

March 2025

CCAST-TC-COAST

Your quarterly report on Australia and the global economy.



WESTPAC COAST TO COAST – MARCH 2025

Overiew Australian Economy: Tracking broadly as expected 3 **States Overview:** Savings buffers and tariff threats 5 States **New South Wales:** Growth moves past its nadir Victoria: Tentative recovery forming 9 Queensland: Weak growth and mounting debt 11 Western Australia: Activity picking up again 13 South Australia: Public and private investment tumble 15 Tasmania: Big finish to 2024 17



Westpac Coast to Coast is a quarterly publication produced by Westpac Economics.

Authors: Matthew Hassan, Senior Economist

Ryan Wells, Neha Sharma, Economists

Internet: www.westpac.com.au Email: economics@westpac.com.au

This issue was finalised on 21 March 2025.

Tracking broadly as expected ...

Matthew Hassan

Head of Australian Macro-Forecasting

Neha Sharma

Economist

The Australian economy expanded 0.6% in the December quarter, lifting annual growth to 1.3%yr with gains becoming more evenly balanced across the private and public sectors. While improving, the economy's performance remains well below long-term trends. Meanwhile there continue to be challenges around weak productivity growth and uneven private sector investment.

A tentative recovery begins

The December quarter national accounts largely met expectations, marking the end of the longest 'per capita recession' in Australia's history. While the economy may not have contracted, these years have been challenging for individual Australians.

New private demand rose 0.4%qtr – the strongest increase in six quarters, having stagnated through Q2 and Q3. Household consumption lifted as improving real disposable incomes provided a slight boost to spending. Despite this, spending still declined in per capita terms. New business investment showed promise, but details were uneven.

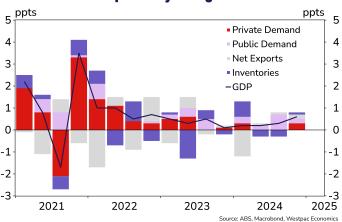
New public demand continued to outpace private demand, expanding 1%qtr and 5.5%yr – the fastest pace since the pandemic. Its share of the economy hit a new record high of 27.7%. That said, when adjusting for relative size, private and public demand made roughly equal contributions to GDP growth, a shift from the previous two quarters when public demand accounted for over 90% of the gains. This aligns with our view that a gradual recovery in private demand will see a 'handover' from a public to private sector led expansion.

There were a few surprises in the quarter. First, consumption was softer-than-anticipated as households remained cautious and continued to prioritise savings. That said, it was still an improvement from the negatives in Q2 and Q3. Second, new dwelling investment fell 0.4%qtr, raising questions about whether capacity constraints have eased. However, this fall looked to be driven by some weakness in WA and annual trends remain positive. Finally, labour productivity declined for a third consecutive quarter, reversing the positive trend seen in the second half of 2023 and early 2024. Labour Account details revealed this weakness was again concentrated in the nonmarket and minings sectors. However, there was also some easing in productivity growth of the non-mining market sector.

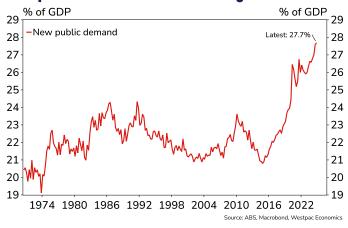
Outlook broadly unchanged, uncertainty high

With the last quarter of 2024 unfolding largely as anticipated, our base case for the outlook is broadly unchanged. Our year-ended GDP growth forecasts for 2025 and 2026 are unchanged at 2.2% but with some slight tweaks to the detail.

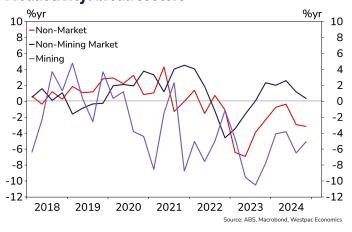
Contributions to quarterly GDP growth



New public demand: fresh record high



Productivity: broad sectors



AL AUSTRALIAN ECONOMIC OUTLOOK

... but state trends divergent

Since mid-2024, Australian households have largely directed the gains in real incomes toward savings and rebuilding financial buffers rather than increasing spending. As a result, we now expect the flow through of these gains to consumption to take a little longer. Accordingly, we have nudged down our 2025 consumption forecast by 0.1ppt, while our outlook for 2026 remains unchanged. Risks are finely balanced on either side.

On the private investment front, we have upgraded our dwelling investment forecast for 2025 by 0.9ppts with the rest of the profile unchanged. We remain of the view that operational supply constraints have now largely been resolved, despite the blip in the latest quarter. This is allowing backlogged projects to clear faster and suggests growth in dwelling investment should re-converge with growth in the pipeline of dwellings under construction. Notably, new dwelling approvals are also showing a gradual lift.

Our public sector growth forecasts remain unchanged in the near-term, but risks are tilted to the upside. The 2025-26 federal and state budgets are likely to see additional policy measures, particularly around cost-of-living relief, which along with some costs associated with Cyclone Alfred will add some lift to government demand.

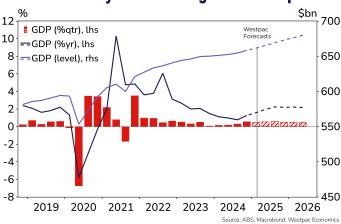
We have also adjusted our external sector forecasts in response to slightly softer consumer demand as well as ongoing global trade disputes. As a result, we have lowered our forecasts for both export and import growth in 2025.

The states

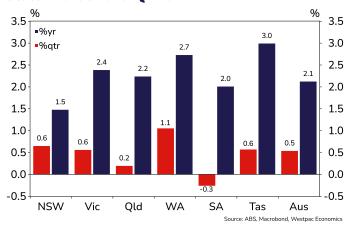
National trends are mirrored at the state level but to varying degrees. At one end, Tas and WA are leading the nation, driven by strong public sector contributions and relatively stable household consumption. Qld and SA both saw solid performances through 2024, but notable slowdowns in the December quarter, sharp declines in new business investment producing the weakest quarterly growth performances across the states. Then we have NSW and Vic, the two largest states, that faced similar challenges at the height of the pandemic and cost-of-living crisis. More recent growth trends however have been uneven, with public sector spending playing a major role in the divergence.

Population dynamics are also significantly influencing economic growth across the states. In NSW, Qld and WA, activity has lagged population growth over the past year, shrinking on a per capita basis. As policy easing, and housing market and population growth rebalancing take shape, these gaps should start to narrow. Key uncertainties are centred around how quickly and to what extent households increase spending in each state, and how much additional support each state government will offer going forward.

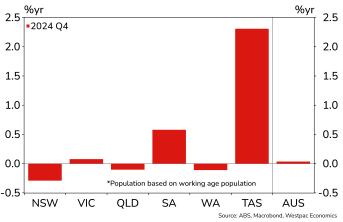
Gradual recovery in economic growth anticipated



State final demand: Q4 2024



State Final Demand per Capita*



Past performance is not a reliable indicator of future performance. The forecasts given above are predictive in character. Whilst every effort has been taken to ensure that the assumptions on which the forecasts are based are reasonable, the forecasts may be affected by incorrect assumptions or by known or unknown risks and uncertainties. The results ultimately achieved may differ substantially from these forecasts.

WESTPAC ECONOMICS

Savings buffers and tariff threats ...

