

10 July 2024

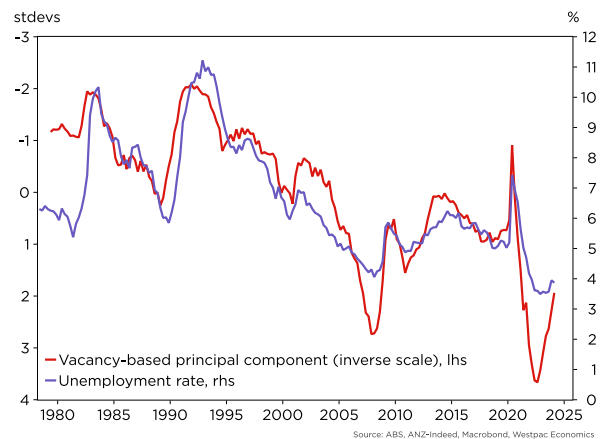
AUSTRALIAN LABOUR MARKET BULLETIN

How tight is the labour market still?

Key points

- Ongoing low unemployment rates have led some people to think that the labour market remains as tight as it was a year ago.
- Job vacancies and ads data suggest that labour market tightness has in fact unwound considerably.
- For some countries, the decline in vacancies occurred without much of an increase in unemployment. This lines up with predictions from earlier Fed research.
- US, UK and possibly Australian job vacancies rose even higher than their usual relationship with unemployment. This might suggest a supply shock as well as the usual curved relationship.
- For Australia, at least, the supply shock – closed international borders – has largely faded.

Unemployment and Tightness Measure



‘... it matters whether events have been driven by demand shocks or supply shocks.’

How tight is the labour market still?



Luci Ellis
Chief Economist, Westpac Group

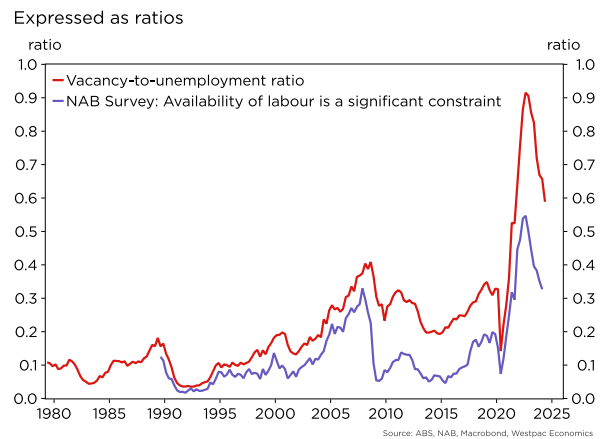
Labour markets tightened significantly as advanced economies opened up after the pandemic. It took time for the networks of workers and firms to stitch themselves back together. Since then, unemployment rates have remained low, leading some observers to conclude that labour markets remain as tight as in the immediate aftermath of the pandemic. Another lens on the labour market, though, uses measures of open positions such as job ads or surveyed job vacancies. One way of visualising this view of labour market tightness is the ratio of vacancies to unemployment. This ratio spiked to historical highs but has since declined rapidly. We can conclude that this ratio is capturing something meaningful because its short-term movements correlate so closely – almost unreasonably so – with other survey measures of labour availability.

Within that ratio, vacancy and unemployment rates tend to move in opposite directions, in a relationship known as the ‘Beveridge Curve’, named after the economist who first identified it. Normally this relationship is fairly stable, although it is a curve as shown here, not a straight line. (This is because, as the pool of unemployed shrinks, it becomes proportionately harder to find someone for a particular vacancy.) In the aftermath of the pandemic, though, vacancies increased well beyond what even the low unemployment rates of the period would have suggested. The shift in both the position and slope of the curve is exactly what one would expect if ‘matching efficiency’ – the ability of firms to find suitable workers amongst all applicants – had declined.

