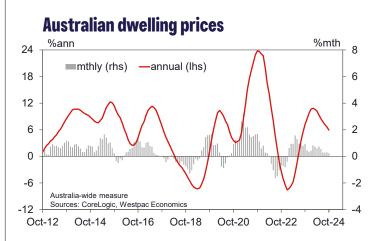


1 November 2024 AUSTRALIAN DWELLING PRICES BULLETIN

Price growth slows

Key points

- The CoreLogic home value index rose 0.2% in October, the previous monthly gain also revised down a touch lower to September. Annual price growth dropped to 5.9%yr, down from a peak of 10.9%yr in Feb.
- Slowdowns are becoming more apparent in several markets with Sydney recording a dip in prices in the October month and some of the heat coming out of the stronger Brisbane and Perth markets. Melbourne continues to record modest price slippage while momentum remains steady in Adelaide.



Oct CoreLogic home value index: 0.2%mth; 5.9%yr

Past performance is not a reliable indicator of future performance. The forecasts given above are predictive in character. Whilst every effort has been taken to ensure that the assumptions on which the forecasts are based are reasonable, the forecasts may be affected by incorrect assumptions or by known or unknown risks and uncertainties. The results ultimately achieved may differ substantially from these forecasts.

WESTPAC ECONOMICS

Price slowdown starting to spread



Matthew Hassan Head of Australian Macro-Forecasting

The CoreLogic home value index, covering the eight major capital cities, rose 0.2% in October, September's 0.5% rise revised down to 0.3%. The monthly profile is now slowing a clearer 'step down' since mid-year. Annual price growth has tracked back to 5.9%yr but gains have been tracking a 4.5% annual pace since July.

Note that, unless specified, the figures in titles, tables and commentary below are all in non-seasonally adjusted terms, consistent with the 'headline' figures reported by CoreLogic. Figures in the charts and overleaf are instead in seasonally adjusted terms, unless specified.

More slowing but still a wide divergence

The detail shows this step down has been led by the Sydney, Brisbane and Perth markets. There continues to be a wide divergence in price performances. Sydney and Melbourne are seeing much slower gains and modest price slippage in recent months, with a similarly soft performance across the small capital cities, Hobart, Canberra and Darwin, and regional parts of NSW and Vic. In contrast, price growth remains relatively robust in Brisbane, Perth and Adelaide and in regional areas of Qld, WA and SA.

Across dwelling types, houses continue to outperform units in annual growth terms (+6.5%yr vs +4.1%yr) but the gap has closed up in the last few months.

Sydney prices dipped 0.1% in October, the first decline since January 2023. Annual growth slowed to 3.7%yr with the annualised pace over the last 3mths closer to 1.5%. 'Top tier' houses and units have led the slowing.

Melbourne prices declined another 0.2%mth in October the ninth decline in the last ten months. Prices are now down 1.9%yr. All price tiers and segments recorded price dips in October, with bigger 1%+ falls in 'top tier' markets.

Brisbane prices rose 0.7% mth in October, annual price growth easing a touch to 13%yr. The market continues to stronger 1%+ monthly gains lower priced tiers.

Adelaide recorded another solid 1.2% mth price gain in October, annual growth holding steady at 15% yr. Prices are up over 20%yr across 'lower tier' parts of the market.

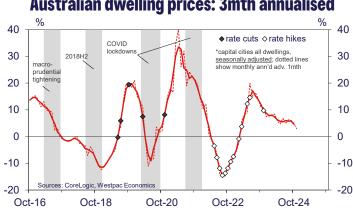
Perth remains the nation's hottest market by a wide margin, prices up another 1.4% in October and up 22.6%yr. Bottom tier prices are still tracking at around 30%yr.

CoreLogic home value index: September 2024

	%mth				%ann			
	Jul	Aug	Sep	Oct	Jul	Aug	Sep	Oct
Australia*	0.3	0.3	0.3	0.2	7.8	7.2	6.6	5.9
seas. adjusted	0.5	0.5	0.4	0.2	7.7	7.1	6.6	5.9
– houses	0.3	0.3	0.2	0.2	8.7	8.0	7.3	6.5
– units	0.3	0.1	0.5	0.2	5.0	4.5	4.5	4.1
Major capital cities								
Sydney	0.2	0.2	0.0	-0.1	5.8	5.3	4.5	3.7
Melbourne	-0.5	-0.5	-0.2	-0.2	0.4	-0.9	-1.3	-1.9
Brisbane	0.7	0.9	0.8	0.7	15.3	14.6	14.0	13.0
Adelaide	1.3	1.3	1.2	1.1	14.4	14.6	14.7	15.0
Perth	1.5	1.3	1.4	1.4	24.1	23.5	23.4	22.6
Turnover^	2.3	1.3	-0.6	-7.5	14.1	12.3	7.2	-0.2

