

28 February 2025

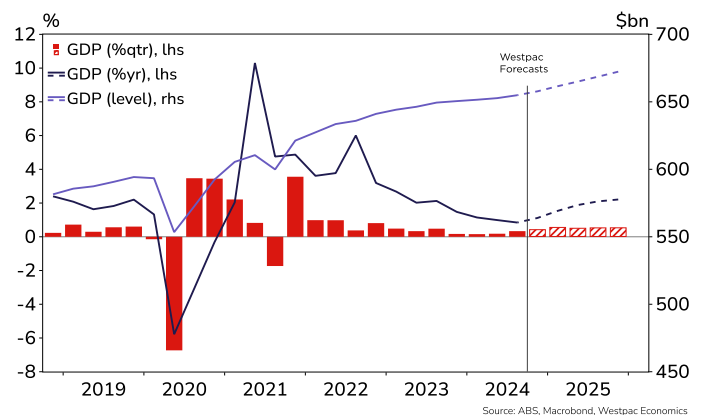
# AUSTRALIAN GDP: A PREVIEW BULLETIN

**Growth expected to tick higher in Q4.  
Q4 GDP f/c: 0.4%qtr, 1.1%yr.**

## Key points

- Domestic demand is expected to have grown 0.6%qtr in Q4, with private demand recording a modest recovery, up 0.6%qtr, but remains sluggish in annual terms (1.1%yr). Public spending will continue to make an outsized contribution (+0.8%qtr).
- 'Measured' labour productivity is expected to decline 1½% in annual terms. However, we expect the non-mining market sector, which is more important for domestic costs pressures, to record around average productivity growth. The deceleration in earnings growth will also help reduce underlying costs pressures.
- Going forward we expect private demand to gradually improve. Cost-of-living support, tax cuts, moderating inflation and lower interest rates will support consumer income and spending. That said, the pace of recovery is expected to be slow.

### GDP Growth



**Domestic demand:  
0.6%qtr, 2.1%yr.**

# Private demand expected to record a modest lift in Q4



**Pat Bustamante**

Senior Economist, Westpac Group

P: +61 468 571 786

E: pat.bustamante@westpac.com.au

**The National Accounts, to be released on Wednesday 5 March, are likely to show a gradual pickup in economic growth over the three months to the end of December (+0.4%qtr and +1.1%yr). We expect growth in private demand to have lifted on the back of tax cuts and moderating inflation. Growth in per capita GDP is likely to have stabilised, after falling for seven consecutive quarters – the longest run of consecutive declines on record.**

Despite this the economy remains patchy at best. The recovery in private demand is expected to be driven by household consumption (0.7%qtr), and the construction of new dwellings and renovations (0.9%qtr). Capacity constraints that have plagued the sector look to be easing, with housing activity expanding in annual terms for the first time since the September quarter 2023.

Easing capacity constraints have also supported growth in infrastructure works with new engineering construction expected to have retraced last quarter's fall. But even this will be unable to account for the expected fall in new buildings and machinery and equipment. As a result, new business investment is expected to have dipped by around 0.2%qtr in the quarter to be broadly flat over 2024.

Overall, new private demand is expected to have grown 0.6%qtr in Q4 (and 1.1%yr), which is a touch faster than the pre-pandemic average of 0.5%qtr but still a sluggish result for annual growth. The key uncertainty remains the pace of the recovery in consumption. The Stage 3 tax cuts generated some positive traction in the September quarter (albeit with electricity rebate effects resulting in a flat quarter for consumer spending overall). The Q4 update is expected to show continued gains but tracking a moderate pace, with our indicators suggesting consumers have been saving most of the boost to incomes. As population growth continues to ease and one-off government support measures come to an end, private sector demand will need to show a more convincing pickup, or the economy may struggle to gather momentum over 2025 and 2026 – a risk we have previously flagged.

Cost-of-living measures and ongoing robust rises in recurrent government spending will see public demand make another positive contribution to growth. New public demand is expected to grow 0.9%qtr in Q4 to be 4.8% higher in annual terms – this remains higher than the pre-pandemic decade average of 3.2%yr. As a result, we expect new public demand to increase to around 27.7% of real GDP, a fresh record high.