Neha Sharma Economist

State trends have increasingly diverged in recent years, with stark differences between household consumption sector, public sector support and housing market dynamics. This state overview explores how household savings patterns have evolved post-pandemic, providing insight into financial resilience. We then turn to the impact of US tariffs, examining which state are most exposed and where the risks lie.

State savings balances

Since the pandemic, we have witnessed various divergences in economic conditions across the states. One of the more elusive changes is the way household savings are unfolding regionally. While we can track the flow of savings annually, this data is not timely and does not provide a full picture of the stock of savings – the accumulated buffer that ultimately determines a household's financial resilience, and, in turn, influences their spending decisions.

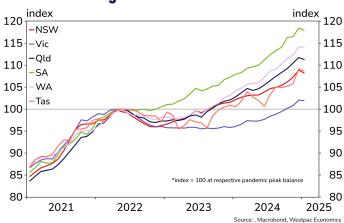
This is where the recently launched **Westpac-DataX Consumer Panel** helps. The panel tracks financial activity across around 1m Westpac customers and provides details about average savings balances and breakdowns by state. Information is available monthly up to January 2025.

At the state level we saw savings – covering both deposit and offset account balances – being drawn down from late-2022 through to early-2023. This has been followed by a period of rebuilding. As of January 2025, the average household savings balance ranges from \$24.4k in Tas to \$43.3k in NSW, with balances in each state higher than the peak seen during the pandemic. Compared to this peak, household savings are currently more than 10% higher in Qld, SA and WA, around 8-9% higher in NSW and Tas, while Vic is lagging a long behind with savings just 2% higher.

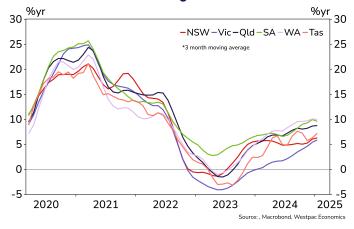
Growth in saving balances across the states shows very slight variations. In the year to January, balances have grown between 6-9% across the states, with Vic at the lower end and WA at the upper. The annual pace has also strengthened across all states over the past two years.

Despite rising savings balances, financial buffers remain well below their respective pandemic peaks. For mortgage-holding households, savings relative to mortgage payments are down 19-28ppts from their peak, with Vic seeing the biggest decline and WA the smallest. This may offer some explanation as to why WA has seen more robust household consumption trends over the past year. Overall though, mortgaged households in most states appear financially resilient, on average having

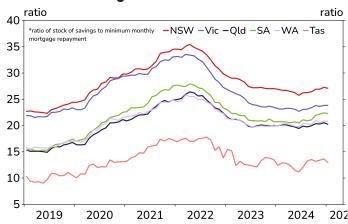
Household savings



Growth in household savings



Household saving buffers



... vary greatly across states

over 20 months of buffers. That said, there are pockets of vulnerability across different income groups.

Our earlier analysis (see here) also highlighted that Australian households are saving 75 cents for every dollar gained from the 'stage 3' tax cuts. Updating this analysis to track the cumulative impact since its introduction, we observe quite similar trends across the states. In NSW, Vic and Qld households saved 75c for every dollar gained from the tax over the 7 months leading to January. Tas and SA saw a slightly lower rate at 72 cents and 73 cents respectively, while WA was on the higher end saving 76 cents on the dollar.

Tariff threats

State domestic demand tells one part of the story and our last **Coast to Coast** (see here) brought to light significant differences once the external sector was factored in. WA, in particular, saw gross state product (GSP) grow just 0.5% in 2023-24, with the weakness entirely driven by a hefty 3.8ppt drag from net exports as a result of lower commodity volumes.

External conditions pose a bigger risk currently with tariffs being increased in the US and elsewhere. So far only one US measure affects Australia directly – a 25% tariff on aluminium and steel products – but a wider 'universal' tariff is expected to come into effect from April. While the scope remains uncertain, and we still expect the *direct* impacts on Australia to be limited (see here), any effects will be unevenly felt evenly across states.

The 2023-24 State Accounts highlighted that WA and Qld are most exposed to a global slowdown. Exports make up a whopping 61% of WA's economy – the highest of any state – while Qld, though significantly lower, still sees nearly a third of its GSP tied to exports (32%). These states are also more commodities-based, focused on mining and agricultural exports. In contrast, exports accounted for just 12-18% of GSP across the other states, leaving them less vulnerable to global trade shifts.

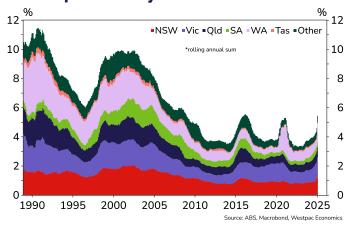
Despite being the major trade players in Australia, WA and Qld have the smallest direct export exposure to the US of the states, at just 2.8% and 3.2%, respectively as at 2024. Elsewhere trade ties with the US were stronger ranging from 8-17%, though the nominal value of exports were much smaller. Notably, every state's US trade share was below its respective long run average over the past year, signalling a shift toward more diversified export markets.

Australian exports to the US surged in January as American importers rushed to front-load shipments ahead of looming tariff hikes. Looking at state trends, the spike was most pronounced in WA and NSW, with some impact in Vic and SA. In WA, 16.9% of goods exports were US-bound in January. This was up from just 3.6% in December and well above the

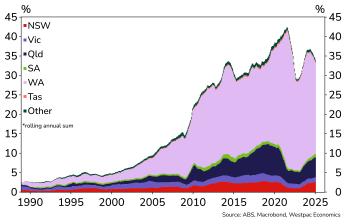
2024 monthly average of 1.4%, marking the highest monthly share since July 1990. NSW also saw a sharp jump, with exports to the US nearly doubling from December. At 23.7% of total exports, this was a record high share for any given month and compares to a typical monthly flow of 7.5% over 2024. Qld's January flow was a tad lower than the typical monthly flow observed over 2024.

Overall states' trade exposure to the US is relatively low with the recent spike reflecting front-loading rather than a sustained uplift. This means direct impacts should be limited. The bigger risk stems from a broader global slowdown, especially in China, which remains a dominant export market for WA and Qld. Over the past 12 months, 52.8% of WA's exports and 24.3% of Qld's exports were bound for China.

Goods exports to US by state



Goods exports to China by state



Growth moves past its nadir ...

Ryan Wells Economist

NSW had a difficult 2024. As discussed in previous editions, growth in private demand was anaemic over the first half of the year and unlike many other states, the public sector provided little support during this period, state final demand growth troughing well below the nationwide average (0.1%yr vs. 1.5%yr). The result was a glimpse of the 'shaky handover' risk facing the wider economy – that is, a weak private sector that is unable to lift activity once public spending starts to slow. Fortunately, state final demand saw a partial recovery in the second half of the year, lifting to 1.5%yr, but the results were still mixed across sectors.