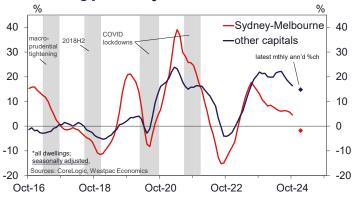
*combined capital cities

Sources: CoreLogic, Westpac Economics. ^ rolling 3mth total, %3mth and %ann ch, seasonally adjusted by Westpac.



Australian dwelling prices: 3mth annualised

Dwelling prices: Syd-Melb vs rest, 3mth ann'd



Past performance is not a reliable indicator of future performance. The forecasts given above are predictive in character. Whilst every effort has been taken to ensure that the assumptions on which the forecasts are based are reasonable, the forecasts may be affected by incorrect assumptions or by known or unknown risks and uncertainties. The results ultimately achieved may differ substantially from these forecasts

WESTPAC ECONOMICS

BULLETIN



Across the smaller capitals: Hobart recorded a 0.8%mth bounce but prices are still down 1.2%yr; Darwin recorded a 1%mth fall, taking annual price growth down to -0.1yr; and Canberra prices dipped 0.3%mth, annual growth slowing to 0.4%yr.

Across regional areas, prices continued to track lower in regional Vic, down 0.2%mth, -2.1%yr, but were firmer in regional NSW (+0.5%mth, +3.2%yr) and remained relatively buoyant across regional Queensland, which includes the Gold and Sunshine Coasts (+0.8% gtr, +11.4%yr).

Other indicators

Preliminary estimates of sales volumes remain problematic due to the pattern of upward revisions. The latest month shows volumes down 7.5% on a rolling 3mth basis nationally. A similar preliminary estimate of a 6.9% decline two months ago has since been revised up to +1.3%. Common sense suggests we should hold off on judging the latest read.

New listings have been about steady over the last few months. Total stock on market has risen slightly suggesting there may have been some softening in sales. Notably, auction clearance rates have softened noticeably. These are only meaningful indicators for the Sydney and Melbourne markets. Clearance rates have dipped back below 60% in Sydney in recent weeks, consistent with the dip in prices. Melbourne clearance rates are also below 60% but have been noticeably softer throughout 2024.

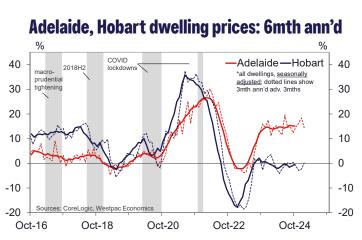
Conclusion

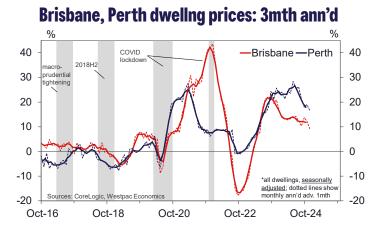
Overall, the October update is in line with our expectations that price growth across the major capital cities would slow to 6% by year-end. However, the mix is again pointing to slightly weaker than expected results in Sydney and Melbourne, balance by slightly firmer outcomes in Adelaide and Perth.

Looking ahead, the affordability strains that have contributed to slowing price growth in Sydney and Melbourne are likely to become more of restraining factor in the Brisbane, Adelaide and Perth markets.

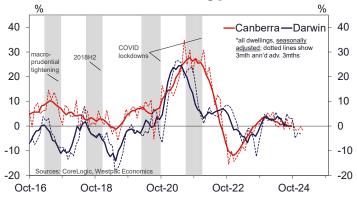
However, against this is some boost that is likely to come if and when the RBA decide to start lowering interest rates. An associated 'bid' will support prices somewhat in 2025 although we still expect only moderate growth overall and a narrowing in the performance across markets.







Canberra, Darwin dwelling prices: 6mth ann'd



Past performance is not a reliable indicator of future performance. The forecasts given above are predictive in character. Whilst every effort has been taken to ensure that the assumptions on which the forecasts are based are reasonable, the forecasts may be affected by incorrect assumptions or by known or unknown risks and uncertainties. The results ultimately achieved may differ substantially from these forecasts.