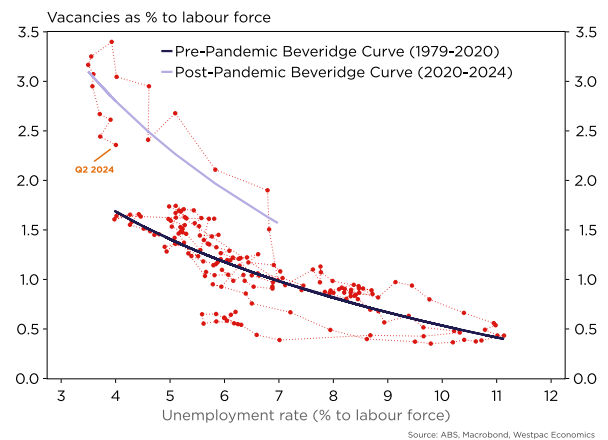
One way to reconcile this gap is to see the additional vacancies as representing labour market tightness that the remaining unemployed cannot meet, for example because there are always some people who have just started searching for a new job. These extra vacancies can be thought of as representing a ‘shadow’ decline in the unemployment rate in such periods.

Another explanation for the gap might stem from some data issues. ABS suspended publishing the vacancies data during the last period of tightness in the labour market in 2007–08. Fortunately, job advertisement data capture this period and move closely with vacancies at other times. These do, however, suggest that the ABS measure might be overstating labour market tightness recently relative to that earlier episode.

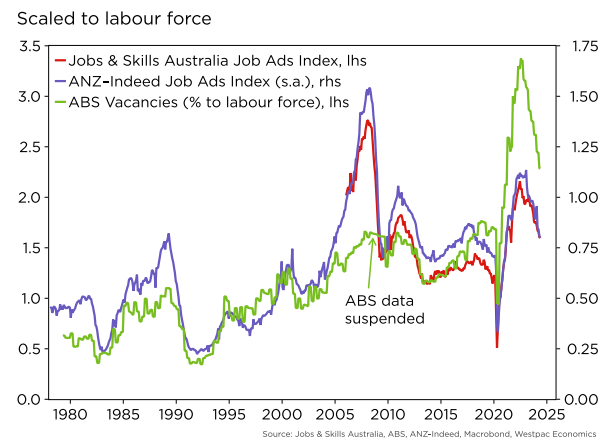
Measures of Labour Market Tightness



Australia’s Beveridge Curve



Job Vacancies and Advertisements



Past performance is not a reliable indicator of future performance. The forecasts given above are predictive in character. Whilst every effort has been taken to ensure that the assumptions on which the forecasts are based are reasonable, the forecasts may be affected by incorrect assumptions or by known or unknown risks and uncertainties. The results ultimately achieved may differ substantially from these forecasts.

We can avoid the issues with the ABS data over that period by condensing this information into a single vacancy-based measure of labour market tightness. One way to do this is with standard statistical techniques for extracting common factors such as principal components analysis. It turns out that most of the time, this measure moves closely with the unemployment rate – though of course with the opposite sign. During the two periods of labour market tightness in 2007–08 and following the pandemic, it spiked well below unemployment rate before returning quickly. This is mostly because the Beveridge Curve is a curve not a straight line. Using this measure of vacancies or the NAB survey measure rather than the ABS measure alone, we see *no* significant shift in the Beveridge Curve.

While the 2007–08 episode did involve an increase in unemployment, the excess vacancies had mostly resolved before unemployment increased. That increase in unemployment might not have been ‘needed’ to reduce vacancies; it was the result of the Global Financial Crisis occurring when it did.

Look beyond your borders

Both periods suggest that an episode of unusually high vacancies can resolve without requiring much of an increase in unemployment. This lines up with the 2022 prediction by Federal Reserve Governor Chris Waller in a [paper written with Fed economist Andrew Figura](#). At the time, his argument was hotly contested by leading academic economists [including Olivier Blanchard and Larry Summers](#). But the data for a number of countries have seemingly vindicated Waller’s thesis.