Domestic demand detail is expected to include: consumer spending +0.7%qtr, housing investment +0.9%qtr, business investment -0.2%qtr, and new public demand +0.8%qtr.

Some of the pickup in domestic demand is expected to have been met by a run down in inventories (particularly for consumer goods) and imports. Taken together, we expect a net detraction of -0.2ppts in the December quarter from inventories and net exports.

## Why are the National Accounts important?

Given the long lag in the release of the Accounts, it can sometimes be dismissed as backward-looking with limited current information. The December quarter data for example, may be viewed as telling us something about last year's inflation fight and tax cut boost but little about this year's external concerns about tariffs and domestic support coming from lower interest rates.

However, this ignores the comprehensive nature of the update which provides important information on the state of the economy heading into these shifts, especially around the balance of demand and supply domestically. Key issues we will be looking at include:

- The extent to which capacity constraints are dissipating, particularly in construction and some of the services sectors.
- How private demand is responding to fiscal supports. Partial data suggests that private demand has picked up, but only modestly.
- The detailed picture around productivity and cost pressures – while the aggregate performance has been poor it has been driven by the expansion of the non-market sector and mining. How the non-mining market sector is performing has more direct relevance for prices and costs pressures.
- Whether unit labour costs (ULCs) moderate and earnings growth continues to surprise on the downside. The RBA closely monitors ULCs which provide a medium-term anchor for domestically-driven inflation pressures. While 'measured' productivity has been soft, this has been offset by decelerating earnings growth, which has surprised on the downside.

## Labour productivity and hours

Hours worked looks to have increased 0.6%qtr in Q4 to be 2.5% higher in annual terms. This was driven by both the market and non-market sectors. The Labour force survey shows that hours worked in the market sector has started to recover, increasing 0.6%qtr and 1.8%yr, consistent with early signs that growth in private activity may be picking up. Hours worked in the non-market sector continues to grow, up 0.6%qtr to be 4.4% higher over the year. Note that the

December quarter Labour Account, due 7 March, is the ABS's preferred benchmark for these measures and will provide a better gauge of sectoral trends.

Looking through the quarter-on-quarter volatility, labour productivity looks set to record a decline of around 1¼% in annual terms. However, as we have been saying, the fall in aggregate productivity has been skewed by the expansion of the non-market sector, which has a significantly lower level of 'measured' productivity, and the trend decline in mining productivity as the sector continues to run down its capital stock. Productivity in the market sector excluding mining is expected to have performed better.

## The detail

Household consumption (+0.7%qtr, +1.0%yr): 'Measured' consumer spending is expected to have increased 0.7%qtr, following the flat outcome in Q3 and the shock decline of 0.3% in Q2. The increase in the December quarter will leave consumption around 0.4% higher than the level recorded in Q1. In the context of continued strength in population growth (around 1.5% over the same period), this points to still subdued growth in household spending. Retail trade volumes grew 1.0% in Q4 as consumers took advantage of discounting and continued to benefit from the Stage 3 tax cuts, while the experimental household spending indicator also points to some strengthening in the December quarter. Westpac data shows slightly firmer spending on discretionary services over the quarter. Note that spending in the national accounts is net of electricity and other rebates, which accounted for much of the flat result for 'measured' spending growth in Q3 – an effect that will start to reverse in Q4.

Dwelling investment (1.3%qtr, -2.3%yr): Home building activity continued to expand after going backwards over the second half of 2023. With capacity constraints easing, Q4 is expected to be the first quarter in over a year that home building activity has grown in annual terms, fully retracing the falls we saw in 2023. Based on partials, we expect a solid pickup in both new home building and renovation activity. Backlogged work and a pickup in approvals and starts, particularly in WA, is now clearly flowing into higher activity.