Sydney, Melbourne dwelling prices: 3mth ann'd

WESTPAC ECONOMICS

Authors

Westpac Economics / Australia

Sydney Level 19, 275 Kent Street Sydney NSW 2000 Australia

E: economics@westpac.com.au

Luci Ellis Chief Economist Westpac Group E: luci.ellis@westpac.com.au

Matthew Hassan Head of Australian Macro-Forecasting E: mhassan@westpac.com.au

Elliot Clarke Head of International Economics E: eclarke@westpac.com.au

Justin Smirk Senior Economist E: jsmirk@westpac.com.au

Pat Bustamante Senior Economist E: pat.bustamante@westpac.com.au

Ryan Wells Economist E: ryan.wells@westpac.com.au

Illiana Jain Economist E: illiana.jain@westpac.com.au

Jameson Coombs Economist E: jameson.coombs@westpac.com.au

Westpac Economics / New Zealand

Auckland Takutai on the Square Level 8, 16 Takutai Square Auckland, New Zealand

E: economics@westpac.co.nz

Kelly Eckhold Chief Economist NZ

Michael Gordon Senior Economist

Darren Gibbs Senior Economist

Satish Ranchhod Senior Economist

Paul Clark Industry Economist

Westpac Economics / Global

London Camomile Court, 23 Camomile St, London EC3A 7LL United Kingdom

Singapore 12 Marina View #27–00, Asia Square Tower 2 Singapore, 018961

New York 39th Floor 575 Fifth Avenue New York, 10017 USA



©2024 Westpac Banking Corporation ABN 33 007 457 141 (including where acting under any of its Westpac, St George, Bank of Melbourne or BankSA brands, collectively, "Westpac"). References to the "Westpac Group" are to Westpac and its subsidiaries and includes the directors, employees and representatives of Westpac and its subsidiaries.

Things you should know

We respect your privacy: You can view our privacy statement at Westpac.com.au. Each time someone visits our site, data is captured so that we can accurately evaluate the quality of our content and make improvements for you. We may at times use technology to capture data about you to help us to better understand you and your needs, including potentially for the purposes of assessing your individual reading habits and interests to allow us to provide suggestions regarding other reading material which may be suitable for you.

This information, unless specifically indicated otherwise, is under copyright of the Westpac Group. None of the material, nor its contents, nor any copy of it, may be altered in any way, transmitted to, copied of distributed to any other party without the prior written permission of the Westpac Group.

Disclaimer

This information has been prepared by Westpac and is intended for information purposes only. It is not intended to reflect any recommendation or financial advice and investment decisions should not be based on it. This information does not constitute an offer, a solicitation of an offer, or an inducement to subscribe for, purchase or sell any financial instrument or to enter into a legally binding contract. To the extent that this information contains any general advice, it has been prepared without taking into account your objectives, financial situation or needs and before acting on it you should consider the appropriateness of the advice. Certain types of transactions, including those involving futures, options and high yield securities give rise to substantial risk and are not suitable for all investors. We recommend that you seek your own independent legal or financial advice before proceeding with any investment decision. This information may contain material provided by third parties. While such material is published with the necessary permission none of Westpac or its related entities accepts any responsibility for the accuracy or completeness of any such material. Although we have made every effort to ensure this information is free from error, none of Westpac or its related entities warrants the accuracy, adequacy or completeness of this information, or otherwise endorses it in any way. Except where contrary to law, Westpac Group intend by this notice to exclude liability for this information. This information is subject to change without notice and none of Westpac or its related entities is under any obligation to update this information or correct any inaccuracy which may become apparent at a later date. This information may contain or incorporate by reference forward-looking statements. The words "believe", "anticipate", "expect", "intend", "plan", "predict", "continue", "assume", "positioned", "may", "will", "should", "shall", "risk" and other similar expressions that are predictions of or indicate future events and future trends identify forward-looking statements. These forwardlooking statements include all matters that are not historical facts. Past performance is not a reliable indicator of future performance, nor are forecasts of future performance. Whilst every effort has been taken to ensure that the assumptions on which any forecasts are based are reasonable, the forecasts may be affected by incorrect assumptions or by known or unknown risks and uncertainties. The ultimate outcomes may differ substantially from any forecasts.