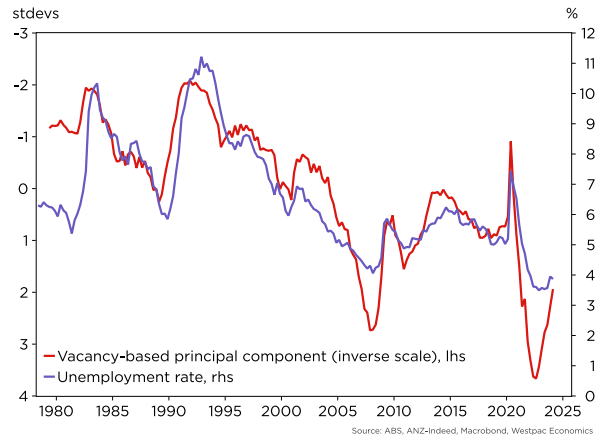
In the United States and (to a lesser extent) Canada, vacancy rates and related composite measures are, like Australia, broadly back in line with the level implied by the unemployment rate without seeing much of an increase in unemployment. For the United Kingdom, there is a way to go before pre-pandemic levels are reached, but again, the gap has largely closed without a material increase in unemployment.

The Dutch labour market is tight, but the Beveridge Curve looks stable and vacancies have declined without unemployment rising much, just as Waller and Figura predicted. Germany never got to the same extremes on vacancies, and so has seen unemployment increase by more as vacancies declined. Likewise, the French and Swiss Beveridge Curves have been stable recently, and never reached the steep part of the curve.

Curves versus shifts

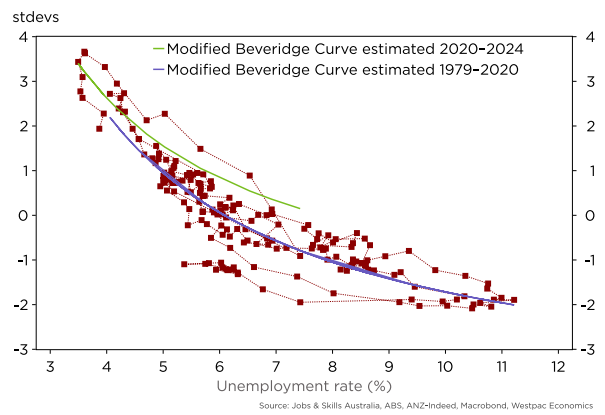
It turns out that the two camps were arguing about different things. Waller was making a statement about the shape of the Beveridge Curve; Blanchard and

Unemployment and Tightness Measure



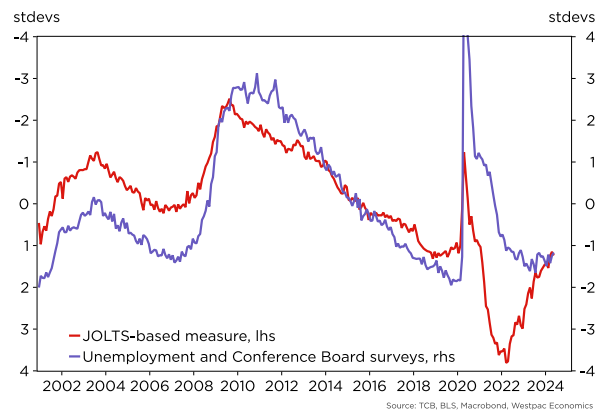
Modified Beveridge Curve

Using principal component analysis for vacancies and job ads



United States: Labour Market Tightness

Using principal components analysis



Past performance is not a reliable indicator of future performance. The forecasts given above are predictive in character. Whilst every effort has been taken to ensure that the assumptions on which the forecasts are based are reasonable, the forecasts may be affected by incorrect assumptions or by known or unknown risks and uncertainties. The results ultimately achieved may differ substantially from these forecasts.

Summers were claiming that matching efficiency had deteriorated and thus the Beveridge Curve had shifted out. Both could be correct about these points. But then the question needs to be: what caused the decline in matching efficiency and will it last?

With this in mind, I couldn't help noticing that the estimated matching efficiency in the Blanchard, Dornbusch and Summers paper looks a lot like the US participation rate over the same period. What we are in fact seeing is a labour supply shock, borne in the US case out of health concerns and the extended school and childcare closures in parts of the country, which has healed only slowly. Similarly, the UK participation rate has lagged because of Brexit and lingering long-term illness since the pandemic. That might imply that lower matching efficiency – and higher vacancies and wages growth – will persist in the United Kingdom even if it does not elsewhere. And it helps explain why the curves have remained stable in some European countries where participation did not fall in the same way.

