostic.
		•					

Past performance is not a reliable indicator of future performance. The forecasts given above are predictive in character. Whilst every effort has been taken to ensure that the assumptions on which the forecasts are based are reasonable, the forecasts may be affected by incorrect assumptions or by known or unknown risks and uncertainties. The results ultimately achieved may differ substantially from these forecasts.

# **Economic & financial forecasts**

# **Interest rate forecasts**

Australia	Latest (12 Jul)	Sep-24	Dec-24	Mar-25	Jun-25	Sep-25	Dec-25	Mar-26	Jun-26	Sep-26	Dec-26
Cash	4.35	4.35	4.10	3.85	3.60	3.35	3.10	3.10	3.10	3.10	3.10
90 Day BBSW	4.46	4.42	4.19	3.96	3.75	3.55	3.30	3.30	3.30	3.30	3.30
3 Year Swap	4.17	4.10	4.00	3.85	3.70	3.60	3.50	3.50	3.50	3.55	3.60
3 Year Bond	4.07	3.90	3.80	3.65	3.50	3.40	3.30	3.30	3.30	3.35	3.40
10 Year Bond	4.34	4.30	4.25	4.20	4.10	4.00	4.00	4.00	4.05	4.10	4.15
10 Year Spread to US (bps)	13	-10	-5	0	0	0	0	0	0	5	5
United States											
Fed Funds	5.375	5.125	4.875	4.625	4.375	4.125	3.875	3.625	3.375	3.375	3.375
US 10 Year Bond	4.21	4.40	4.30	4.20	4.10	4.00	4.00	4.00	4.05	4.05	4.10
New Zealand											
Cash	5.50	5.50	5.50	5.25	5.00	4.75	4.50	4.25	4.00	3.75	3.75
90 day bill	5.55	5.60	5.50	5.25	5.00	4.75	4.50	4.25	4.00	3.85	3.85
2 year swap	4.49	5.00	4.80	4.60	4.40	4.25	4.15	4.05	4.00	4.00	4.00
10 Year Bond	4.50	4.90	4.80	4.70	4.65	4.55	4.50	4.40	4.35	4.35	4.35
10 Year spread to US	29	50	50	50	55	55	50	40	30	30	25

# **Exchange rate forecasts**

	Latest (12 Jul)	Sep-24	Dec-24	Mar-25	Jun-25	Sep-25	Dec-25	Mar-26	Jun-26	Sep-26	Dec-26
AUD/USD	0.6768	0.66	0.67	0.68	0.69	0.70	0.71	0.72	0.72	0.73	0.73
NZD/USD	0.6100	0.60	0.61	0.62	0.63	0.64	0.65	0.65	0.65	0.65	0.65
USD/JPY	159.06	159	158	156	153	150	147	144	141	138	135
EUR/USD	1.0871	1.09	1.10	1.11	1.12	1.13	1.14	1.14	1.14	1.15	1.15
GBP/USD	1.2914	1.27	1.28	1.29	1.30	1.31	1.31	1.31	1.31	1.31	1.31
USD/CNY	7.2642	7.20	7.10	7.05	7.00	6.90	6.80	6.70	6.60	6.55	6.50
AUD/NZD	1.1095	1.10	1.10	1.10	1.10	1.10	1.10	1.11	1.11	1.12	1.12

# **Australian economic growth forecasts**

	2024				2025			Calendar years					
% Change	Q1	Q2f	Q3f	Q4f	Q1f	Q2f	Q3f	Q4f	2023	2024f	2025f	2026f	
GDP % qtr	0.1	0.3	0.6	0.5	0.5	0.6	0.6	0.7	-	-	_	_	
%yr end	1.1	1.0	1.4	1.6	2.0	2.2	2.2	2.3	1.6	1.6	2.3	3.5	
Unemployment rate %	3.9	4.0	4.2	4.3	4.4	4.5	4.6	4.6	3.9	4.3	4.6	4.5	
Wages (WPI)	0.8	0.8	0.7	0.7	0.7	0.8	0.8	0.8	-	-	-	-	
annual chg	4.1	3.9	3.4	3.0	2.9	2.8	2.9	3.0	4.2	3.0	3.0	3.3	
CPI Headline	1.0	1.0	0.1	0.8	0.7	0.8	0.9	0.6	-	_	-	-	
annual chg	3.6	3.8	2.7	2.9	2.7	2.4	3.2	3.1	4.1	2.9	3.1	2.8	
Trimmed mean	1.0	0.9	0.8	0.7	0.7	0.7	0.7	0.6	-	_	-	-	
annual chg	4.0	4.0	3.6	3.5	3.2	3.0	2.8	2.8	4.2	3.5	2.8	2.6	

