

ECONOMIC BULLETIN

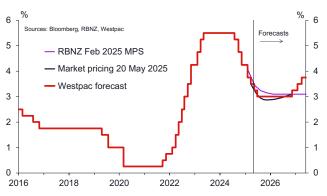
Hawks, doves, and kiwis.



21 May 2025 | Westpac Economics Team | <u>westpac.co.nz/economics</u> | economics@westpac.co.nz Kelly Eckhold, Chief Economist | +64 21 786 758 | kelly.eckhold@westpac.co.nz | X: @kellyenz

Overview.

Official Cash Rate forecasts



It's been a tumultuous few months since our last update, with plenty of news to ruffle the feathers on all sides of the monetary policy debate.

Of course, much of the focus for financial markets has been on the changes in global trade policy. On this front we have seen some big swings in both sentiment and markets in a very short space of time, and uncertainty around the path for trade policy in the US and elsewhere remains high. This has added to uncertainty about the outlooks for financial conditions and economic growth.

Here at home the data flow has been mixed, with risks on both sides. Economic activity is gradually picking up but is still narrowly based and could be prone to setbacks. The labour market remains weak although the unemployment rate didn't rise as expected in Q1. On the inflation front, the inflation dragon could be emerging from its cave again.

Against this backdrop, we expect the RBNZ will deliver another 25bp rate cut at next week's policy review. We also expect that they will signal the likelihood – or at least the chance – of some further reduction in the OCR this year. However, there are some big questions about the extent and timing of future rate cuts, and whether they are even required.

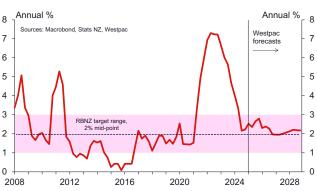
With all that in mind, in this note we explore some of the hawkish and dovish arguments that might shape discussion regarding the outlook for policy over the coming months.

The Hawk's Eye View.

Inflation remains elevated and set to remain at the top of the RBNZ's target band this year.

- The downturn in inflation seen over the past couple of years has been arrested. Inflation rose to 2.5% in the year to March, up from 2.2% at the end of last year.
- Food prices continue to rise rapidly, including a larger than expected 3.7% rise in the year to April.
- We're continuing to see large price increases in parts of the economy that are less exposed to competition, such as electricity and government charges, including local council rates. And with central and local government both signalling ongoing restraint in spending, the rising cost of providing services will continue to be reflected in higher costs for consumers (e.g. passport fees, charges for services).

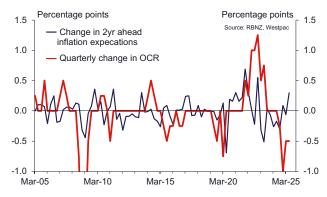




Inflation expectations have picked up again.

- Pricing and cost gauges in some recent business surveys have pushed higher.
- Notably the RBNZ's own measure of expectations two years ahead posted a large 23bps rise in its latest survey, leaving it at 2.29%.
- It's unusual for the RBNZ to cut rates at a time when inflation expectations are pushing higher. Generally, this has only happened in times of crisis such as Covid or the Global Financial Crisis. Its not obvious we are in such a situation now.

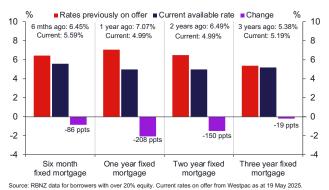
Changes in the OCR vs changes in inflation expectations



With large reductions in interest rates already working their way through the economy, additional cuts now could risk overstimulating demand, and that could require a sharper tightening cycle down the line.

- There has already been a large reduction in borrowing costs. However, the full impact of those reductions is yet to be felt due to the degree of mortgage fixing.
- Over the next six months, around half of all mortgages will come up for repricing, and many borrowers will be able to refix at much lower rates (compared to this time last year, mortgage rates are around 170 to 200 bps lower).
- As increasing numbers of borrowers come up for re-fixing over the coming months, many households will see a sizeable lift in their disposable incomes. This positive impulse is large relative to past easing cycles (outside the GFC period).

Change in borrowing rates



such as Covid is used as covid is used as considered with regards to US trade access. It's possible we may benefit from negotiations concluded with other

in global growth.

the floor on tariff rates down.Asset markets have recovered their losses as risk aversion has reduced which has eased the tightening in

financial conditions coming from the earlier shock.

strategically aligned nations to the extent these bring

The downside risks for global growth are receding. It's possible we'll avoid a very sharp and disruptive downturn

· The US has made significant progress in reducing the

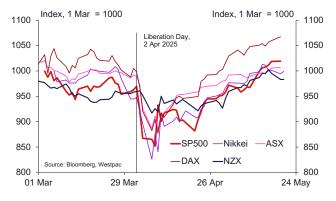
very high tariffs imposed in the immediate wake of

"Liberation Day" and have begun trade negotiations

with China and other large trading partners.