Conflicts of Interest: In the normal course of offering banking products and services to its clients, the Westpac Group may act in several capacities (including issuer, market maker, underwriter, distributor, swap counterparty and calculation agent) simultaneously with respect to a financial instrument, giving rise to potential conflicts of interest which may impact the performance of a financial instrument. The Westpac Group may at any time transact or hold a position (including hedging and trading positions) for its own account or the account of a client in any financial instrument which may impact the performance of that financial instrument.

Author(s) disclaimer and declaration: The author(s) confirms that no part of his/her compensation was, is, or will be, directly or indirectly, related to any views or (if applicable) recommendations expressed in this material. The author(s) also confirms that this material accurately reflects his/her personal views about the financial products, companies or issuers (if applicable) and is based on sources reasonably believed to be reliable and accurate.

Further important information regarding sustainability-related content: This material may contain statements relating to environmental, social and governance (ESG) topics. These are subject to known and unknown risks, and there are significant uncertainties, limitations, risks and assumptions in the metrics, modelling, data, scenarios, reporting and analysis on which the statements rely. In particular, these areas are rapidly evolving and maturing, and there are variations in approaches and common standards and practice, as well as uncertainty around future related policy and legislation. Some material may include information derived from publicly available sources that have not been independently verified. No representation or warranty is made as to the accuracy, completeness or reliability of the information. There is a risk that the analysis, estimates, judgements, assumptions, views, models, scenarios or projections used may turn out to be incorrect. These risks may cause actual outcomes to differ materially from those expressed or implied. The ESG-related statements in this material do not constitute advice, nor are they guarantees or predictions of future performance, and Westpac gives no representation, warranty or assurance (including as to the quality, accuracy or completeness of the statements). You should seek your own independent advice.

Additional country disclosures:

Australia: Westpac holds an Australian Financial Services Licence (No. 233714). You can access <u>Westpac's Financial Services Guide</u> <u>here</u> or request a copy from your Westpac point of contact. To the extent that this information contains any general advice, it has been prepared without taking into account your objectives, financial situation or needs and before acting on it you should consider the appropriateness of the advice.

New Zealand: In New Zealand, products and services are provided by either Westpac (NZ division) or Westpac New Zealand Limited (company number 1763882), the New Zealand incorporated subsidiary of Westpac ("WNZL"). Any product or service made available by WNZL does not represent an offer from Westpac or any of its subsidiaries (other than WNZL). Neither Westpac nor its other subsidiaries guarantee or otherwise support the performance of WNZL in respect of any such product. WNZL is not an authorised deposit-taking institution for the purposes of Australian prudential standards. The current disclosure statements for the New Zealand branch of Westpac and WNZL can be obtained at the internet address www.westpac.co.nz.

Singapore: This material has been prepared and issued for distribution in Singapore to institutional investors, accredited investors and expert investors (as defined in the applicable Singapore laws and regulations) only. Recipients of this material in Singapore should contact Westpac Singapore Branch in respect of any matters arising from, or in connection with, this material. Westpac Singapore Branch holds a wholesale banking licence and is subject to supervision by the Monetary Authority of Singapore.

Past performance is not a reliable indicator of future performance. The forecasts given above are predictive in character. Whilst every effort has been taken to ensure that the assumptions on which the forecasts are based are reasonable, the forecasts may be affected by incorrect assumptions or by known or unknown risks and uncertainties. The results ultimately achieved may differ substantially from these forecasts.

U.S.: Westpac operates in the United States of America as a federally licensed branch, regulated by the Office of the Comptroller of the Currency. Westpac is also registered with the US Commodity Futures Trading Commission ("CFTC") as a Swap Dealer, but is neither registered as, or affiliated with, a Futures Commission Merchant registered with the US CFTC. The services and products referenced above are not insured by the Federal Deposit Insurance Corporation ("FDIC"). Westpac Capital Markets, LLC ('WCM'), a wholly-owned subsidiary of Westpac, is a broker-dealer registered under the U.S. Securities Exchange Act of 1934 ('the Exchange Act') and member of the Financial Industry Regulatory Authority ('FINRA'). This communication is provided for distribution to U.S. institutional investors in reliance on the exemption from registration provided by Rule 15a-6 under the Exchange Act and is not subject to all of the independence and disclosure standards applicable to debt research reports prepared for retail investors in the United States. WCM is the U.S. distributor of this communication and accepts responsibility for the contents of this communication. Transactions by U.S. customers of any securities referenced herein should be effected through WCM. All disclaimers set out with respect to Westpac apply equally to WCM. If you would like to speak to someone regarding any security mentioned herein, please contact WCM on +1 212 389 1269. Investing in any non-U.S. securities or related financial instruments mentioned in this communication may present certain risks. The securities of non-U.S. issuers may not be registered with, or be subject