# **New Zealand economic growth forecasts**

	2024	2024 2025							Calendar years						
% Change	Q1	Q2f	Q3f	Q4f	Q1f	Q2f	Q3f	Q4f	2023	2024f	2025f	2026f			
GDP % qtr	0.2	-0.2	0.3	0.3	0.5	0.5	0.7	0.7	-	-	-	-			
Annual avg change	0.2	-0.2	0.0	0.2	0.4	0.9	1.3	1.8	0.6	0.2	1.8	3.2			
Unemployment rate %	4.3	4.6	4.9	5.2	5.3	5.4	5.4	5.4	4.0	5.2	5.4	4.7			
CPI % qtr	0.6	0.6	1.1	0.4	0.5	0.4	0.8	0.5	-	-	-	-			
Annual change	4.0	3.5	2.8	2.7	2.6	2.4	2.2	2.2	4.7	2.7	2.2	2.2			

Past performance is not a reliable indicator of future performance. The forecasts given above are predictive in character. Whilst every effort has been taken to ensure that the assumptions on which the forecasts are based are reasonable, the forecasts may be affected by incorrect assumptions or by known or unknown risks and uncertainties. The results ultimately achieved may differ substantially from these forecasts.



# **Authors**

# **Westpac Economics / Australia**

# **Sydney**

Level 19, 275 Kent Street Sydney NSW 2000 Australia

E: economics@westpac.com.au

### Luci Ellis

M: +61 421 835 252

E: luci.ellis@westpac.com.au

### Besa Deda

M: +61 404 844 817

E: besa.deda@westpac.com.au

### **Matthew Hassan**

M: +61 409 227 159

E: mhssan@westpac.com.au

# **Elliot Clarke**

M: +61 459 848 856

E: eclake@westpac.com.au

### **Justin Smirk**

M: +61 459 844 788

E: jsmirk@westpac.com.au

### **Pat Bustamante**

M: +61 434 856 909

E: pat.bustamante@westpac.com.au

### **Ryan Wells**

M: +61 401 423 628

E: ryan.wells@westpac.com.au

## Illiana Jain

M: +61 403 908 032

E: illiana.jain@westpac.com.au

# **Jameson Coombs**

M: +61 401 102 789

 $\hbox{E: james on. coombs} @westpac.com. au$ 

# **Westpac Economics / New Zealand**

# Auckland

Takutai on the Square Level 8, 16 Takutai Square Auckland, New Zealand

E: economics@westpac.co.nz

### **Kelly Eckhold**

Chief Economist NZ

### Michael Gordon

Senior Economist

### **Darren Gibbs**

Senior Economist

# **Satish Ranchhod**

Senior Economist

# **Paul Clark**

**Industry Economist** 

# **Westpac Economics / Global**

### London

Camomile Court, 23 Camomile St, London EC3A 7LL United Kingdom

### Singapore

12 Marina View #27-00, Asia Square Tower 2 Singapore, 018961

# **New York**

39th Floor 575 Fifth Avenue New York, 10017 USA



# **DISCLAIMER**

©2024 Westpac Banking Corporation ABN 33 007 457 141 (including where acting under any of its Westpac, St George, Bank of Melbourne or BankSA brands, collectively, "Westpac"). References to the "Westpac Group" are to Westpac and its subsidiaries and includes the directors, employees and representatives of Westpac and its subsidiaries.

### Things you should know

We respect your privacy: You can view our privacy statement at Westpac.com.au. Each time someone visits our site, data is captured so that we can accurately evaluate the quality of our content and make improvements for you. We may at times use technology to capture data about you to help us to better understand you and your needs, including potentially for the purposes of assessing your individual reading habits and interests to allow us to provide suggestions regarding other reading material which may be suitable for you.

This information, unless specifically indicated otherwise, is under copyright of the Westpac Group. None of the material, nor its contents, nor any copy of it, may be altered in any way, transmitted to, copied of distributed to any other party without the prior written permission of the Westpac Group.