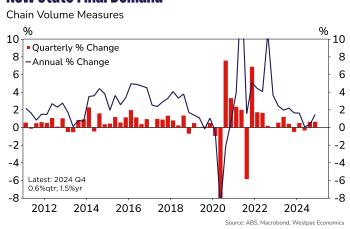
The turnaround has had little to do with public demand. This only managed to grow 2% over H2 2024, the weakest across all the states over the period. The underperformance was across both government consumption and total public investment, and across both Commonwealth and state/local levels. Overall, NSW's public demand impulse over 2024 fell well short of that seen in other states. While a solid pipeline of infrastructure projects will provide something of a floor under public demand, the state government's focus on fiscal consolidation will limit public demand growth near term. Infrastructure work will start to move into a sustained decline from 2026 as the Western Sydney Airport reaches completion but with work on the Sydney Metro running through to 2030.

In contrast, private demand posted a more constructive rebound, swinging from the weakest state in Q2 (-0.2%yr) to the second strongest in Q4 (+1.0%yr), just behind Vic. Underlying this performance was an encouraging turnaround in household consumption, from -0.5%yr in Q2 to +0.4%yr in Q4, led by a pick-up in discretionary spending. Tax cuts and moderating inflation are helping but in terms of state-specific drivers, employment growth and hours worked were solid but not remarkable compared to other states over the period.

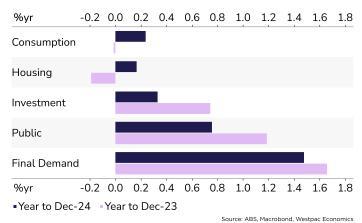
This, together with the sharper slowdown in wages growth, suggests the improvement in real disposable incomes over H2 2024 may have been more modest in NSW. Add to that the fading tailwind from population growth (from a peak of 2.2%yr in 2023 to 1.4%yr as at Sep 2024) and the absence of wealth effects (Sydney dwelling prices down –1% over the six months to Feb), and the turnaround in household spending looks to be precariously placed in NSW.

A nascent pick-up in private investment has also been an encouraging development given the tough backdrop. Machinery and equipment investment was an important driver over 2024 (+7.1%yr), offsetting the weakness in non-dwelling construction (–6.9%yr). Growth in new dwelling construction also provided some support (1.6%yr), with a rise in approvals suggesting there are more gains to come. However, even with this, the state will continue to face dwelling supply and affordability problems.

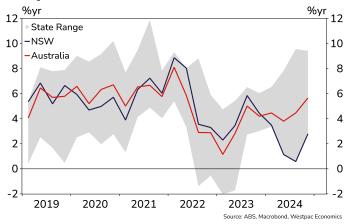
NSW State Final Demand



NSW: contributions to state final demand

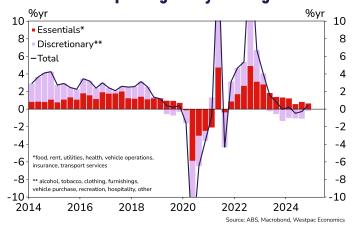


NSW public demand falls short of other states

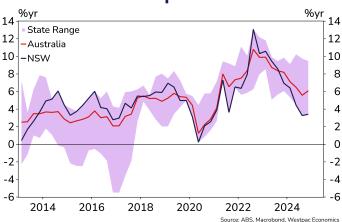


... but recovery remains precariously placed

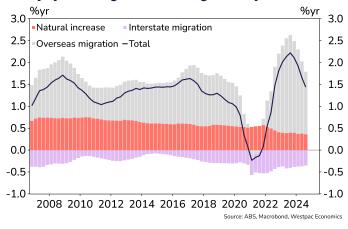
NSW household spending slowly starting to lift



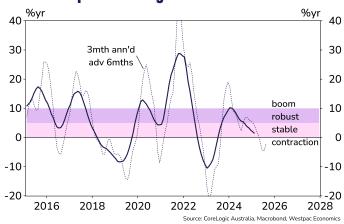
NSW nominal worker compensation tracks lower



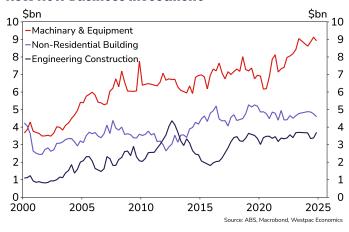
NSW population growth coming off its peak



NSW house prices swung into contraction



NSW New Business Investment



NSW New Housing vs Renovations



Tentative recovery forming ...

Matthew Hassan

Head of Australian Macro-Forecasting

The Victorian state economy has been noticeably softer than the other major states over the last two years. GSP growth and demand have both underperformed slightly compared to peers despite slightly stronger population growth. The state's unemployment rate has also seen a more pronounced rise, albeit still broadly consistent with the 'soft landing' seen nationally. The latest data is looking a little more positive, tax cuts and lower interest rates providing a welcome boost for Victorian household finances, the latter also contributing to a more positive tone in the housing sector. That said, Victoria still looks more susceptible to a 'shaky handover' from public to private demand drivers over the next years.

Victoria's state final demand growth was fairly steady over 2024, tracking around +0.5-0.6% a quarter to be up 2.4%yr, slightly ahead of the 2.1%yr gain nationally.

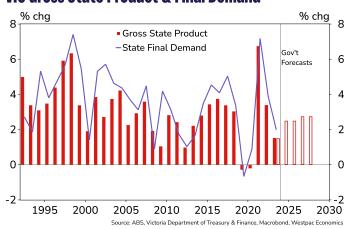
Around half of that growth is coming from a 4.7% rise public demand. As noted previously, this strength is likely to give way in coming years with state government projections showing public infrastructure activity is declining 2%yr in 2024-25 and then by 12%yr over the following three years as the current round of major projects roll off. Some fiscal consolidation is likely over and above this as well with state government finances facing significant challenges. Notably, the next state election is likely to be held towards the end of 2026.

Private demand is starting to show a little more momentum. Consumption growth lifted from -0.2%yr in mid-2024 to +0.6%yr by year-end, tracking a 0.8% pace in the second half. However, that still implies per capita declines with population growth running at 2.1%yr. Around housing, dwelling investment rose 4.9%yr but was about flat over the second half. The forward view is becoming a little more promising with new approvals showing some modest positive traction. Prices also look to have stabilised after posting a 3% decline over the last year.

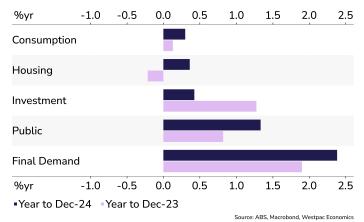
Private sector business investment is more mixed. Non residential building declined 5.7% in 2024, contracting sharply over the second half, approvals suggesting there is more weakness to come. Other components posted solid rises though, up 7.5%yr on a combined basis.

Victoria's labour market has also been mixed over the last few months. Annual employment growth lifted back up to 3.2% in December but has slowed sharply since then to 1.7%yr as at February. The state unemployment rate has risen to 4.7%, up materially on 3.5% low in late 2023. The state government's mid-year update had employment growth at 2.5% for 2024-25 and a slightly lower unemployment rate of 4.25%.