If part of your workforce withdraws for non-financial reasons, that is a negative supply shock. Matching efficiency will necessarily deteriorate in that situation. The key question is, will that shock reverse, and what will it take to make that happen?

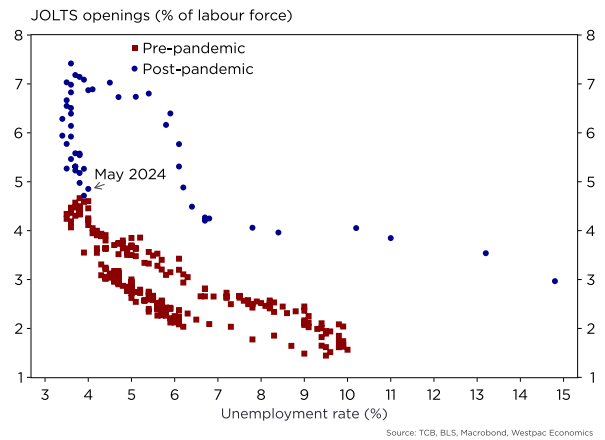
In Australia, the story is a little different. Participation has risen considerably since the pandemic, reaching a 114-year high late last year. Here, the labour supply shock was the international border closure. That shock is resolving itself now. We should therefore expect vacancies and job ads to decline, as indeed they have done. We should also expect estimates of 'matching efficiency' to improve along with business survey measures of labour market tightness. We should also not be surprised that wages growth is already past its peak even though unemployment has not risen much. It turns out that unemployment is not the only margin of adjustment.

Lessons from this debate

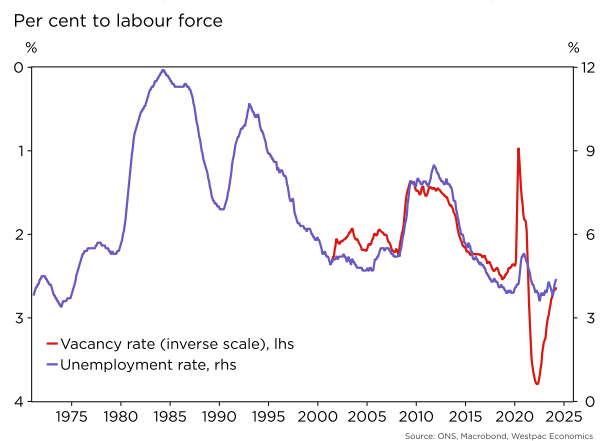
The debate and its aftermath highlight some lessons about interpreting economic data in unprecedented times. Firstly, it is perhaps unwise to conclude that, if something has not happened in 70 years in one country, it could never happen. One should check whether other countries' data point to the same conclusion.

Secondly and more importantly, it matters whether events have been driven by demand shocks or supply shocks. If demand shocks dominated in the past but we now face a supply shock, the past might not be a good guide to the near future. It is essential to understand the nature of the shock and how long it might last.

United States: Beveridge Curve



United Kingdom: Labour Market Tightness



A technical note

Thanks to Ryan Wells for the Beveridge Curve graphs for Australia and helpful discussions.

The principal component for vacancies in Australia uses ANZ-Indeed data, seasonally adjusted by Westpac Economics and scaled to the labour force as published by the ABS, together with the ratio of ABS vacancies to the labour force.

In the time series graph for the United States, we have used principal components, using the JOLTS openings and voluntary quits series scaled to the labour force for the vacancy-based measure, and the unemployment rate and the Conference Board household survey's index of whether jobs are seen as hard to get for the unemployment-based measure. The simpler measures of openings and the unemployment rate work just as well but make for a messier graph. Beveridge Curve graphs for the other countries mentioned are available on request.

Past performance is not a reliable indicator of future performance. The forecasts given above are predictive in character. Whilst every effort has been taken to ensure that the assumptions on which the forecasts are based are reasonable, the forecasts may be affected by incorrect assumptions or by known or unknown risks and uncertainties. The results ultimately achieved may differ substantially from these forecasts.