### Disclaimer

This information has been prepared by Westpac and is intended for information purposes only. It is not intended to reflect any recommendation or financial advice and investment decisions should not be based on it. This information does not constitute an offer, a solicitation of an offer, or an inducement to subscribe for, purchase or sell any financial instrument or to enter into a legally binding contract. To the extent that this information contains any general advice, it has been prepared without taking into account your objectives, financial situation or needs and before acting on it you should consider the appropriateness of the advice. Certain types of transactions, including those involving futures, options and high yield securities give rise to substantial risk and are not suitable for all investors. We recommend that you seek your own independent legal or financial advice before proceeding with any investment decision. This information may contain material provided by third parties. While such material is published with the necessary permission none of Westpac or its related entities accepts any responsibility for the accuracy or completeness of any such material. Although we have made every effort to ensure this information is free from error, none of Westpac or its related entities warrants the accuracy, adequacy or completeness of this information, or otherwise endorses it in any way. Except where contrary to law, Westpac Group intend by this notice to exclude liability for this information. This information is subject to change without notice and none of Westpac or its related entities is under any obligation to update this information or correct any inaccuracy which may become apparent at a later date. This information may contain or incorporate by reference forward-looking statements. The words "believe", "anticipate", "expect", "intend", "plan", "predict", "continue", "assume", "positioned", "may", "will", "should", "shall", "risk" and other similar expressions that are predictions of or indicate future events and future trends identify forward-looking statements. These forward-looking statements include all matters that are not historical facts. Past performance is not a reliable indicator of future performance, nor are forecasts of future performance. Whilst every effort has been taken to ensure that the assumptions on which any forecasts are based are reasonable, the forecasts may be affected by incorrect assumptions or by known or unknown risks and uncertainties. The ultimate outcomes may differ substantially from any forecasts.

Conflicts of Interest: In the normal course of offering banking products and services to its clients, the Westpac Group may act in several capacities (including issuer, market maker, underwriter, distributor, swap counterparty and calculation

agent) simultaneously with respect to a financial instrument, giving rise to potential conflicts of interest which may impact the performance of a financial instrument. The Westpac Group may at any time transact or hold a position (including hedging and trading positions) for its own account or the account of a client in any financial instrument which may impact the performance of that financial instrument.

Author(s) disclaimer and declaration: The author(s) confirms that no part of his/her compensation was, is, or will be, directly or indirectly, related to any views or (if applicable) recommendations expressed in this material. The author(s) also confirms that this material accurately reflects his/her personal views about the financial products, companies or issuers (if applicable) and is based on sources reasonably believed to be reliable and accurate.

Further important information regarding sustainability-related content: This material may contain statements relating to environmental, social and governance (ESG) topics. These are subject to known and unknown risks, and there are significant uncertainties, limitations, risks and assumptions in the metrics, modelling, data, scenarios, reporting and analysis on which the statements rely. In particular, these areas are rapidly evolving and maturing, and there are variations in approaches and common standards and practice, as well as uncertainty around future related policy and legislation. Some material may include information derived from publicly available sources that have not been independently verified. No representation or warranty is made as to the accuracy, completeness or reliability of the information. There is a risk that the analysis, estimates, judgements, assumptions, views, models, scenarios or projections used may turn out to be incorrect. These risks may cause actual outcomes to differ materially from those expressed or implied. The ESG-related statements in this material do not constitute advice, nor are they guarantees or predictions of future performance, and Westpac gives no representation, warranty or assurance (including as to the quality, accuracy or completeness of the statements). You should seek your own independent advice.

### Additional country disclosures:

Australia: Westpac holds an Australian Financial Services Licence (No. 233714). You can access Westpac's Financial Services Guide here or request a copy from your Westpac point of contact. To the extent that this information contains any general advice, it has been prepared without taking into account your objectives, financial situation or needs and before acting on it you should consider the appropriateness of the advice.

New Zealand: In New Zealand, products and services are provided by either Westpac (NZ division) or Westpac New Zealand Limited (company number 1763882), the New Zealand incorporated subsidiary of Westpac ("WNZL"). Any product or service made available by WNZL does not represent an offer from Westpac or any of its subsidiaries (other than WNZL). Neither Westpac nor its other subsidiaries guarantee or otherwise support the performance of WNZL in respect of any such product. WNZL is not an authorised deposit-taking institution for the purposes of Australian prudential standards. The current disclosure statements for the New Zealand branch of Westpac and WNZL can be obtained at the internet address www.westpac.co.nz.

Singapore: This material has been prepared and issued for distribution in Singapore to institutional investors, accredited investors and expert investors (as defined in the applicable Singapore laws and regulations) only. Recipients of this material in Singapore should contact Westpac Singapore Branch in respect of any matters arising from, or in connection with, this material. Westpac Singapore Branch holds a wholesale banking

Disclaimer continues overleaf

# **DISCLAIMER**

licence and is subject to supervision by the Monetary Authority of Singapore.