to the regulations of, the SEC in the United States. Information on such non-U.S. securities or related financial instruments may be limited. Non-U.S. companies may not be subject to audit and reporting standards and regulatory requirements comparable to those in effect in the United States. The value of any investment or income from any securities or related derivative instruments denominated in a currency other than U.S. dollars is subject to exchange rate fluctuations that may have a positive or adverse effect on the value of or income from such securities or related derivative instruments.

The author of this communication is employed by Westpac and is not registered or qualified as a research analyst, representative, or associated person of WCM or any other U.S. broker-dealer under the rules of FINRA, any other U.S. selfregulatory organisation, or the laws, rules or regulations of any State. Unless otherwise specifically stated, the views expressed herein are solely those of the author and may differ from the information, views or analysis expressed by Westpac and/or its affiliates.

UK and EU: The London branch of Westpac is authorised in the United Kingdom by the Prudential Regulation Authority (PRA) and is subject to regulation by the Financial Conduct Authority (FCA) and limited regulation by the PRA (Financial Services Register number: 124586). The London branch of Westpac is registered at Companies House as a branch established in the United Kingdom (Branch No. BR000106). Details about the extent of the regulation of Westpac's London branch by the PRA are available from us on request.

Westpac Europe GmbH ("WEG") is authorised in Germany by the Federal Financial Supervision Authority ('BaFin') and subject to its regulation. WEG's supervisory authorities are BaFin and the German Federal Bank ('Deutsche Bundesbank'). WEG is registered with the commercial register ('Handelsregister') of the local court of Frankfurt am Main under registration number HRB 118483. In accordance with APRA's Prudential Standard 222 'Association with Related Entities', Westpac does not stand behind WEG other than as provided for in certain legal agreements (a risk transfer, sub-participation and collateral agreement) between Westpac and WEG and obligations of WEG do not represent liabilities of Westpac.

This communication is not intended for distribution to, or use by any person or entity in any jurisdiction or country where such distribution or use would be contrary to local law or regulation. This communication is not being made to or distributed to, and must not be passed on to, the general public in the United Kingdom, Rather, this communication is being made only to and is directed at (a) those persons falling within the definition of Investment Professionals (set out in Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (the "Order")); (b) those persons falling within the definition of high net worth companies, unincorporated associations etc. (set out in Article 49(2) of the Order; (c) other persons to whom it may lawfully be communicated in accordance with the Order or (d) any persons to whom it may otherwise lawfully be made (all such persons together being referred to as "relevant persons"). Any person who is not a relevant person should not act or rely on this communication or any of its contents. In the same way, the information contained in this communication is intended for "eligible counterparties" and "professional clients" as defined by the rules of the Financial Conduct Authority and is not intended for "retail clients". Westpac expressly prohibits you from passing on the information in this communication to any third party.

This communication contains general commentary, research, and market colour. The communication does not constitute investment advice. The material may contain an 'investment recommendation' and/or 'information recommending or suggesting an investment', both as defined in Regulation (EU) No 596/2014 (including as applicable in the United Kingdom) ("MAR"). In accordance with the relevant provisions of MAR, reasonable care has been taken to ensure that the material has been objectively presented and that interests or conflicts of interest of the sender concerning the financial instruments to which that information relates have been disclosed.

Investment recommendations must be read alongside the specific disclosure which accompanies them and the general disclosure which can be found <u>here</u>. Such disclosure fulfils certain additional information requirements of MAR and associated delegated legislation and by accepting this communication you acknowledge that you are aware of the existence of such additional disclosure and its contents.

To the extent this communication comprises an investment recommendation it is classified as non-independent research. It has not been prepared in accordance with legal requirements designed to promote the independence of investment research and therefore constitutes a marketing communication. Further, this communication is not subject to any prohibition on dealing ahead of the dissemination of investment research.

Past performance is not a reliable indicator of future performance. The forecasts given above are predictive in character. Whilst every effort has been taken to ensure that the assumptions on which the forecasts are based are reasonable, the forecasts may be affected by incorrect assumptions or by known or unknown risks and uncertainties. The results ultimately achieved may differ substantially from these forecasts.