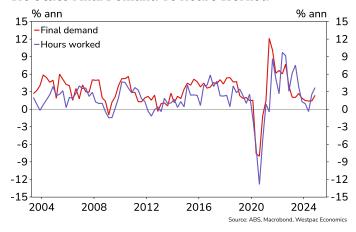
VIC Gross State Product & Final Demand



Vic: contributions to state final demand

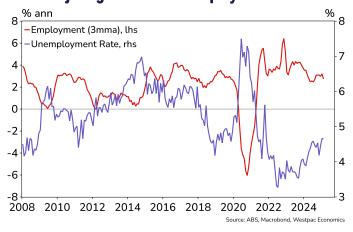


VIC State Final Demand vs Hours Worked

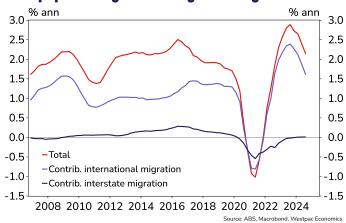


... but demand susceptible to 'shaky handover'

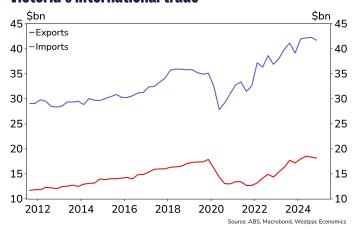
Victoria: jobs growth and unemployment



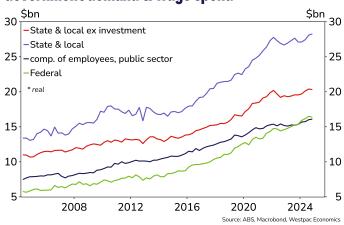
Vic's population growth: surge starting to slow



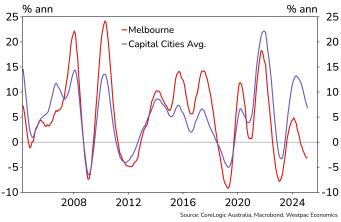
Victoria's international trade



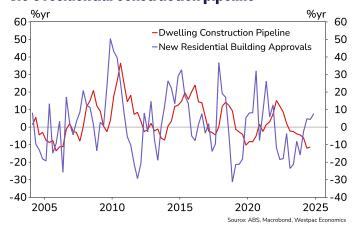
Government demand & wage spend



House prices are falling in Melbourne



Vic's residential construction pipeline



Weak growth and mounting debt ...

Neha Sharma

Economist

Qld's economy grew 0.2% in Q4, slowing from 0.7% previously, the second weakest result across the nation, behind SA. Annual growth eased to 2.2%, while per capita demand continue to go backwards, falling -0.1%yr. With population growth and public sector support fading, the state's next growth driver remains unclear.

New private demand remained under pressure slipping for a second straight quarter. After a 1.0%qtr drop previously, it edged down another 0.3%qtr in Q4 and was the only state to post an annual decline (-0.1%yr).

New business investment was the biggest drag, marking its third consecutive fall. A broad-based retreat saw investment fall 3.8%qtr to be 5%yr lower – the weakest of the lot. Intellectual property products were the lone bright spot. Non-residential building took the hardest hit in the quarter (-8.3%qtr) despite a slight decline in construction costs, which dipped 0.8%qtr, the first fall in four years. On a more positive note there is a large round of potential projects currently under consideration – with an estimated \$180bn of possible or under consideration work vs the \$90bn now underway.

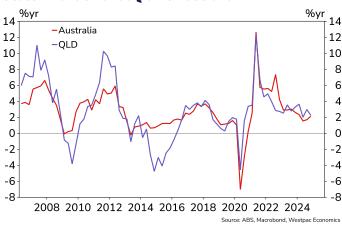
On the housing front, dwelling investment softened, down 0.7%qtr but has been more resilient over the year. The outlook is holding firm, approvals climbing by 8.1% over the last year.

Household consumption helped pick up some of the slack, rising 0.6%qtr, a partial bounce-back from the 0.9% fall in Q3, albeit with electricity rebates accounting for much of the swing. Excluding this component, consumption would have been up 0.2%qtr. This effect will continue in coming quarters.

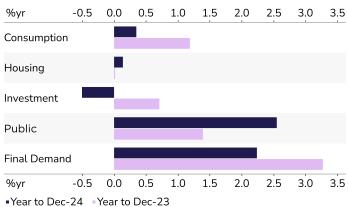
New public demand continued to climb, rising 1.3%qtr – second to only NSW. While a step down from the hefty 5% jump in Q3, it capped off a strong second half of 2024, with demand growing 5.9%, compared to just 1.9% in the first half. Public consumption posted a modest rise over the quarter but the annual pace picked up to 7.3%, boosted by major cost-of-living relief measures. While some of this will unwind, the cyclone Alfred recovery efforts will see some increased spend.

The Qld state government's 2024-25 mid-year budget update revealed a \$20b deterioration in the budget balance to 2027-28. The budget deficit is now expected to total \$30.2b over the forward estimates, with much of the downgrade tied to legacy underfunding issues. Revenues have been revised slightly lower, balancing out stronger payrolls and duty collections against weaker mining royalties as commodity prices continue to normalise. Meanwhile, net debt is on track to reach 16.3% of gross state product by FY28, up from 1.1% in FY24.

State final demand: Old vs Australia

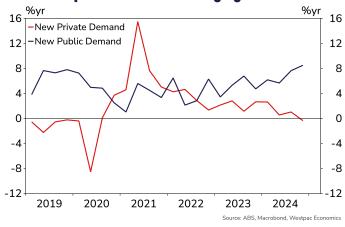


Old: contributions to state final demand



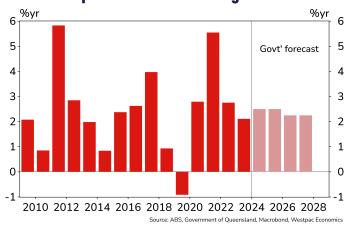
Source: ABS, Macrobond, Westpac Economics

Public and private demand diverging

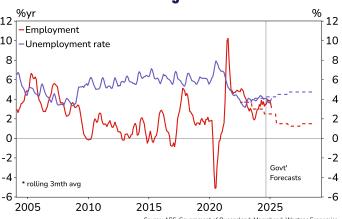


... marks an unclear horizon

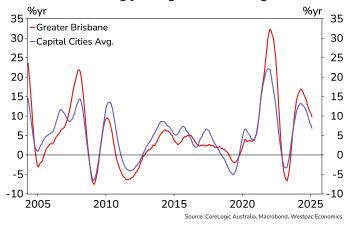
Gross state product forecast downgraded



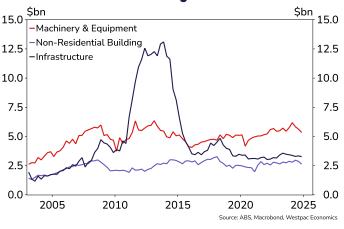
Labour market forecasts ugraded



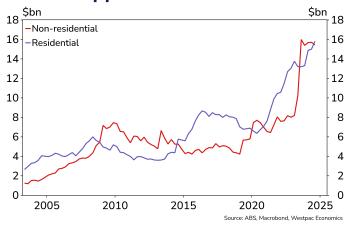
Brisbane's housing price growth slowing



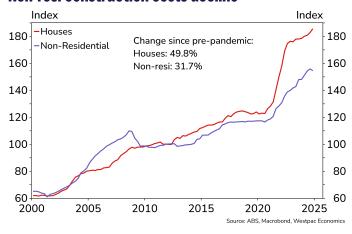
Business investment slowing



Construction pipeline remains solid



Non-resi construction costs decline



Activity picking up again ...