U.S.: Westpac operates in the United States of America as a federally licensed branch, regulated by the Office of the Comptroller of the Currency. Westpac is also registered with the US Commodity Futures Trading Commission ("CFTC") as a Swap Dealer, but is neither registered as, or affiliated with, a Futures Commission Merchant registered with the US CFTC. The services and products referenced above are not insured by the Federal Deposit Insurance Corporation ("FDIC"). Westpac Capital Markets, LLC ('WCM'), a wholly-owned subsidiary of Westpac, is a broker-dealer registered under the U.S. Securities Exchange Act of 1934 ('the Exchange Act') and member of the Financial Industry Regulatory Authority ('FINRA'). This communication is provided for distribution to U.S. institutional investors in reliance on the exemption from registration provided by Rule 15a-6 under the Exchange Act and is not subject to all of the independence and disclosure standards applicable to debt research reports prepared for retail investors in the United States. WCM is the U.S. distributor of this communication and accepts responsibility for the contents of this communication. Transactions by U.S. customers of any securities referenced herein should be effected through WCM. All disclaimers set out with respect to Westpac apply equally to WCM. If you would like to speak to someone regarding any security mentioned herein, please contact WCM on +1 212 389 1269. Investing in any non-U.S. securities or related financial instruments mentioned in this communication may present certain risks. The securities of non-U.S. issuers may not be registered with, or be subject to the regulations of, the SEC in the United States. Information on such non-U.S. securities or related financial instruments may be limited. Non-U.S. companies may not be subject to audit and reporting standards and regulatory requirements comparable to those in effect in the United States. The value of any investment or income from any securities or related derivative instruments denominated in a currency other than U.S. dollars is subject to exchange rate fluctuations that may have a positive or adverse effect on the value of or income from such securities or related derivative instruments.

The author of this communication is employed by Westpac and is not registered or qualified as a research analyst, representative, or associated person of WCM or any other U.S. broker-dealer under the rules of FINRA, any other U.S. self-regulatory organisation, or the laws, rules or regulations of any State. Unless otherwise specifically stated, the views expressed herein are solely those of the author and may differ from the information, views or analysis expressed by Westpac and/or its affiliates.

**UK and EU:** The London branch of Westpac is authorised in the United Kingdom by the Prudential Regulation Authority (PRA) and is subject to regulation by the Financial Conduct Authority (FCA) and limited regulation by the PRA (Financial Services Register number: 124586). The London branch of Westpac is registered at Companies House as a branch established in the United Kingdom (Branch No. BRO00106). Details about the extent of the regulation of Westpac's London branch by the PRA are available from us on request.

Westpac Europe GmbH ("WEG") is authorised in Germany by the Federal Financial Supervision Authority ('BaFin') and subject to its regulation. WEG's supervisory authorities are BaFin and the German Federal Bank ('Deutsche Bundesbank'). WEG is registered with the commercial register ('Handelsregister') of the local court of Frankfurt am Main under registration number HRB 118483. In accordance with APRA's Prudential Standard 222 'Association with Related Entities', Westpac does not stand behind WEG other than as provided for in certain legal agreements (a risk transfer, sub-participation and collateral agreement) between Westpac and WEG and obligations of WEG do not represent liabilities of Westpac.

This communication is not intended for distribution to, or use by any person or entity in any jurisdiction or country where such distribution or use would be contrary to local law or regulation. This communication is not being made to or distributed to, and must not be passed on to, the general public in the United Kingdom. Rather, this communication is being made only to and is directed at (a) those persons falling within the definition of Investment Professionals (set out in Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (the "Order")); (b) those persons falling within the definition of high net worth companies, unincorporated associations etc. (set out in Article 49(2)of the Order; (c) other persons to whom it may lawfully be communicated in accordance with the Order or (d) any persons to whom it may otherwise lawfully be made (all such persons together being referred to as "relevant persons"). Any person who is not a relevant person should not act or rely on this communication or any of its contents. In the same way, the information contained in this communication is intended for "eligible counterparties" and "professional clients" as defined by the rules of the Financial Conduct Authority and is not intended for "retail clients". Westpac expressly prohibits you from passing on the information in this communication to any third party.

This communication contains general commentary, research, and market colour. The communication does not constitute investment advice. The material may contain an 'investment recommendation' and/or 'information recommending or suggesting an investment', both as defined in Regulation (EU) No 596/2014 (including as applicable in the United Kingdom) ("MAR"). In accordance with the relevant provisions of MAR, reasonable care has been taken to ensure that the material has been objectively presented and that interests or conflicts of interest of the sender concerning the financial instruments to which that information relates have been disclosed.

Investment recommendations must be read alongside the specific disclosure which accompanies them and the general disclosure which can be found <a href="Mere">Mere</a>. Such disclosure fulfils certain additional information requirements of MAR and associated delegated legislation and by accepting this communication you acknowledge that you are aware of the existence of such additional disclosure and its contents.

To the extent this communication comprises an investment recommendation it is classified as non-independent research. It has not been prepared in accordance with legal requirements designed to promote the independence of investment research and therefore constitutes a marketing communication. Further, this communication is not subject to any prohibition on dealing ahead of the dissemination of investment research.

14