Authors

Westpac Economics / Australia

Sydney

Level 19, 275 Kent Street
Sydney NSW 2000
Australia

E: economics@westpac.com.au

Luci Ellis

M: +61 421 835 252
E: luci.ellis@westpac.com.au

Besa Deda

M: +61 404 844 817
E: besa.deda@westpac.com.au

Matthew Hassan

M: +61 409 227 159
E: mhssan@westpac.com.au

Elliot Clarke

M: +61 459 848 856
E: eclake@westpac.com.au

Justin Smirk

M: +61 459 844 788
E: jsmirk@westpac.com.au

Pat Bustamante

M: +61 434 856 909
E: pat.bustamante@westpac.com.au

Ryan Wells

M: +61 401 423 628
E: ryan.wells@westpac.com.au

Illiana Jain

M: +61 403 908 032
E: illiana.jain@westpac.com.au

Jameson Coombs

M: +61 401 102 789
E: jameson.coombs@westpac.com.au

Westpac Economics / New Zealand

Auckland

Takutai on the Square
Level 8, 16 Takutai Square
Auckland, New Zealand

E: economics@westpac.co.nz

Kelly Eckhold

Chief Economist NZ

Michael Gordon

Senior Economist

Darren Gibbs

Senior Economist

Satish Ranchhod

Senior Economist

Paul Clark

Industry Economist

Westpac Economics / Global

London

Camomile Court,
23 Camomile St,
London EC3A 7LL
United Kingdom

Singapore

12 Marina View
#27-00,
Asia Square Tower 2
Singapore, 018961

New York

39th Floor
575 Fifth Avenue
New York, 10017 USA



 westpaciq.com.au

©2024 Westpac Banking Corporation ABN 33 007 457 141 (including where acting under any of its Westpac, St George, Bank of Melbourne or BankSA brands, collectively, "Westpac"). References to the "Westpac Group" are to Westpac and its subsidiaries and includes the directors, employees and representatives of Westpac and its subsidiaries.

Things you should know

We respect your privacy: [You can view our privacy statement at Westpac.com.au](#). Each time someone visits our site, data is captured so that we can accurately evaluate the quality of our content and make improvements for you. We may at times use technology to capture data about you to help us to better understand you and your needs, including potentially for the purposes of assessing your individual reading habits and interests to allow us to provide suggestions regarding other reading material which may be suitable for you.

This information, unless specifically indicated otherwise, is under copyright of the Westpac Group. None of the material, nor its contents, nor any copy of it, may be altered in any way, transmitted to, copied or distributed to any other party without the prior written permission of the Westpac Group.

Disclaimer

This information has been prepared by Westpac and is intended for information purposes only. It is not intended to reflect any recommendation or financial advice and investment decisions should not be based on it. This information does not constitute an offer, a solicitation of an offer, or an inducement to subscribe for, purchase or sell any financial instrument or to enter into a legally binding contract. To the extent that this information contains any general advice, it has been prepared without taking into account your objectives, financial situation or needs and before acting on it you should consider the appropriateness of the advice. Certain types of transactions, including those involving futures, options and high yield securities give rise to substantial risk and are not suitable for all investors. We recommend that you seek your own independent legal or financial advice before proceeding with any investment decision. This information may contain material provided by third parties. While such material is published with the necessary permission none of Westpac or its related entities accepts any responsibility for the accuracy or completeness of any such material. Although we have made every effort to ensure this information is free from error, none of Westpac or its related entities warrants the accuracy, adequacy or completeness of this information, or otherwise endorses it in any way. Except where contrary to law, Westpac Group intend by this notice to exclude liability for this information. This information is subject to change without notice and none of Westpac or its related entities is under any obligation to update this information or correct any inaccuracy which may become apparent at a later date. This information may contain or incorporate by reference forward-looking statements. The words "believe", "anticipate", "expect", "intend", "plan", "predict", "continue", "assume", "positioned", "may", "will", "should", "shall", "risk" and other similar expressions that are predictions of or indicate future events and future trends identify forward-looking statements. These forward-looking statements include all matters that are not historical facts. Past performance is not a reliable indicator of future performance, nor are forecasts of future performance. Whilst every effort has been taken to ensure that the assumptions on which any forecasts are based are reasonable, the forecasts may be affected by incorrect assumptions or by known or unknown risks and uncertainties. The ultimate outcomes may differ substantially from any forecasts.