New business investment (-0.2%qtr, -0.1%yr): Business investment is expected to have fallen for a second consecutive quarter to remain broadly flat over 2024. Partial's suggest that new engineering construction advanced over the quarter. However, this was more than offset by a fall in new machinery and equipment and the construction of new buildings (such as commercial and retail floorspace). The capex survey also showed that industries at the coalface of the consumer-led slowdown continued to pull back on investment, while those catering to the bigger population, and at the forefront of the structural changes impacting the economy (such as investment in energy generation), continue to add to their capital stock.

Public demand (0.8%qtr, 4.5%yr): Electricity rebates, highly concessional public transport fares, discounted government services fees (including registration costs), will see new public demand continue to increase over the quarter and reach a fresh record high of 27.7% of real GDP. Partial's suggest that

public consumption and new public investment continued to expand. As noted, given some of the boost to public consumption reflects rebates and subsidies for households, this will also reduce 'measured' household consumption. In addition, the still-large pipeline of public works will see public investment remaining elevated in the near term.

Net exports (-0.2ppts qtr, -1.2ppts yr): Net exports are expected to detract around -0.2ppts from growth in GDP over Q4. This deduction is expected to be evenly split between the goods trade and services trade balances. While the nominal goods trade balance improved over the quarter, this was mainly a prices and softer exchange rate story, with mining volumes remaining broadly unchanged. Short term arrivals and departures data, combined with aggregate spending data, suggests that the services trade balance will detract from growth in GDP.

Total inventories (flat ppts cont'n qtr): Non-farm business inventories are expected to decline. We expect businesses used some of the inventory built up earlier in the year to meet the pick-up in consumer demand. Public inventories are set to partly retrace last quarter's increase, as the public sector runs down its stockpile of medicines, vaccines and other health products.



# Corporate Directory

## Westpac Economics / Australia

**Sydney**  
Level 19, 275 Kent Street  
Sydney NSW 2000  
Australia

E: [economics@westpac.com.au](mailto:economics@westpac.com.au)

**Luci Ellis**  
Chief Economist Westpac Group  
E: [luci.ellis@westpac.com.au](mailto:luci.ellis@westpac.com.au)

**Matthew Hassan**  
Head of Australian Macro-Forecasting  
E: [mhassan@westpac.com.au](mailto:mhassan@westpac.com.au)

**Elliot Clarke**  
Head of International Economics  
E: [eclarke@westpac.com.au](mailto:eclarke@westpac.com.au)

**Sian Fenner**  
Head of Business and Industry Economics  
E: [sian.fenner@westpac.com.au](mailto:sian.fenner@westpac.com.au)

**Justin Smirk**  
Senior Economist  
E: [jsmirk@westpac.com.au](mailto:jsmirk@westpac.com.au)

**Pat Bustamante**  
Senior Economist  
E: [pat.bustamante@westpac.com.au](mailto:pat.bustamante@westpac.com.au)

**Mantas Vanagas**  
Senior Economist  
E: [mantas.vanagas@westpac.com.au](mailto:mantas.vanagas@westpac.com.au)

**Illiana Jain**  
Economist  
E: [illiana.jain@westpac.com.au](mailto:illiana.jain@westpac.com.au)

**Neha Sharma**  
Economist  
E: [neha.sharma1@westpac.com.au](mailto:neha.sharma1@westpac.com.au)

**Jameson Coombs**  
Economist  
E: [jameson.coombs@westpac.com.au](mailto:jameson.coombs@westpac.com.au)

**Ryan Wells**  
Economist  
E: [ryan.wells@westpac.com.au](mailto:ryan.wells@westpac.com.au)

## Westpac Economics / New Zealand

**Auckland**  
Takutai on the Square  
Level 8, 16 Takutai Square  
Auckland, New Zealand

E: [economics@westpac.co.nz](mailto:economics@westpac.co.nz)