New Zealand might negotiate some concessions

Equity market recovery since Liberation Day

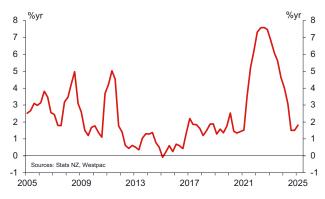


The Dove's Tale.

Inflation in the market sector of the economy is already contained.

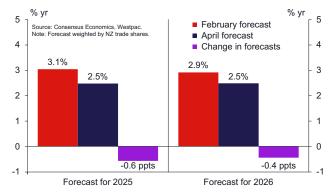
- Inflation excluding government charges is already low, sitting at 1.8% in the year to March.
- Softness in domestic demand and the labour market (including wage growth) means that the more cyclical components of inflation which the RBNZ has a greater influence on are continuing to cool. That will keep overall inflation contained – headline inflation is set to track close to 2%, even with continued increases in government charges.
- Increases in government charges are reducing household disposable incomes, helping to subdue inflation elsewhere in the economy. This should help restrain inflation expectations and second round effects from higher headline inflation in 2025.
- If we assume inflation expectations remain anchored, squeezing the market sector of the economy to offset inflation in the government sector might reduce inflation towards 2% more quickly but incur unnecessary output costs and a weaker labour market. Such a trade-off is undesirable as inflation would ultimately fall anyway.

Inflation less central and local government charges



US trade policy poses significant downside risks to NZ growth and inflation.

- The US has paused some tariffs while negotiating, but tensions remain particularly high between the US and China, with the outcome uncertain.
- There are risks of a deeper downturn should negotiations not go well, and especially if growth in China and our other trading partners in Asia is less resilient.
- Even if trade negotiations are successful, the new trade landscape is likely to be less favourable for New Zealand exporters. Of particular concern, the US' more protectionist stance is likely to dampen activity in other economies also, including China. That's likely to reduce demand for our exports and lead to a downturn in commodity export prices.
- Although trade frictions might add modestly to supply chain costs, softer global growth is likely to mean lower inflation in the prices of many imported consumer goods from Asia (as in the wake of the Global Financial Crisis).
- The diversion of exports from the US to elsewhere is likely to add to disinflationary pressure in those countries not imposing retaliatory tariffs.



Revisions to global growth forecasts since the February MPS

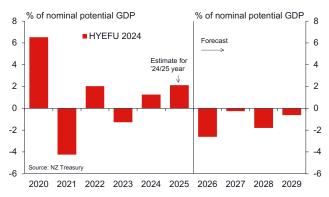
Uncertainty about the trading landscape could lead to the deferral of investment and hiring decisions in New Zealand, slowing the economic recovery.

- Businesses have noted continued nervousness about the economic outlook, notwithstanding expectations that the outlook is better than last year. Consequently, they have been hesitant to undertake significant capital expenditure or take on additional staff.
- Uncertainty about economic conditions and a weaker outlook for the labour market could also weigh on consumer confidence and spending.

Monetary policy settings need to be clearly stimulatory to drive a period of above-trend growth and a timely decline in the unemployment rate.

- While returning the OCR to a broadly neutral rate of 3% (the RBNZ's central estimate) should be sufficient to allow the economy to return to positive growth, given other factors influencing the economy it probably won't be sufficient to generate the growth required to eliminate the negative output gap and ensure a timely return of the unemployment rate to the low 4s.
- Fiscal policy is now entering a contractionary phase, with spending to remain restrained over the coming years and so decline as a share of GDP.
- Trading partner growth is sub-par and is expected to remain so over 2026.
- While improving commodity export earnings are boosting incomes in some regions, the exchange rate has depreciated much less than in some past easing cycles and so is providing less support to the broader export sector.
- With the balance of supply and demand in the housing market leading to anaemic growth in house prices, the lack of positive wealth effects is also contributing to continued sluggishness in demand and softness in the construction sector.

Fiscal Impulse





Westpac Economics Team | westpac.co.nz/economics | economics@westpac.co.nz

Kelly Eckhold, Chief Economist | +64 9 348 9382 | +64 21 786 758 | kelly.eckhold@westpac.co.nz

Satish Ranchhod, Senior Economist | +64 9 336 5668 | +64 21 710 852 | satish.ranchhod@westpac.co.nz

Darren Gibbs, Senior Economist | +64 9 367 3368 | +64 21 794 292 | darren.gibbs@westpac.co.nz

Michael Gordon, Senior Economist | +64 9 336 5670 | +64 21 749 506 | michael.gordon@westpac.co.nz

Paul Clark, Industry Economist | +64 9 336 5656 | +64 21 713 704 | paul.clark@westpac.co.nz

Past performance is not a reliable indicator of future performance. The forecasts given in this document are predictive in character. Whilst every effort has been taken to ensure that the assumptions on which the forecasts are based are reasonable, the forecasts may be affected by incorrect assumptions or by known or unknown risks and uncertainties. The ultimate outcomes may differ substantially from these forecasts.