Conflicts of Interest: In the normal course of offering banking products and services to its clients, the Westpac Group may act in several capacities (including issuer, market maker, underwriter, distributor, swap counterparty and calculation

agent) simultaneously with respect to a financial instrument, giving rise to potential conflicts of interest which may impact the performance of a financial instrument. The Westpac Group may at any time transact or hold a position (including hedging and trading positions) for its own account or the account of a client in any financial instrument which may impact the performance of that financial instrument.

Author(s) disclaimer and declaration: The author(s) confirms that no part of his/her compensation was, is, or will be, directly or indirectly, related to any views or (if applicable) recommendations expressed in this material. The author(s) also confirms that this material accurately reflects his/her personal views about the financial products, companies or issuers (if applicable) and is based on sources reasonably believed to be reliable and accurate.

Further important information regarding sustainability-related content: This material may contain statements relating to environmental, social and governance (ESG) topics. These are subject to known and unknown risks, and there are significant uncertainties, limitations, risks and assumptions in the metrics, modelling, data, scenarios, reporting and analysis on which the statements rely. In particular, these areas are rapidly evolving and maturing, and there are variations in approaches and common standards and practice, as well as uncertainty around future related policy and legislation. Some material may include information derived from publicly available sources that have not been independently verified. No representation or warranty is made as to the accuracy, completeness or reliability of the information. There is a risk that the analysis, estimates, judgements, assumptions, views, models, scenarios or projections used may turn out to be incorrect. These risks may cause actual outcomes to differ materially from those expressed or implied. The ESG-related statements in this material do not constitute advice, nor are they guarantees or predictions of future performance, and Westpac gives no representation, warranty or assurance (including as to the quality, accuracy or completeness of the statements). You should seek your own independent advice.

Additional country disclosures:

Australia: Westpac holds an Australian Financial Services Licence (No. 233714). You can access [Westpac's Financial Services Guide here](#) or request a copy from your Westpac point of contact. To the extent that this information contains any general advice, it has been prepared without taking into account your objectives, financial situation or needs and before acting on it you should consider the appropriateness of the advice.

New Zealand: In New Zealand, products and services are provided by either Westpac (NZ division) or Westpac New Zealand Limited (company number 1763882), the New Zealand incorporated subsidiary of Westpac ("WNZL"). Any product or service made available by WNZL does not represent an offer from Westpac or any of its subsidiaries (other than WNZL). Neither Westpac nor its other subsidiaries guarantee or otherwise support the performance of WNZL in respect of any such product. WNZL is not an authorised deposit-taking institution for the purposes of Australian prudential standards. The current disclosure statements for the New Zealand branch of Westpac and WNZL can be obtained at the internet address www.westpac.co.nz.

Singapore: This material has been prepared and issued for distribution in Singapore to institutional investors, accredited investors and expert investors (as defined in the applicable Singapore laws and regulations) only. Recipients of this material in Singapore should contact Westpac Singapore Branch in respect of any matters arising from, or in connection with, this material. Westpac Singapore Branch holds a wholesale banking

Disclaimer continues overleaf ▶

licence and is subject to supervision by the Monetary Authority of Singapore.

U.S.: Westpac operates in the United States of America as a federally licensed branch, regulated by the Office of the Comptroller of the Currency. Westpac is also registered with the US Commodity Futures Trading Commission (“CFTC”) as a Swap Dealer, but is neither registered as, or affiliated with, a Futures Commission Merchant registered with the US CFTC. The services and products referenced above are not insured by the Federal Deposit Insurance Corporation (“FDIC”). Westpac Capital Markets, LLC (“WCM”), a wholly-owned subsidiary of Westpac, is a broker-dealer registered under the U.S. Securities Exchange Act of 1934 (‘the Exchange Act’) and member of the Financial Industry Regulatory Authority (‘FINRA’). This communication is provided for distribution to U.S. institutional investors in reliance on the exemption from registration provided by Rule 15a-6 under the Exchange Act and is not subject to all of the independence and disclosure standards applicable to debt research reports prepared for retail investors in the United States. WCM is the U.S. distributor of this communication and accepts responsibility for the contents of this communication. Transactions by U.S. customers of any securities referenced herein should be effected through WCM. All disclaimers set out with respect to Westpac apply equally to WCM. If you would like to speak to someone regarding any security mentioned herein, please contact WCM on +1 212 389 1269. Investing in any non-U.S. securities or related financial instruments mentioned in this communication may present certain risks. The securities of non-U.S. issuers may not be registered with, or be subject to the regulations of, the SEC in the United States. Information on such non-U.S. securities or related financial instruments may be limited. Non-U.S. companies may not be subject to audit and reporting standards and regulatory requirements comparable to those in effect in the United States. The value of any investment or income from any securities or related derivative instruments denominated in a currency other than U.S. dollars is subject to exchange rate fluctuations that may have a positive or adverse effect on the value of or income from such securities or related derivative instruments.