**Kelly Eckhold**  
Chief Economist NZ  
E: [kelly.eckhold@westpac.co.nz](mailto:kelly.eckhold@westpac.co.nz)

**Michael Gordon**  
Senior Economist  
E: [michael.gordon@westpac.co.nz](mailto:michael.gordon@westpac.co.nz)

**Darren Gibbs**  
Senior Economist  
E: [darren.gibbs@westpac.co.nz](mailto:darren.gibbs@westpac.co.nz)

**Satish Ranchhod**  
Senior Economist  
E: [satish.ranchhod@westpac.co.nz](mailto:satish.ranchhod@westpac.co.nz)

**Paul Clark**  
Industry Economist  
E: [paul.clarke@westpac.co.nz](mailto:paul.clarke@westpac.co.nz)

## Westpac Economics / Fiji

**Suva**  
1 Thomson Street  
Suva, Fiji

**Shamal Chand**  
Senior Economist  
E: [shamal.chand@westpac.com.au](mailto:shamal.chand@westpac.com.au)



 [westpaciq.com.au](http://westpaciq.com.au)

©2025 Westpac Banking Corporation ABN 33 007 457 141 (including where acting under any of its Westpac, St George, Bank of Melbourne or BankSA brands, collectively, “Westpac”). References to the “Westpac Group” are to Westpac and its subsidiaries and includes the directors, employees and representatives of Westpac and its subsidiaries.

### Things you should know

We respect your privacy: You can view our [privacy statement](#) at [Westpac.com.au](#). Each time someone visits our site, data is captured so that we can accurately evaluate the quality of our content and make improvements for you. We may at times use technology to capture data about you to help us to better understand you and your needs, including potentially for the purposes of assessing your individual reading habits and interests to allow us to provide suggestions regarding other reading material which may be suitable for you.

This information, unless specifically indicated otherwise, is under copyright of the Westpac Group. None of the material, nor its contents, nor any copy of it, may be altered in any way, transmitted to, copied or distributed to any other party without the prior written permission of the Westpac Group.

### Disclaimer

This information has been prepared by Westpac and is intended for information purposes only. It is not intended to reflect any recommendation or financial advice and investment decisions should not be based on it. This information does not constitute an offer, a solicitation of an offer, or an inducement to subscribe for, purchase or sell any financial instrument or to enter into a legally binding contract. To the extent that this information contains any general advice, it has been prepared without taking into account your objectives, financial situation or needs and before acting on it you should consider the appropriateness of the advice. Certain types of transactions, including those involving futures, options and high yield securities give rise to substantial risk and are not suitable for all investors. We recommend that you seek your own independent legal or financial advice before proceeding with any investment decision.

This information may contain material provided by third parties. While such material is published with the necessary permission none of Westpac or its related entities accepts any responsibility for the accuracy or completeness of any such material. Although we have made every effort to ensure this information is free from error, none of Westpac or its related entities warrants the accuracy, adequacy or completeness of this information, or otherwise endorses it in any way. Except where contrary to law, Westpac Group intend by this notice to exclude liability for this information. This information is subject to change without notice and none of Westpac or its related entities is under any obligation to update this information or correct any inaccuracy which may become apparent at a later date. This information may contain or incorporate by reference forward-looking statements. The words “believe”, “anticipate”, “expect”, “intend”, “plan”, “predict”, “continue”, “assume”, “positioned”, “may”, “will”, “should”, “shall”, “risk” and other similar expressions that are predictions of or indicate future events and future trends identify forward-looking statements. These forward-looking statements include all matters that are not historical facts. Past performance is not a reliable indicator of future performance, nor are forecasts of future performance. Whilst every effort has been taken to ensure that the assumptions on which any forecasts are based are reasonable, the forecasts may be affected by incorrect assumptions or by known or unknown risks and uncertainties. The ultimate outcomes may differ substantially from any forecasts.

**Conflicts of Interest:** In the normal course of offering banking products and services to its clients, the Westpac Group may act in several capacities (including issuer, market maker,

underwriter, distributor, swap counterparty and calculation agent) simultaneously with respect to a financial instrument, giving rise to potential conflicts of interest which may impact the performance of a financial instrument. The Westpac Group may at any time transact or hold a position (including hedging and trading positions) for its own account or the account of a client in any financial instrument which may impact the performance of that financial instrument.