Matthew Hassan

Head of Australian Macro-Forecasting

As noted in our last report, the WA economy presented something of a puzzle last year with strong domestic demand but a surprisingly weak export performance that saw overall GSP (the state analogue of GDP) rise just 0.5% in 2023-24. That weakness centred on the mining and agricultural sectors where the causes appear to have been mainly temporary in nature. GSP across the rest of the state economy posted a robust 3.1% gain with more recent indicators suggesting activity has accelerated heading into 2025. While there are clear risks gathering externally and some signs that the boom in Perth's housing market is cooling, capacity constraints look set to pose the main challenges in the next two years.

As noted, the weak GSP growth in 2023-24 centred on a 2.1%yr decline in mining and a 6.6%yr decline in agriculture. For mining, operations at the giant Gorgon LNG facility were disrupted by mechanical faults while other sites were affected by maintenance closures. Output is also being affected by a gradual depletion of the North-West Shelf reserves and delays in bringing new reserves online. For agriculture, output was coming off an extremely high level in 2022-23, having risen by nearly a third in two years thanks to near-perfect growing conditions that resulted in record harvests. Some normalisation was clearly to be expected and unlikely to mark the start of a continued weakening.

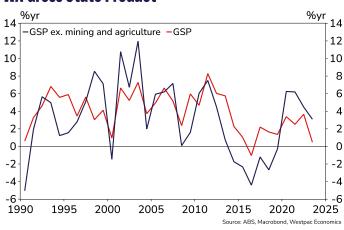
Meanwhile, state final demand has continued to grow at a firm, albeit choppy pace. The December quarter saw a 1.1% rise, taking annual growth to 2.7%yr. Choppiness has centred on business investment and stop-start public sector spending.

The picture around business investment remains unsure. Despite a 3.4% bounce in the December quarter, new business investment still finished down 3.3%yr with the pipeline of both non residential building and infrastructure work shrinking. There also continues to be little or no change in the major project pipeline likely reflecting a range of factors, including cost, uncertainties around demand and geopolitical issues more generally.

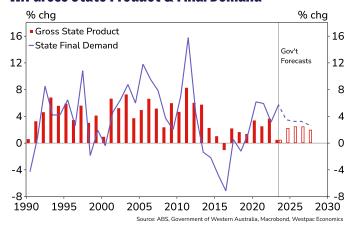
Housing investment is a clearer positive, albeit with capacity issues and backlogged work still issues. New dwelling investment dropped 4.8% in the December quarter but was still up 1.6%yr. A much bigger surge is on the way though with dwelling approvals in 2024 up 50% compared to 2023. On the price side, the boom has clearly cooled with Perth price growth down sharply from its double-digit pace.

Labour markets provide probably the best pointer to the state economy. After lagging somewhat in late 2024, growth in both employment and hours worked have re-accelerated in 2025 with the state's unemployment dropping back to just 3.4%.

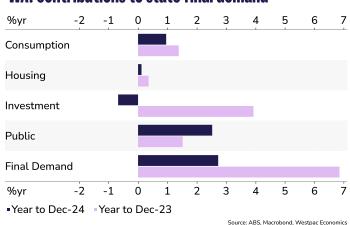
WA Gross State Product



WA Gross State Product & Final Demand

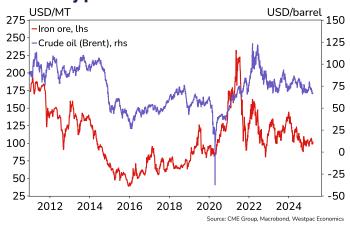


WA: contributions to state final demand

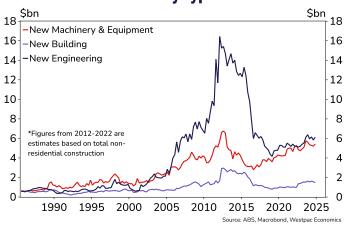


... capacity already looking tight

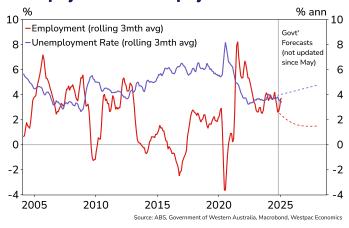
Commodity prices



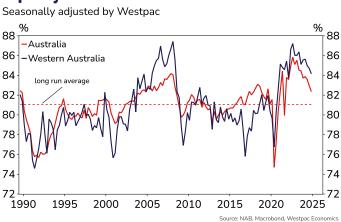
WA Business Investment by Type



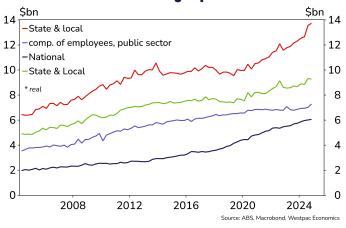
WA Employment and Unemployment



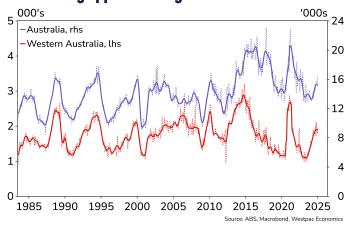
Capacity utilisation



Government demand & wage spend



WA dwelling approvals surge



Public and private investment tumble ...

Neha Sharma

Economist

State final demand dipped 0.3% in SA in Q4, marking the only state in Australia to go backwards over the quarter. Over the year, demand edged up 2.0%, narrowly avoiding last place. Per capita trends tell a different story – SA seeing the second strongest annual growth rate on a per capita basis, offering a silver lining amid the broader slowdown.

New private demand dipped 0.5% in Q4 to be up 0.6% over the year. Household consumption was at a standstill, posting a flat reading for the second quarter in a row, following a -0.1% fall in Q2. This left the annual growth rate languishing at a mere 0.1%, the weakest in the country. Electricity and purchase and operation of vehicles drove the weakness in the quarter. Even after stripping out electricity, which is being impacted by government subsidies, household spending remained sluggish, rising just 0.1%qtr.

Cost-of-living pressures are biting hard in SA, with real incomes under strain. Wages growth sits second to last at 3.1%yr. At the same time, Adelaide's inflation rate of 2.5%yr is running hotter than most capitals, second only to WA.

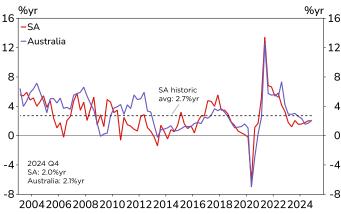
Providing some offsetting support to households, SA boasts one of the strongest housing markets with dwelling values still climbing 11.7%yr to February, tracking well above the national rate of 3.8%yr. The state also benefits from low unemployment, which is currently sitting at 3.7%. Both dwelling price growth and the unemployment rate are only second to WA.

New business investment remained the weak link, tumbling 4.7%qtr (0.5%yr). This was the steepest drop of any state and SA's biggest decline since Q3 2018. The downturn was centred on non-dwelling constriction and machinery and equipment, which were down -6.5%qtr and -5.5%qtr respectively. Departing from trends seen in other state, intellectual property investment was also down.

On the flip side, dwelling investment was solid in the quarter, up 5.2%. With a rising pipeline of residential projects in the works, this should help underpin activity in the medium term.