DISCLAIMER

Things you should know.

Westpac Institutional Bank is a division of Westpac Banking Corporation ABN 33 007 457 141 ('Westpac').

Disclaimer.

This material contains general commentary, and market colour. The material does not constitute investment advice. Certain types of transactions, including those involving futures, options and high yield securities give rise to substantial risk and are not suitable for all investors. We recommend that you seek your own independent legal or financial advice before proceeding with any investment decision. This information has been prepared without taking account of your objectives, financial situation or needs. This material may contain material provided by third parties. While such material is published with the necessary permission none of Westpac or its related entities accepts any responsibility for the accuracy or completeness of any such material. Although we have made every effort to ensure the information is free from error, none of Westpac or its related entities warrants the accuracy, adequacy or completeness of the information, or otherwise endorses it in any way. Except where contrary to law, Westpac and its related entities intend by this notice to exclude liability for the information. The information is subject to change without notice and none of Westpac or its related entities is under any obligation to update the information or correct any inaccuracy which may become apparent at a later date. The information contained in this material does not constitute an offer, a solicitation of an offer, or an inducement to subscribe for, purchase or sell any financial instrument or to enter a legally binding contract. Past performance is not a reliable indicator of future performance. Whilst every effort has been taken to ensure that the assumptions on which the forecasts are based are reasonable, the forecasts may be affected by incorrect assumptions or by known or unknown risks and uncertainties. The ultimate outcomes may differ substantially from these forecasts.

Country disclosures.

Australia: Westpac holds an Australian Financial Services Licence (No. 233714). This material is provided to you solely for your own use and in your capacity as a wholesale client of Westpac.

New Zealand: In New Zealand, Westpac Institutional Bank refers to the brand under which products and services are provided by either Westpac or Westpac New Zealand Limited ("WNZL"). Any product or service made available by WNZL does not represent an offer from Westpac or any of its subsidiaries (other than WNZL). Neither Westpac nor its other subsidiaries guarantee or otherwise support the performance of WNZL in respect of any such product. The current disclosure statements for the New Zealand branch of Westpac and WNZL can be obtained at the internet address www.westpac.co.nz.

China, Hong Kong, Singapore and India: This material has been prepared and issued for distribution in Singapore to institutional investors, accredited investors and expert investors (as defined in the applicable Singapore laws and regulations) only. Recipients in Singapore of this material should contact Westpac Singapore Branch in respect of any matters arising from, or in connection with, this material. Westpac Singapore Branch holds a wholesale banking licence and is subject to supervision by the Monetary Authority of Singapore. Westpac Hong Kong Branch holds a banking license and is subject to supervision by the Hong Kong Monetary Authority. Westpac Hong Kong branch also holds a license issued by the Hong Kong Securities and Futures Commission (SFC) for Type 1 and Type 4 regulated activities. This material is intended only to "professional investors" as defined in the Securities and Futures Ordinance and any rules made under that Ordinance. Westpac Shanghai and Beijing Branches hold banking licenses and are subject to supervision by the China Banking and Insurance Regulatory Commission (CBIRC). Westpac Mumbai Branch holds a banking license from Reserve Bank of India (RBI) and subject to regulation and supervision by the RBI.

UK: The contents of this communication, which have been prepared by and are the sole responsibility of Westpac Banking Corporation London and Westpac Europe Limited. Westpac (a) has its principal place of business in the United Kingdom at Camomile Court, 23 Camomile Street, London EC3A 7LL, and is registered at Cardiff in the UK (as Branch No. BR00106), and (b) authorised and regulated by the Australian Prudential Regulation Authority in Australia. Westpac is authorised in the United Kingdom by the Prudential Regulation Authority. Westpac is subject to regulation by the Financial Conduct Authority and limited regulation by the Prudential Regulation Authority. Details about the extent of our regulation by the Prudential Regulation Authority are available from us on request. Westpac Europe Limited is a company registered in England (number 05660023) and is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority.