The author of this communication is employed by Westpac and is not registered or qualified as a research analyst, representative, or associated person of WCM or any other U.S. broker-dealer under the rules of FINRA, any other U.S. self-regulatory organisation, or the laws, rules or regulations of any State. Unless otherwise specifically stated, the views expressed herein are solely those of the author and may differ from the information, views or analysis expressed by Westpac and/or its affiliates.

UK and EU: The London branch of Westpac is authorised in the United Kingdom by the Prudential Regulation Authority (PRA) and is subject to regulation by the Financial Conduct Authority (FCA) and limited regulation by the PRA (Financial Services Register number: 124586). The London branch of Westpac is registered at Companies House as a branch established in the United Kingdom (Branch No. BR000106). Details about the extent of the regulation of Westpac’s London branch by the PRA are available from us on request.

Westpac Europe GmbH (“WEG”) is authorised in Germany by the Federal Financial Supervision Authority (‘BaFin’) and subject to its regulation. WEG’s supervisory authorities are BaFin and the German Federal Bank (‘Deutsche Bundesbank’). WEG is registered with the commercial register (‘Handelsregister’) of the local court of Frankfurt am Main under registration number HRB 118483. In accordance with APRA’s Prudential Standard 222 ‘Association with Related Entities’, Westpac does not stand behind WEG other than as provided for in certain legal agreements (a risk transfer, sub-participation and collateral agreement) between Westpac and WEG and obligations of WEG do not represent liabilities of Westpac.

This communication is not intended for distribution to, or use by

any person or entity in any jurisdiction or country where such distribution or use would be contrary to local law or regulation. This communication is not being made to or distributed to, and must not be passed on to, the general public in the United Kingdom. Rather, this communication is being made only to and is directed at (a) those persons falling within the definition of Investment Professionals (set out in Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (the “Order”)); (b) those persons falling within the definition of high net worth companies, unincorporated associations etc. (set out in Article 49(2) of the Order); (c) other persons to whom it may lawfully be communicated in accordance with the Order or (d) any persons to whom it may otherwise lawfully be made (all such persons together being referred to as “relevant persons”). Any person who is not a relevant person should not act or rely on this communication or any of its contents. In the same way, the information contained in this communication is intended for “eligible counterparties” and “professional clients” as defined by the rules of the Financial Conduct Authority and is not intended for “retail clients”. Westpac expressly prohibits you from passing on the information in this communication to any third party.

This communication contains general commentary, research, and market colour. The communication does not constitute investment advice. The material may contain an ‘investment recommendation’ and/or ‘information recommending or suggesting an investment’, both as defined in Regulation (EU) No 596/2014 (including as applicable in the United Kingdom) (“MAR”). In accordance with the relevant provisions of MAR, reasonable care has been taken to ensure that the material has been objectively presented and that interests or conflicts of interest of the sender concerning the financial instruments to which that information relates have been disclosed.

Investment recommendations must be read alongside the specific disclosure which accompanies them and the general disclosure which can be found [here](#). Such disclosure fulfils certain additional information requirements of MAR and associated delegated legislation and by accepting this communication you acknowledge that you are aware of the existence of such additional disclosure and its contents.

To the extent this communication comprises an investment recommendation it is classified as non-independent research. It has not been prepared in accordance with legal requirements designed to promote the independence of investment research and therefore constitutes a marketing communication. Further, this communication is not subject to any prohibition on dealing ahead of the dissemination of investment research.