**Author(s) disclaimer and declaration:** The author(s) confirms that no part of his/her compensation was, is, or will be, directly or indirectly, related to any views or (if applicable) recommendations expressed in this material. The author(s) also confirms that this material accurately reflects his/her personal views about the financial products, companies or issuers (if applicable) and is based on sources reasonably believed to be reliable and accurate.

### Further important information regarding sustainability-related content:

This material may contain statements relating to environmental, social and governance (ESG) topics. These are subject to known and unknown risks, and there are significant uncertainties, limitations, risks and assumptions in the metrics, modelling, data, scenarios, reporting and analysis on which the statements rely. In particular, these areas are rapidly evolving and maturing, and there are variations in approaches and common standards and practice, as well as uncertainty around future related policy and legislation. Some material may include information derived from publicly available sources that have not been independently verified. No representation or warranty is made as to the accuracy, completeness or reliability of the information. There is a risk that the analysis, estimates, judgements, assumptions, views, models, scenarios or projections used may turn out to be incorrect. These risks may cause actual outcomes to differ materially from those expressed or implied. The ESG-related statements in this material do not constitute advice, nor are they guarantees or predictions of future performance, and Westpac gives no representation, warranty or assurance (including as to the quality, accuracy or completeness of the statements). You should seek your own independent advice.

### Additional country disclosures:

**Australia:** Westpac holds an Australian Financial Services Licence (No. 233714). You can access [Westpac's Financial Services Guide](#) here or request a copy from your Westpac point of contact. To the extent that this information contains any general advice, it has been prepared without taking into account your objectives, financial situation or needs and before acting on it you should consider the appropriateness of the advice.

**Note:** Luci Ellis, Westpac Chief Economist is a member of the Australian Statistics Advisory Council (ASAC) which is a key advisory body to the Minister and the Australian Bureau of Statistics on statistical services. Luci does not have access to sensitive data/ reports in her capacity as a member of ASAC.

**New Zealand:** In New Zealand, products and services are provided by either Westpac (NZ division) or Westpac New Zealand Limited (company number 1763882), the New Zealand incorporated subsidiary of Westpac (“WNZL”). Any product or service made available by WNZL does not represent an offer from Westpac or any of its subsidiaries (other than WNZL). Neither Westpac nor its other subsidiaries guarantee or otherwise support the performance of WNZL in respect of any such product. WNZL is not an authorised deposit-taking institution for the purposes of Australian prudential standards. The current disclosure statements for the New Zealand branch of Westpac and WNZL can be obtained at the internet address [www.westpac.co.nz](http://www.westpac.co.nz).

*Disclaimer continues overleaf ►*



**Singapore:** This material has been prepared and issued for distribution in Singapore to institutional investors, accredited investors and expert investors (as defined in the applicable Singapore laws and regulations) only. Recipients of this material in Singapore should contact Westpac Singapore Branch in respect of any matters arising from, or in connection with, this material. Westpac Singapore Branch holds a wholesale banking licence and is subject to supervision by the Monetary Authority of Singapore.

**U.S:** Westpac operates in the United States of America as a federally licensed branch, regulated by the Office of the Comptroller of the Currency. Westpac is also registered with the US Commodity Futures Trading Commission ("CFTC") as a Swap Dealer, but is neither registered as, or affiliated with, a Futures Commission Merchant registered with the US CFTC. The services and products referenced above are not insured by the Federal Deposit Insurance Corporation ("FDIC"). Westpac Capital Markets, LLC ("WCM"), a wholly-owned subsidiary of Westpac, is a broker-dealer registered under the U.S. Securities Exchange Act of 1934 ('the Exchange Act') and member of the Financial Industry Regulatory Authority ('FINRA'). This communication is provided for distribution to U.S. institutional investors in reliance on the exemption from registration provided by Rule 15a-6 under the Exchange Act and is not subject to all of the independence and disclosure standards applicable to debt research reports prepared for retail investors in the United States. WCM is the U.S. distributor of this communication and accepts responsibility for the contents of this communication. Transactions by U.S. customers of any securities referenced herein should be effected through WCM. All disclaimers set out with respect to Westpac apply equally to WCM.