This communication is being made only to and is directed at (a) persons who have professional experience in matters relating to investments who fall within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (the "Order") or (b) high net worth entities, and other persons to whom it may otherwise lawfully be communicated, falling within Article 49(2)(a) to (d) of the Order (all such persons together being referred to as "relevant persons"). Any person who is not a relevant person should not act or rely on this communication or any of its contents. The investments to which this communication relates are only available to and any invitation, offer or agreement to subscribe, purchase or otherwise acquire such investments will be engaged in only with, relevant persons. Any person who is not a relevant person should not act or rely upon this communication or any of its contents. In the same way, the information contained in this communication is intended for "eligible counterparties" and "professional clients" as defined by the rules of the Financial Conduct Authority and is not intended for "retail clients". With this in mind, Westpac expressly prohibits you from passing on the information in this communication to any third party. In particular this communication and, in each case, any copies thereof may not be taken, transmitted or distributed, directly or indirectly into any restricted jurisdiction. This communication is made in compliance with the Market Abuse Regulation (Regulation(EU) 596/2014).

Investment recommendations disclosure.

The material may contain investment recommendations, including information recommending an investment strategy. Reasonable steps have been taken to ensure that the material is presented in a clear, accurate and objective manner. Investment Recommendations for Financial Instruments covered by MAR are made in compliance with Article 20 MAR. Westpac does not apply MAR Investment Recommendation requirements to Spot Foreign Exchange which is out of scope for MAR.

Unless otherwise indicated, there are no planned updates to this Investment Recommendation at the time of publication. Westpac has no obligation to update, modify or amend this Investment Recommendation or to notify the recipients of this Investment Recommendation should any information, including opinion, forecast or estimate set out in this Investment Recommendation change or subsequently become inaccurate.

Westpac will from time to time dispose of and acquire financial instruments of companies covered in this Investment Recommendation as principal and act as a market maker or liquidity provider in such financial instruments.

Westpac does not have any proprietary positions in equity shares of issuers that are the subject of an investment recommendation.

Westpac may have provided investment banking services to the issuer in the course of the past 12 months.

Westpac does not permit any issuer to see or comment on any investment recommendation prior to its completion and distribution.

Individuals who produce investment recommendations are not permitted to undertake any transactions in any financial instruments or derivatives in relation to the issuers covered by the investment recommendations they produce.

Westpac has implemented policies and procedures, which are designed to ensure conflicts of interests are managed consistently and appropriately, and to treat clients fairly.

The following arrangements have been adopted for the avoidance and prevention of conflicts in interests associated with the provision of investment recommendations.

- (i) Chinese Wall/Cell arrangements;
- (ii) physical separation of various Business/Support Units;
- (iii) and well defined wall/cell crossing procedures;
- (iv) a "need to know" policy;
- documented and well defined procedures for dealing with conflicts of interest;
- (vi) steps by Compliance to ensure that the Chinese Wall/Cell arrangements remain effective and that such arrangements are adequately monitored.

U.S: Westpac operates in the United States of America as a federally licensed branch, regulated by the Office of the Comptroller of the Currency. Westpac is also registered with the US Commodity Futures Trading Commission ("CFTC") as a Swap Dealer, but is neither registered as, or affiliated with, a Futures Commission Merchant registered with the US CFTC. Westpac Capital Markets, LLC ('WCM'), a wholly-owned subsidiary of Westpac, is a broker-dealer registered under the U.S. Securities Exchange Act of 1934 ('the Exchange Act') and member of the Financial Industry Regulatory Authority ('FINRA'). This communication is provided for distribution to U.S. institutional investors in reliance on the exemption from registration provided by Rule 15a-6 under the Exchange Act and is not subject to all of the independence and disclosure standards applicable to debt research reports prepared for retail investors in the United States. WCM is the U.S. distributor of this communication and accepts responsibility for the contents of this communication. All disclaimers set out with respect to Westpac apply equally to WCM. If you would like to speak to someone regarding any security mentioned herein, please contact WCM on +1 212 389 1269. All disclaimers set out with respect to Westpac apply equally to WCM.

Investing in any non-U.S. securities or related financial instruments mentioned in this communication may present certain risks. The securities of non-U.S. issuers may not be registered with, or be subject to the regulations of, the SEC in the United States. Information on such non-U.S. securities or related financial instruments may be limited. Non-U.S. companies may not subject to audit and reporting standards and regulatory requirements comparable to those in effect in the United States. The value of any investment or income from any securities or related derivative instruments denominated in a currency other than U.S. dollars is subject to exchange rate fluctuations that may have a positive or adverse effect on the value of or income from such securities or related derivative instruments.

The author of this communication is employed by Westpac and is not registered or qualified as a research analyst, representative, or associated person under the rules of FINRA, any other U.S. selfregulatory organisation, or the laws, rules or regulations of any State. Unless otherwise specifically stated, the views expressed herein are solely those of the author and may differ from the information, views or analysis expressed by Westpac and/or its affiliates.



Westpac Banking Corporation.