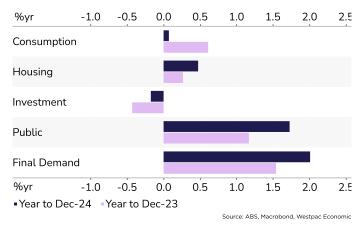
New public demand had a muted quarter, up 0.4% – the smallest gain of any states and the weakest result in nearly two years. Still it remained above the long-term averages of 0.1%qtr, with annual growth also solid at 5.7%. The softness came from a pull-back in public investment, which declined for the first time in two years. Meanwhile, public consumption held up better, rising 0.9%qtr and 4.4%yr.

State final demand: SA vs Australia

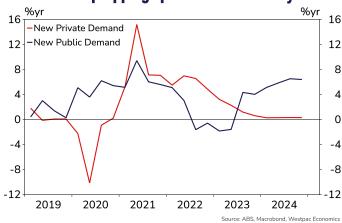


Source: ABS, Macrobond, Westpac Economics

SA: contributions to state final demand

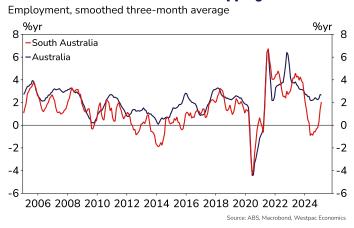


Public sector propping up the state economy

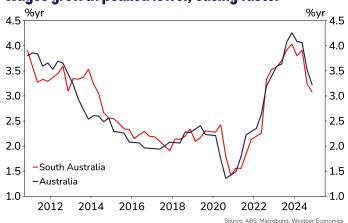


... per capita growth bucks the trend

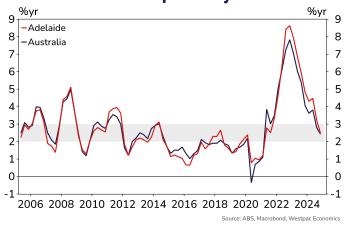
South Australia's labour market tipping over



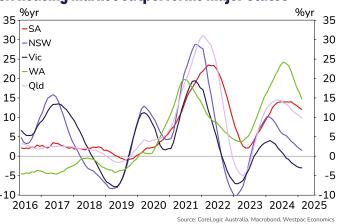
Wages growth peaked lower, easing faster



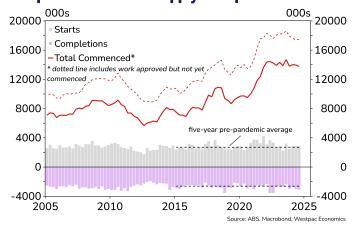
Adelaidians have been squeezed by inflation



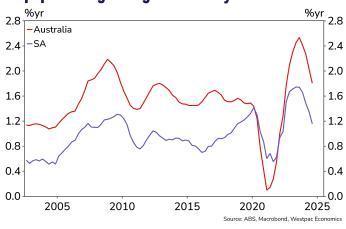
SA housing market outperforms major states



Completions to rise as supply disruptions ease



SA population growing more slowly



Big finish to 2024 ...

Ryan Wells Economist

Tasmania finished last year on a relatively solid footing, state final demand expanding 0.6% in Q4. This follows robust gains over Q1 (0.5%), Q2 (0.7%) and Q3 (1.1%) which, together with a soft base period comparison in Q4 2023, saw the island state shoot to the front of the pack, with state final demand advancing at an annual pace of 3.0%yr.

New public demand was responsible for virtually all the growth in state demand over the course of the year, up 8.8% over 2024. The most impressive part of the mix has been the stellar increase in new public investment over the second half of last year (+22%). So far, this has been mostly concentrated at the state and local level, reflecting the significant pipeline of investment in infrastructure and essentials services that is likely to put a floor under public demand over the period ahead.

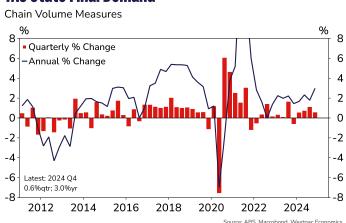
Government consumption also provided a significant support to growth over the year (7.5%). Part of this captures the impact of energy rebates which effectively reallocated electricity spending from households to the state government. This dynamic now looks to have largely unwound and, based on recent budget papers, government consumption growth is likely to taper off from here but remain positive overall.

It was encouraging to see new private demand recover somewhat last year but having grown just 0.3% over 2024, the upturn is not particularly strong. The main driver of the improvement was a lift in household consumption (excluding electricity), up 0.7% over 2024. However, gauging the sustainability of this recovery is difficult. Unlike most other states, Tasmania experienced significant declines in employment and hours worked last year. But over the same period, Tasmania recorded the fastest pace of wages growth nationally (3.9%yr) with Hobart also reporting the slowest rate of headline inflation (1.5%yr). The net effect has been positive for real worker compensation so far but the extent to which this can persist will depend critically on whether the sharp weakening in the labour market starts to permeate more broadly.

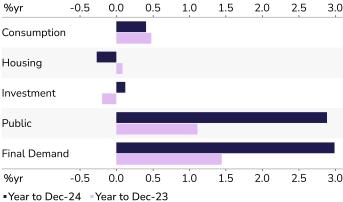
While still positive, the pace of new business investment continues to decelerate on an annual basis, finishing the year 0.9% higher. The downtrend has been most consistent within infrastructure spending, but significant quarterly swings in non-residential building and machinery and equipment leaves some uncertainty around businesses appetite for capacity expansion.

Meanwhile, it was encouraging to see a bounce in new dwelling construction at year-end, up 3.6% in Q4. However, having followed persistent declines over previous quarters, growth still finished in the red for the year (3.0%yr). Physical drivers remain much weaker with Tasmania's population growth just 0.3%yr.

TAS State Final Demand

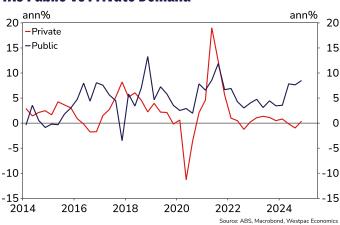


Tas: contributions to state final demand



Source: ABS. Macrobond. Westpac Economics

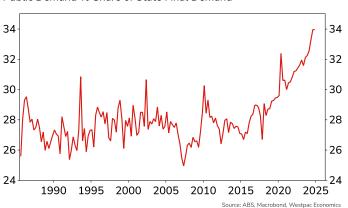
TAS Public vs Private Demand



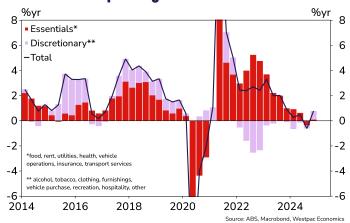
... with underlying uncertainties

Tasmania's public sector is driving growth

Public Demand % Share of State Final Demand

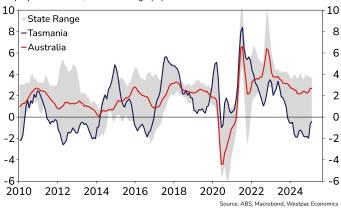


Tas household spending contributions



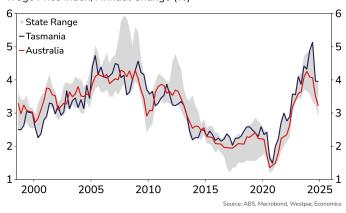
Tasmania's labour market is very weak ...