If you would like to speak to someone regarding any security mentioned herein, please contact WCM on +1 212 389 1269. Investing in any non-U.S. securities or related financial instruments mentioned in this communication may present certain risks. The securities of non-U.S. issuers may not be registered with, or be subject to the regulations of, the SEC in the United States. Information on such non-U.S. securities or related financial instruments may be limited. Non-U.S. companies may not be subject to audit and reporting standards and regulatory requirements comparable to those in effect in the United States. The value of any investment or income from any securities or related derivative instruments denominated in a currency other than U.S. dollars is subject to exchange rate fluctuations that may have a positive or adverse effect on the value of or income from such securities or related derivative instruments.

The author of this communication is employed by Westpac and is not registered or qualified as a research analyst, representative, or associated person of WCM or any other U.S. broker-dealer under the rules of FINRA, any other U.S. self-regulatory organisation, or the laws, rules or regulations of any State. Unless otherwise specifically stated, the views expressed herein are solely those of the author and may differ from the information, views or analysis expressed by Westpac and/or its affiliates.

**UK and EU:** The London branch of Westpac is authorised in the United Kingdom by the Prudential Regulation Authority (PRA) and is subject to regulation by the Financial Conduct Authority (FCA) and limited regulation by the PRA (Financial Services Register number: 124586). The London branch of Westpac is registered at Companies House as a branch established in the United Kingdom (Branch No. BR000106). Details about the extent of the regulation of Westpac's London branch by the PRA are available from us on request.

Westpac Europe GmbH ("WEG") is authorised in Germany by the Federal Financial Supervision Authority ('BaFin') and subject to its regulation. WEG's supervisory authorities are BaFin and the German Federal Bank ('Deutsche Bundesbank'). WEG is registered with the commercial register ('Handelsregister') of

the local court of Frankfurt am Main under registration number HRB 118483. In accordance with APRA's Prudential Standard 222 'Association with Related Entities', Westpac does not stand behind WEG other than as provided for in certain legal agreements (a risk transfer, sub-participation and collateral agreement) between Westpac and WEG and obligations of WEG do not represent liabilities of Westpac.

This communication is not intended for distribution to, or use by any person or entity in any jurisdiction or country where such distribution or use would be contrary to local law or regulation. This communication is not being made to or distributed to, and must not be passed on to, the general public in the United Kingdom. Rather, this communication is being made only to and is directed at (a) those persons falling within the definition of Investment Professionals (set out in Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (the "Order")); (b) those persons falling within the definition of high net worth companies, unincorporated associations etc. (set out in Article 49(2) of the Order); (c) other persons to whom it may lawfully be communicated in accordance with the Order or (d) any persons to whom it may otherwise lawfully be made (all such persons together being referred to as "relevant persons"). Any person who is not a relevant person should not act or rely on this communication or any of its contents. In the same way, the information contained in this communication is intended for "eligible counterparties" and "professional clients" as defined by the rules of the Financial Conduct Authority and is not intended for "retail clients". Westpac expressly prohibits you from passing on the information in this communication to any third party.

This communication contains general commentary, research, and market colour. The communication does not constitute investment advice. The material may contain an 'investment recommendation' and/or 'information recommending or suggesting an investment', both as defined in Regulation (EU) No 596/2014 (including as applicable in the United Kingdom) ("MAR"). In accordance with the relevant provisions of MAR, reasonable care has been taken to ensure that the material has been objectively presented and that interests or conflicts of interest of the sender concerning the financial instruments to which that information relates have been disclosed.

Investment recommendations must be read alongside the specific disclosure which accompanies them and the general disclosure which can be found [here](#). Such disclosure fulfils certain additional information requirements of MAR and associated delegated legislation and by accepting this communication you acknowledge that you are aware of the existence of such additional disclosure and its contents.

To the extent this communication comprises an investment recommendation it is classified as non-independent research. It has not been prepared in accordance with legal requirements designed to promote the independence of investment research and therefore constitutes a marketing communication. Further, this communication is not subject to any prohibition on dealing ahead of the dissemination of investment research.