Employment Growth, Annual Change (%)

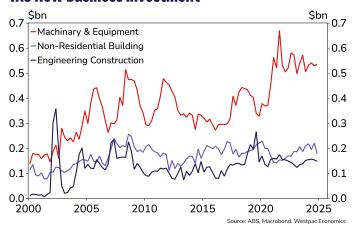


... despite still leading in wages growth

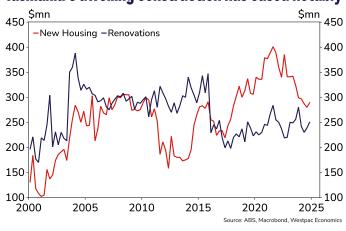
Wage Price Index, Annual Change (%)



TAS New Business Investment



Tasmania's dwelling construction has eased notably





Corporate Directory

Westpac Economics / Australia

Sydney

Level 19, 275 Kent Street Sydney NSW 2000 Australia

E: economics@westpac.com.au

Luci Ellis

Chief Economist Westpac Group E: luci.ellis@westpac.com.au

Matthew Hassan

Head of Australian Macro-Forecasting E: mhassan@westpac.com.au

Elliot Clarke

Head of International Economics E: eclarke@westpac.com.au

Sian Fenner

Head of Business and Industry Economics E: sian.fenner@westpac.com.au

Justin Smirk

Senior Economist E: jsmirk@westpac.com.au

Pat Bustamante

Senior Economist

E: pat.bustamante@westpac.com.au

Mantas Vanagas

Senior Economist

E: mantas.vanagas@westpac.com.au

Illiana Jain

Economist

E: illiana.jain@westpac.com.au

Neha Sharma

Economist

E: neha.sharma1@westpac.com.au

Jameson Coombs

Economist

E: jameson.coombs@westpac.com.au

Ryan Wells

Economist

E: ryan.wells@westpac.com.au

Westpac Economics / New Zealand

Auckland

Takutai on the Square Level 8, 16 Takutai Square Auckland, New Zealand

E: economics@westpac.co.nz

Kelly Eckhold

Chief Economist NZ E: kelly.eckhold@westpac.co.nz

Michael Gordon

Senior Economist E: michael.gordon@westpac.co.nz

Darren Gibbs

Senior Economist E: darren.gibbs@westpac.co.nz

Satish Ranchhod

Senior Economist

E: satish.ranchhod@westpac.co.nz

Paul Clark

Industry Economist

E: paul.clarke@westpac.co.nz

Westpac Economics / Fiji

Suva

1 Thomson Street Suva, Fiji

Shamal Chand

Senior Economist

E: shamal.chand@westpac.com.au



DISCLAIMER

©2025 Westpac Banking Corporation ABN 33 007 457 141 (including where acting under any of its Westpac, St George, Bank of Melbourne or BankSA brands, collectively, "Westpac"). References to the "Westpac Group" are to Westpac and its subsidiaries and includes the directors, employees and representatives of Westpac and its subsidiaries.

Things you should know

We respect your privacy: You can <u>view our privacy statement at Westpac.com.au</u>. Each time someone visits our site, data is captured so that we can accurately evaluate the quality of our content and make improvements for you. We may at times use technology to capture data about you to help us to better understand you and your needs, including potentially for the purposes of assessing your individual reading habits and interests to allow us to provide suggestions regarding other reading material which may be suitable for you.

This information, unless specifically indicated otherwise, is under copyright of the Westpac Group. None of the material, nor its contents, nor any copy of it, may be altered in any way, transmitted to, copied of distributed to any other party without the prior written permission of the Westpac Group.

Disclaimer

This information has been prepared by the Westpac and is intended for information purposes only. It is not intended to reflect any recommendation or financial advice and investment decisions should not be based on it. This information does not constitute an offer, a solicitation of an offer, or an inducement to subscribe for, purchase or sell any financial instrument or to enter into a legally binding contract. To the extent that this information contains any general advice, it has been prepared without taking into account your objectives, financial situation or needs and before acting on it you should consider the appropriateness of the advice. Certain types of transactions, including those involving futures, options and high yield securities give rise to substantial risk and are not suitable for all investors. We recommend that you seek your own independent legal or financial advice before proceeding with any investment decision.

This information may contain material provided by third parties. While such material is published with the necessary permission none of Westpac or its related entities accepts any responsibility for the accuracy or completeness of any such material. Although we have made every effort to ensure this information is free from error, none of Westpac or its related entities warrants the accuracy, adequacy or completeness of this information, or otherwise endorses it in any way. Except where contrary to law, Westpac Group intend by this notice to exclude liability for this information. This information is subject to change without notice and none of Westpac or its related entities is under any obligation to update this information or correct any inaccuracy which may become apparent at a later date. This information may contain or incorporate by reference forward-looking statements. The words "believe", "anticipate", "expect", "intend", "plan", "predict", "continue", "assume", "positioned", "may", "will", "should", "shall", "risk" and other similar expressions that are predictions of or indicate future events and future trends identify forward-looking statements. These forward-looking statements include all matters that are not historical facts. Past performance is not a reliable indicator of future performance, nor are forecasts of future performance. Whilst every effort has been taken to ensure that the assumptions on which any forecasts are based are reasonable, the forecasts may be affected by incorrect assumptions or by known or unknown risks and uncertainties. The ultimate outcomes may differ substantially from any forecasts.

Conflicts of Interest: In the normal course of offering banking products and services to its clients, the Westpac Group may act in several capacities (including issuer, market maker, underwriter, distributor, swap counterparty and calculation agent) simultaneously with respect

to a financial instrument, giving rise to potential conflicts of interest which may impact the performance of a financial instrument. The Westpac Group may at any time transact or hold a position (including hedging and trading positions) for its own account or the account of a client in any financial instrument which may impact the performance of that financial instrument.

Author(s) disclaimer and declaration: The author(s) confirms that (a) no part of his/her compensation was, is, or will be, directly or indirectly, related to any views or (if applicable) recommendations expressed in this material; (b) this material accurately reflects his/her personal views about the financial products, companies or issuers (if applicable) and is based on sources reasonably believed to be reliable and accurate; (c) to the best of the author's knowledge, they are not in receipt of inside information and this material does not contain inside information; and (d) no other part of the Westpac Group has made any attempt to influence this material.

Author(s) disclaimer and declaration: The author(s) confirms that (a) no part of his/her compensation was, is, or will be, directly or indirectly, related to any views or (if applicable) recommendations expressed in this material; (b) this material accurately reflects his/her personal views about the financial products, companies or issuers (if applicable) and is based on sources reasonably believed to be reliable and accurate; (c) to the best of the author's knowledge, they are not in receipt of inside information and this material does not contain inside information; and (d) no other part of the Westpac Group has made any attempt to influence this material.

Further important information regarding sustainabilityrelated content: This material may contain statements relating to environmental, social and governance (ESG) topics. These are subject to known and unknown risks, and there are significant uncertainties, limitations, risks and assumptions in the metrics, modelling, data, scenarios, reporting and analysis on which the statements rely. In particular, these areas are rapidly evolving and maturing, and there are variations in approaches and common standards and practice, as well as uncertainty around future related policy and legislation. Some material may include information derived from publicly available sources that have not been independently verified. No representation or warranty is made as to the accuracy, completeness or reliability of the information. There is a risk that the analysis, estimates, judgements, assumptions, views, models, scenarios or projections used may turn out to be incorrect. These risks may cause actual outcomes to differ materially from those expressed or implied. The ESG-related statements in this material do not constitute advice, nor are they guarantees or predictions of future performance, and Westpac gives no representation, warranty or assurance (including as to the quality, accuracy or completeness of the statements). You should seek your own independent advice.

Additional country disclosures:

Australia: Westpac holds an Australian Financial Services Licence (No. 233714). You can access Westpac's Financial Services Guide here or request a copy from your Westpac point of contact. To the extent that this information contains any general advice, it has been prepared without taking into account your objectives, financial situation or needs and before acting on it you should consider the appropriateness of the advice.

Note: Luci Ellis, Westpac Chief Economist is a member of the Australian Statistics Advisory Council (ASAC) which is a key advisory body to the Minister and the Australian Bureau of Statistics on statistical services. Luci does not have access to sensitive data/reports in her capacity as a member of ASAC.

Disclaimer continues overleaf **\rightarrow**

DISCLAIMER

New Zealand: In New Zealand, Westpac Institutional Bank refers to the brand under which products and services are provided by either Westpac (NZ division) or Westpac New Zealand Limited (company number 1763882), the New Zealand incorporated subsidiary of Westpac ("WNZL"). Any product or service made available by WNZL does not represent an offer from Westpac or any of its subsidiaries (other than WNZL). Neither Westpac nor its other subsidiaries guarantee or otherwise support the performance of WNZL in respect of any such product. WNZL is not an authorised deposit-taking institution for the purposes of Australian prudential standards. The current disclosure statements for the New Zealand branch of Westpac and WNZL can be obtained at the internet address www.westpac.co.nz.

Singapore: This material has been prepared and issued for distribution in Singapore to institutional investors, accredited investors and expert investors (as defined in the applicable Singapore laws and regulations) only. Recipients of this material in Singapore should contact Westpac Singapore Branch in respect of any matters arising from, or in connection with, this material. Westpac Singapore Branch holds a wholesale banking licence and is subject to supervision by the Monetary Authority of Singapore.

U.S: Westpac operates in the United States of America as a federally licensed branch, regulated by the Office of the Comptroller of the Currency. Westpac is also registered with the US Commodity Futures Trading Commission ("CFTC") as a Swap Dealer, but is neither registered as, or affiliated with, a Futures Commission Merchant registered with the US CFTC. The services and products referenced above are not insured by the Federal Deposit Insurance Corporation ("FDIC"). Westpac Capital Markets, LLC ('WCM'), a wholly-owned subsidiary of Westpac, is a broker-dealer registered under the U.S. Securities Exchange Act of 1934 ('the Exchange Act') and member of the Financial Industry Regulatory Authority ('FINRA'). In accordance with APRA's Prudential Standard 222 'Association with Related Entities', Westpac does not stand behind WCM other than as provided for in certain legal agreements between Westpac and WCM and obligations of WCM do not represent liabilities of Westpac.

This communication is provided for distribution to U.S. institutional investors in reliance on the exemption from registration provided by Rule 15a-6 under the Exchange Act and is not subject to all of the independence and disclosure standards applicable to debt research reports prepared for retail investors in the United States. WCM is the U.S. distributor of this communication and accepts responsibility for the contents of this communication. Transactions by U.S. customers of any securities referenced herein should be effected through WCM. All disclaimers set out with respect to Westpac apply equally to WCM. If you would like to speak to someone regarding any security mentioned herein, please contact WCM on +1 212 389 1269. Investing in any non-U.S. securities or related financial instruments mentioned in this communication may present certain risks. The securities of non-U.S. issuers may not be registered with, or be subject to the regulations of, the SEC in the United States. Information on such non-U.S. securities or related financial instruments may be limited. Non-U.S. companies may not be subject to audit and reporting standards and regulatory requirements comparable to those in effect in the United States. The value of any investment or income from any securities or related derivative instruments denominated in a currency other than U.S. dollars is subject to exchange rate fluctuations that may have a positive or adverse effect on the value of or income from such securities or related derivative instruments.

The author of this communication is employed by Westpac and is not registered or qualified as a research analyst, representative, or associated person of WCM or any other U.S. broker-dealer under the rules of FINRA, any other U.S. self-regulatory organisation, or the laws, rules or regulations of any State. Unless otherwise specifically stated, the views expressed herein are solely those of the author and may differ from the information, views or analysis expressed by Westpac and/or its affiliates.

UK and EU: The London branch of Westpac is authorised in the United Kingdom by the Prudential Regulation Authority (PRA) and is subject to regulation by the Financial Conduct Authority (FCA) and limited regulation by the PRA (Financial Services Register number: 124586). The London branch of Westpac is registered at Companies House as a branch established in the United Kingdom (Branch No. BR000106). Details about the extent of the regulation of Westpac's London branch by the PRA are available from us on request.

Westpac Europe GmbH ("WEG") is authorised in Germany by the Federal Financial Supervision Authority ('BaFin') and subject to its regulation. WEG's supervisory authorities are BaFin and the German Federal Bank ('Deutsche Bundesbank'). WEG is registered with the commercial register ('Handelsregister') of the local court of Frankfurt am Main under registration number HRB 118483. In accordance with APRA's Prudential Standard 222 'Association with Related Entities', Westpac does not stand behind WEG other than as provided for in certain legal agreements (a risk transfer, sub-participation and collateral agreement) between Westpac and WEG and obligations of WEG do not represent liabilities of Westpac.

This communication is not intended for distribution to, or use by any person or entity in any jurisdiction or country where such distribution or use would be contrary to local law or regulation. This communication is not being made to or distributed to, and must not be passed on to. the general public in the United Kingdom. Rather, this communication is being made only to and is directed at (a) those persons falling within the definition of Investment Professionals (set out in Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (the "Order")); (b) those persons falling within the definition of high net worth companies, unincorporated associations etc. (set out in Article 49(2) of the Order; (c) other persons to whom it may lawfully be communicated in accordance with the Order or (d) any persons to whom it may otherwise lawfully be made (all such persons together being referred to as "relevant persons"). Any person who is not a relevant person should not act or rely on this communication or any of its contents. In the same way, the information contained in this communication is intended for "eligible counterparties" and "professional clients" as defined by the rules of the Financial Conduct Authority and is not intended for "retail clients". Westpac expressly prohibits you from passing on the information in this communication to any third party.

This communication contains general commentary, research, and market colour. The communication does not constitute investment advice. The material may contain an 'investment recommendation' and/ or 'information recommending or suggesting an investment', both as defined in Regulation (EU) No 596/2014 (including as applicable in the United Kingdom) ("MAR"). In accordance with the relevant provisions of MAR, reasonable care has been taken to ensure that the material has been objectively presented and that interests or conflicts of interest of the sender concerning the financial instruments to which that information relates have been disclosed.

Investment recommendations must be read alongside the specific disclosure which accompanies them and the general disclosure which can be found here.. Such disclosure fulfils certain additional information requirements of MAR and associated delegated legislation and by accepting this communication you acknowledge that you are aware of the existence of such additional disclosure and its contents.

To the extent this communication comprises an investment recommendation it is classified as non-independent research. It has not been prepared in accordance with legal requirements designed to promote the independence of investment research and therefore constitutes a marketing communication. Further, this communication is not subject to any prohibition on dealing ahead of the dissemination of investment research.